



Consolidated Financial Results for the Fiscal Year ended March 2025

KAGA ELECTRONICS CO., LTD.

TSE Prime Market 8154

May 14, 2025

KAGA ELECTRONICS CO., LTD.

Summary of Financial Results for FY2025/3

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Results for FY2025/3	 <u>Net sales: increased by 5.0 billion yen or 0.9% YoY to 547.7 billion yen</u> While the components sales business saw a decline in net sales due to prolonged inventor adjustment and termination of transactions with a certain major customer, the EMS business and the amusement equipment business remained robust. <u>Operating income: decreased by 2.2 billion yen or 8.7% YoY to 23.6 billion yen</u> Despite a small increase in gross profit, SG&A expenses, including personnel expenses an logistics costs, increased substantially. <u>Net income: decreased by 3.2 billion yen or 16.0% YoY to 17.0 billion yen</u>. Due to absence of such items as gain on sale of investment securities (1.4 billion yen) and gain on bargain purchase (0.4 billion yen) that were posted in the previous fiscal year. 	d
FY2026/3 earnings forecast	 Business environment: while in the medium to long term, demand is expected to expand driven by automotive applications such as for vehicle electrification and autonomous driving in the short term, amid prolonged inventory adjustment, a full-fledged demand recovery is not expected until the latter half of FY2026/3. Exchange rate assumption: exchange rate is assumed at 140 yen per U.S. dollar, a little over 12 yen stronger than the previous fiscal year. Factoring in the impact of foreign currency translation, net sales are projected at 17.0 billion yen and operating income at 0.5 billion yen, and net income of 16.5 billion yen are projected, largely in line with the previous fiscal year. 	,
Shareholder Return	 FY2025/3: as previously announced (May 9, 2024), a year-end dividend of 55 yen per share will be paid. Combined with interim dividend, annual dividend will be 110 yen per share, unchanged from the previous fiscal year. *A two-for-one stock split was executed in October 2024. Annual dividend of 110 yen is after adjustment for the stock split. FY2026/3: Notwithstanding the projected decrease in profit, previous fiscal year's dividend payment of 110 yen per share will be maintained. 	
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	FY2024/3 Results		FY2025/3 Results		YoY	FY2025/3 Forecasts (Announced on May 9, 2024)		VS Forecasts
Net sales	542,697		547,779		0.9%	555,000		-1.3%
Gross Profit	70,452	13.0%	71,665	13.1%	1.7%	_	—	_
SG&A	44,607	8.2%	48,064	8.8%	7.8%	_	—	_
Operating income	25,845	4.8%	23,601	4.3%	-8.7%	26,000	4.7%	-9.2%
Ordinary income	25,976	4.8%	22,593	4.1%	-13.0%	26,000	4.7%	-13.1%
Profit attibutable to owners of parent	20,345	3.7%	17,083	3.1%	-16.0%	18,000	3.2%	-5.1%
EPS (yen) *2	387.30	_	325.08	_	_	342.53	—	_
ROE	14.5%	_	10.8%	_	-3.7pt	11.5%	_	-0.7pt
Exchange Rate yen / USD	144.62	_	152.58	_	_	145.00	_	_

- Note: 1. The effect of exchange rates on the conversion into yen is approximately 11,045 million yen on net sales and 577 million yen on operating income.
 - 2. The Company conducted a two-for-one stock split of its common stock effective October 1, 2024. EPS is calculated on the assumption that the stock split was conducted at the beginning of the fiscal year ended March 2024.
 - 3. "x. x% " represents the ratio to net sales.



Results by Business Segment for FY2025/3

(million yen)

		FY2024, Result		FY2025/3 Results		YoY	FY2025/3 Forecasts (Announced on May 9, 2024)		VS Forecasts
Electronic	Net sales	472,583		472,910		0.1%	482,500		-2.0%
Component	Segment income	20,887	4.4%	16,927	3.6%	-19.0%	20,900	4.3%	-19.0%
Information	Net sales	44,305		42,652		-3.7%	45,000		-5.2%
Equipment	Segment income	2,924	6.6%	3,307	7.8%	13.1%	3,000	6.7%	10.2%
Coftware	Net sales	2,567		3,387		31.9%	3,000		12.9%
Software	Segment income	370	14.4%	509	15.1%	37.8%	400	13.3%	27.5%
Othors	Net sales	23,241		28,829		24.0%	24,500		17.7%
Others	Segment income	1,555	6.7%	2,707	9.4%	74.0%	1,700	6.9%	59.3%
Total	Net sales	542,697		547,779		0.9%	555,000		-1.3%
	Segment income	25,845	4.8%	23,601	4.3%	-8.7%	26,000	4.7%	-9.2%

Note: 1. Figures of each segment income are not inter-segment adjusted.

Total amount is inter-segment adjusted (operating income).

2. "*x. x*% " represents the profit margin.



		FY2024/3 Results		FY2025 Result		YoY
	Net sales	315,404		319,527		1.3%
Kaga Electronics	Gross Profit	47,373	15.0%	49,919	15.6%	5.4%
	Operating income	19,580	6.2%	19,855	6.2%	1.4%
	Net sales	190,684		197,868		3.8%
Kaga FEI	Gross Profit	19,218	10.1%	17,901	9.0%	-6.8%
	Operating income	4,413	2.3%	1,860	0.9%	-57.9%
	Net sales	36,608		30,383		-17.0%
Excel	Gross Profit	3,834	10.5%	3,782	12.4%	-1.4%
	Operating income	1,653	4.5%	1,645	5.4%	-0.5%
	Net sales	542,697		547,779		0.9%
Total	Gross Profit	70,452	13.0%	71,665	13.1%	1.7%
	Operating income	25,845	4.8%	23,601	4.3%	-8.7%

Note: 1. With respect to gross profit and operating income, figures presented above are before consolidation adjustments between the three companies.

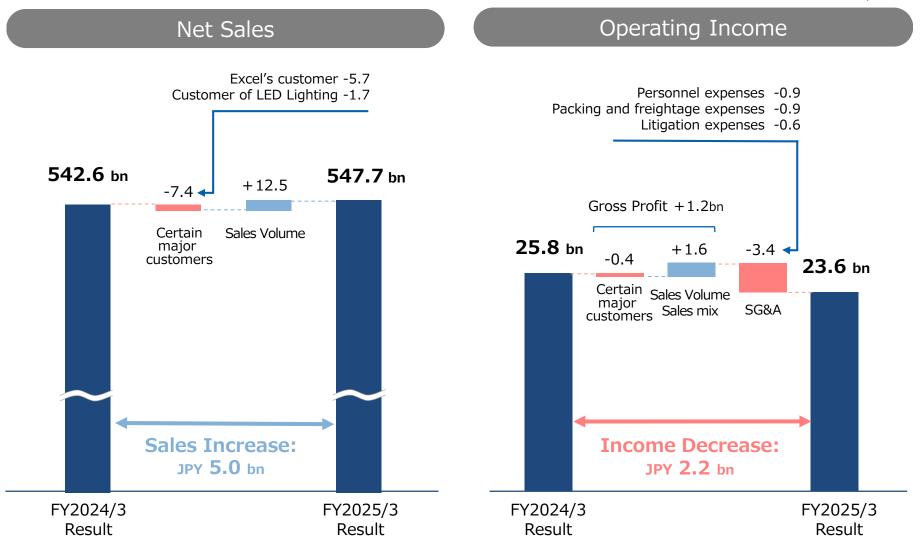
2. "x. x% " represents the profit margin.



Analysis of Changes in Net Sales and Operating Income for FY2025/3

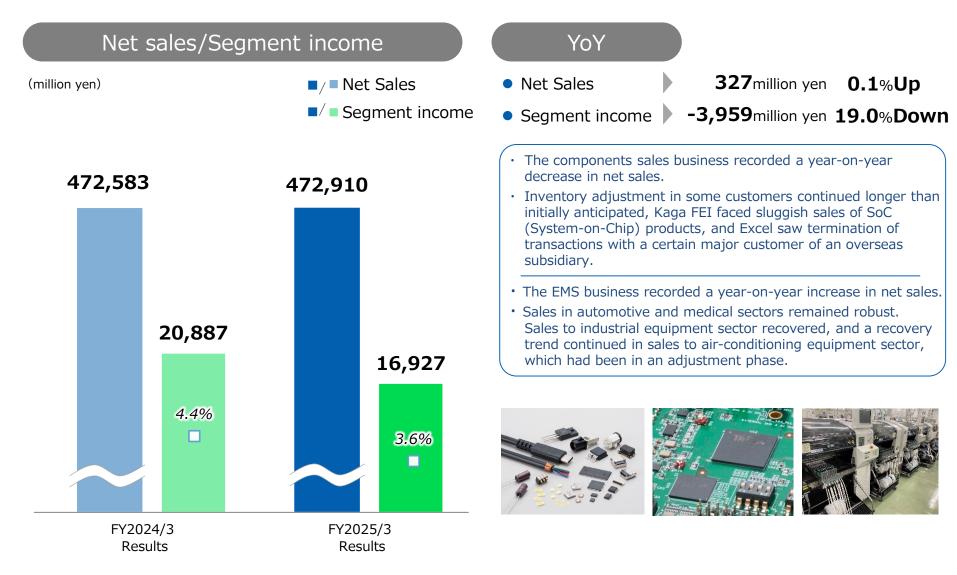
Reference

(billion yen)





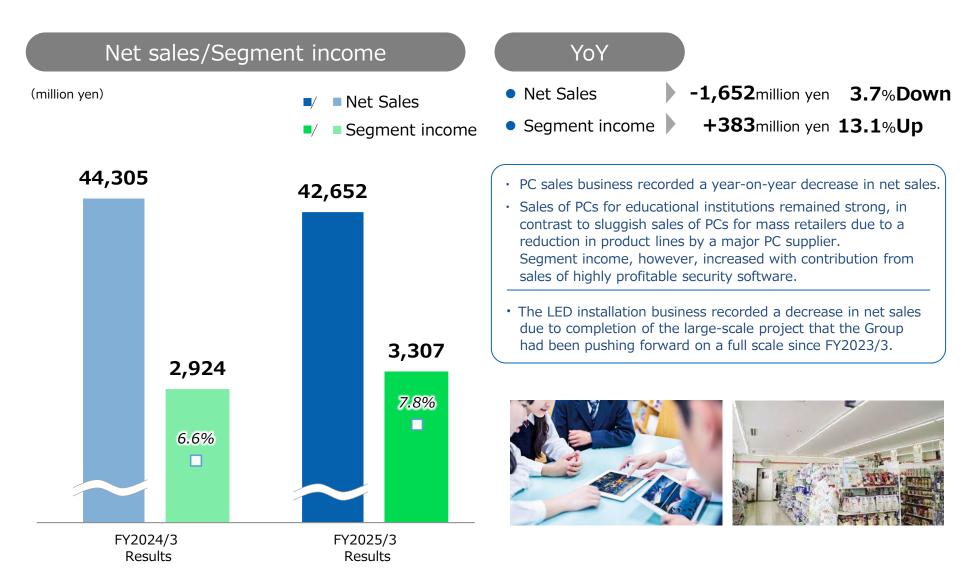
Financial Highlights: Electronic Component Segment





Note: "*x. x*% " represents the profit margin.

Financial Highlights: Information Equipment Segment





Note: "*x. x*% " represents the profit margin.

			(.	million yen/				
	FY2024/3 4Q Results		FY2025, 3Q Resu		FY2025/ 4Q Resu		YoY	QoQ
Net sales	136,239		137,178		151,536		11.2%	10.5%
Gross Profit	18,200	13.4%	18,056	13.2%	19,475	12.9%	7.0%	7.9%
SG&A	12,846	9.4%	11,502	8.4%	13,930	9.2%	8.4%	21.1%
Operating income	5,353	3.9%	6,554	4.8%	5,545	3.7%	3.6%	-15.4%
Ordinary income	5,664	4.2%	7,101	5.2%	4,214	2.8%	-25.6%	-40.7%
Profit attibutable to owners of parent	4,353	3.2%	4,773	3.5%	4,368	2.9%	0.3%	-8.5%
EPS (yen) *2	165.73	_	90.82	_	83.11	_	_	_

Note: 1. The effect of exchange rates on the conversion into yen is approximately 3,998 million yen on net sales and 372 million yen on operating income.

- 2. The Company conducted a two-for-one stock split of its common stock effective October 1, 2024. EPS is calculated on the assumption that the stock split was conducted at the beginning of the fiscal year ended March 2024.
- 3. "x. x% " represents the ratio to net sales.

			FY2024/3 4Q Results		FY2025/3 3Q Results		FY2025/3 4Q Results		QoQ
Electronic	Net sales	114,788		120,345		126,697		10.4%	5.3%
Component	Segment income	3,738	3.3%	4,888	4.1%	3,358	2.7%	-10.2%	-31.3%
Information	Net sales	14,038		8,320		15,699		11.8%	88.7%
Equipment	Segment income	1,002	7.1%	561	6.7%	1,353	8.6%	35.1%	141.2%
Software	Net sales	750		599		1,316		75.3%	119.7%
Software	Segment income	107	14.3%	52	8.7%	201	15.3%	87.3%	286.5%
Others	Net sales	6,660		7,913		7,822		17.5%	-1.1%
Others	Segment income	495	7.4%	1,002	12.7%	610	7.8%	23.1%	-39.1%
Total	Net sales	136,239		137,178		151,536		11.2%	10.5%
	Segment income	5,353	3.9%	6,554	4.8%	5,545	3.7%	3.6%	-15.4%

Note: 1. Figures of each segment income are not inter-segment adjusted.

Total amount is inter-segment adjusted (operating income).

2. "*x. x*% " represents the profit margin.

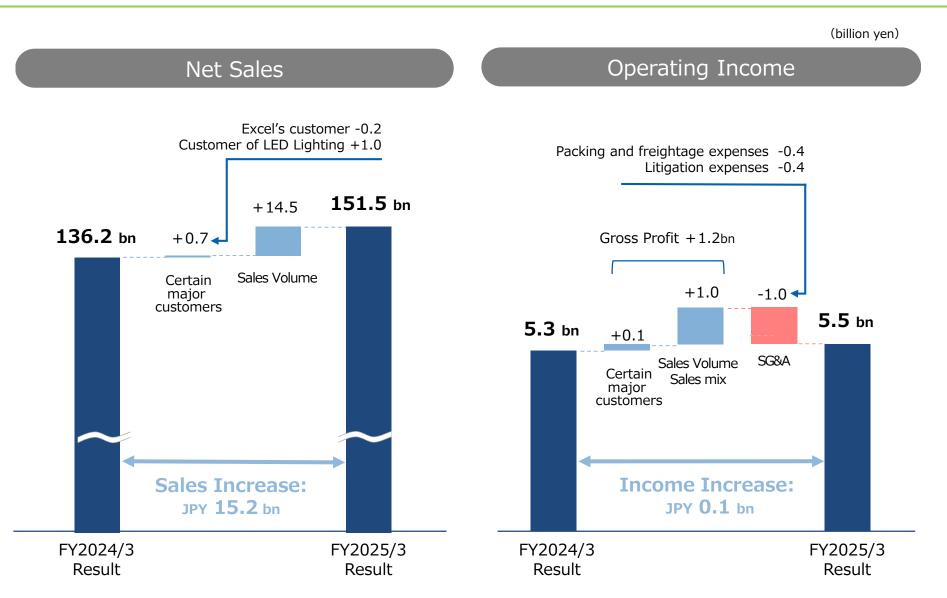


		FY2024, 4Q Resu		FY2025 3Q Resu		FY2025 4Q Resu		YoY	QoQ
	Net sales	80,478		80,826		90,546		12.5%	12.0%
Kaga Electronics	Gross Profit	12,165	15.1%	12,676	15.7%	13,557	15.0%	11.4%	6.9%
	Operating income	3,922	4.9%	5,605	6.9%	4,560	5.0%	16.3%	-18.6%
	Net sales	47,556		48,779		52,305		10.0%	7.2%
Kaga FEI	Gross Profit	5,075	10.7%	4,439	9.1%	4,783	9.1%	-5.7%	7.8%
	Operating income	980	2.1%	481	1.0%	386	0.7%	-60.6%	-19.7%
	Net sales	8,203		7,572		8,683		5.9%	14.7%
Excel	Gross Profit	915	11.2%	941	12.4%	1,105	12.7%	20.7%	17.4%
	Operating income	332	4.1%	427	5.6%	525	6.0%	57.7%	22.9%
	Net sales	136,239		137,178		151,536		11.2%	10.5%
Total	Gross Profit	18,200	13.4%	18,056	13.2%	19,475	12.9%	7.0%	7.9%
	Operating income	5,353	3.9%	6,554	4.8%	5,545	3.7%	3.6%	-15.4%

Note: 1. With respect to gross profit and operating income, figures presented above are before consolidation adjustments between the three companies.

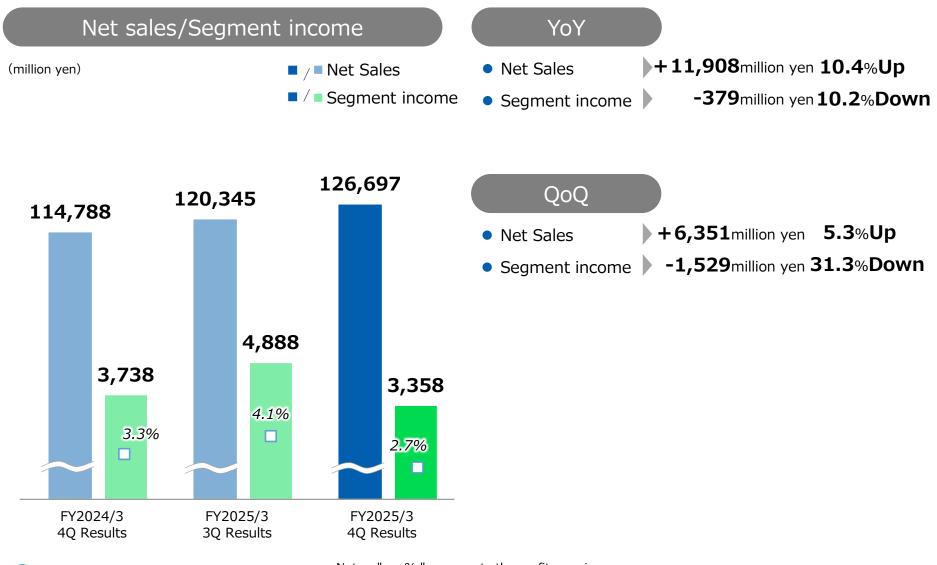
2. "x. x% " represents the profit margin.

Analysis of Changes in Net Sales and Operating Income for FY2025/3 (3 months)





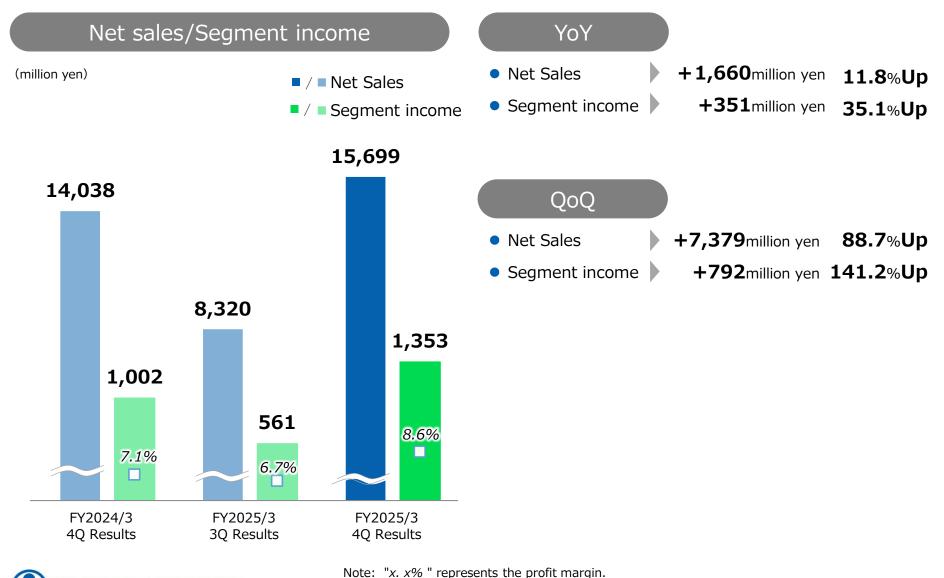
Financial Highlights: Electronic Component Segment (3 months)

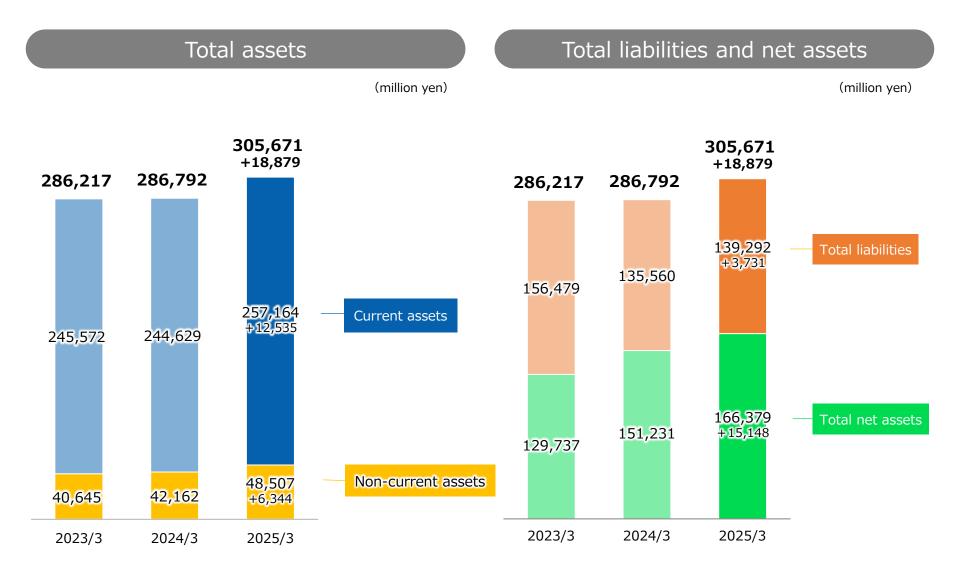




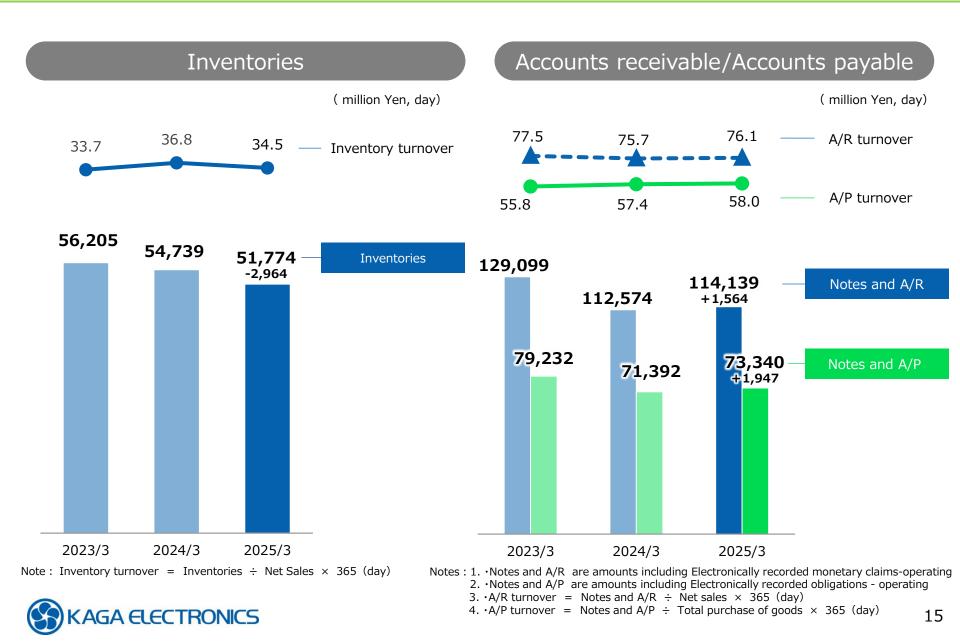
Note: "*x. x*% " represents the profit margin.

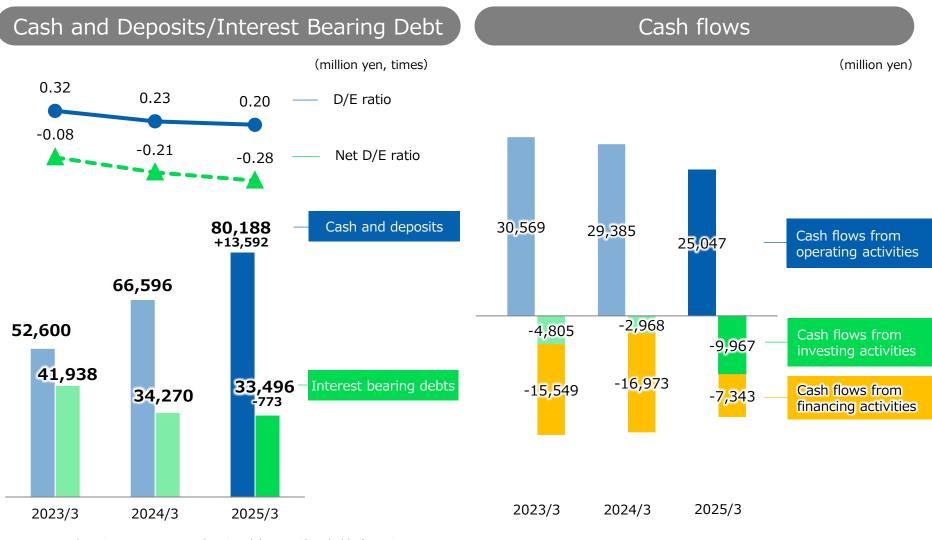
Financial Highlights: Information Equipment Segment (3 months)







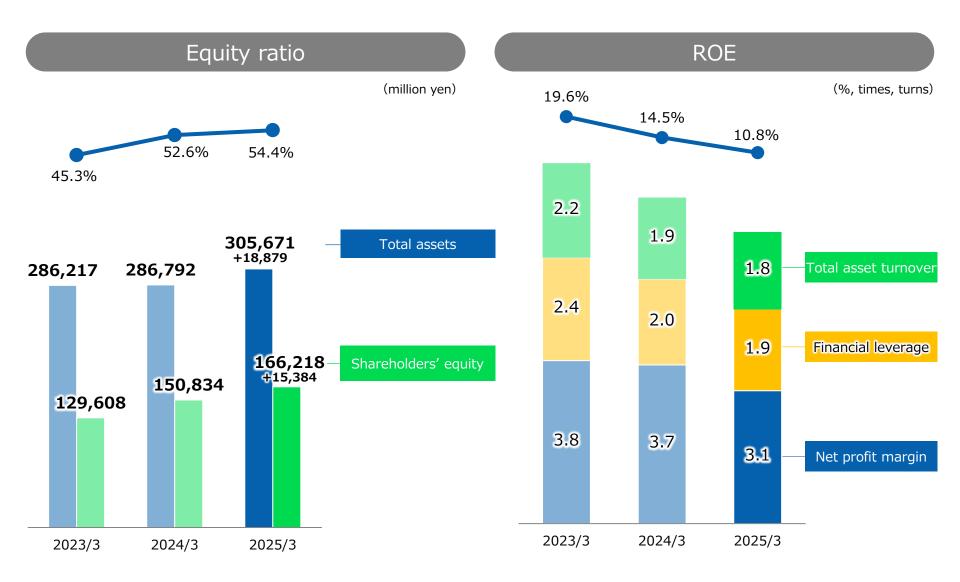




Note : 1. D/E ratio = Interest bearing debts ÷ Shareholder's equity 2. Net D/E ratio = (Interest bearing debts - Cash and deposits) ÷ Shareholder's equity

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Major Business Indicators





Forecasts for FY2026/3

Forecasts for FY2026/3

				(r	nillion yen)
	FY2025/3 Results		FY2026/ Forecas		YoY
Net sales	547,779		530,000		-3.2%
Operating income	23,601	4.3%	23,000	4.3%	-2.5%
Ordinary income	22,593	4.1%	23,000	4.3%	1.8%
Profit attibutable to owners of parent	17,083	3.1%	16,500	3.1%	-3.4%
EPS (yen) *1	325.08	_	313.95	_	_
ROE	10.8%	_	10.0%	_	0.8pt
Full year Interim Dividends	110.00		55.00		_
(yen) ^{*2} Year-end	55.00		55.00		_

Note: 1. The Company conducted a two-for-one stock split of its common stock effective October 1, 2024. EPS is calculated on the assumption that the stock split was conducted at the beginning of the fiscal year ended March 2024.

2. The amount of the year-end dividend per share presented above for the fiscal year ended March 2025 takes into account the effect of the stock split. If the stock split is not taken into account, the year-end dividend per share for the fiscal year ended March 2025 would be 110.00 yen, the interim dividend per share and the year-end dividend per share for the fiscal year ending March 2026 (Forecast) would be 110.00 yen, respectively.

3. "*x. x*% " represents the profit margin.



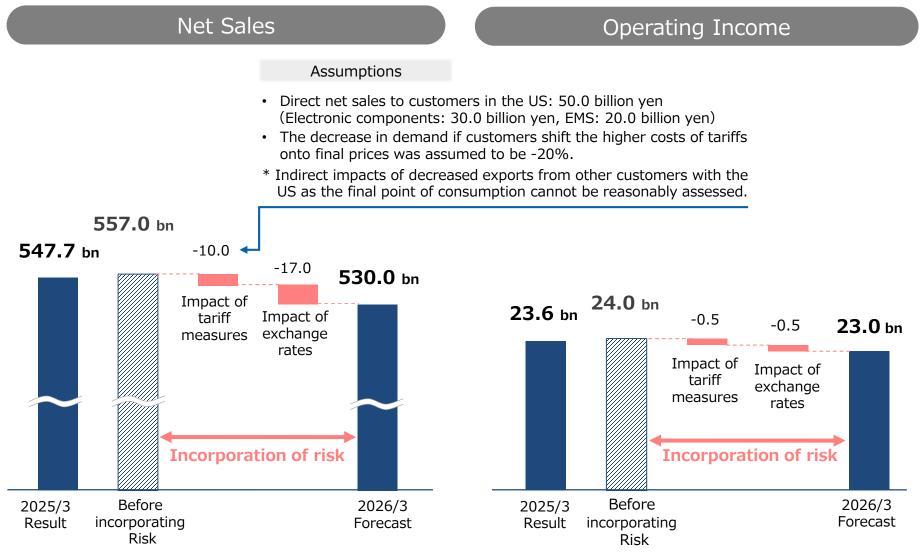
Forecasts by Business Segment for FY2026/3

					(n	nillion yen)
		FY2025, Result		FY2026/3 Forecasts		YoY
Electronic	Net sales	472,910		457,000		-3.4%
Component	Segment income	16,927	3.6%	16,500	3.6%	-2.5%
Information	Net sales	42,652		45,000		5.5%
Equipment	Segment income	3,307	7.8%	3,500	7.8%	5.8%
Software	Net sales	3,387		3,000		-11.4%
Software	Segment income	509	15.1%	500 10	5.7%	-1.9%
Othora	Net sales	28,829		25,000		-13.3%
Others	Segment income	2,707	9.4%	2,500 10	0.0%	-7.7%
Total	Net sales	547,779		530,000		-3.2%
Total	Segment income	23,601	4.3%	23,000 4	4.3%	-2.5%

Note: 1. Figures of each segment income are not inter-segment adjusted. Total amount is inter-segment adjusted (operating income).

2. "*x. x*% " represents the profit margin.



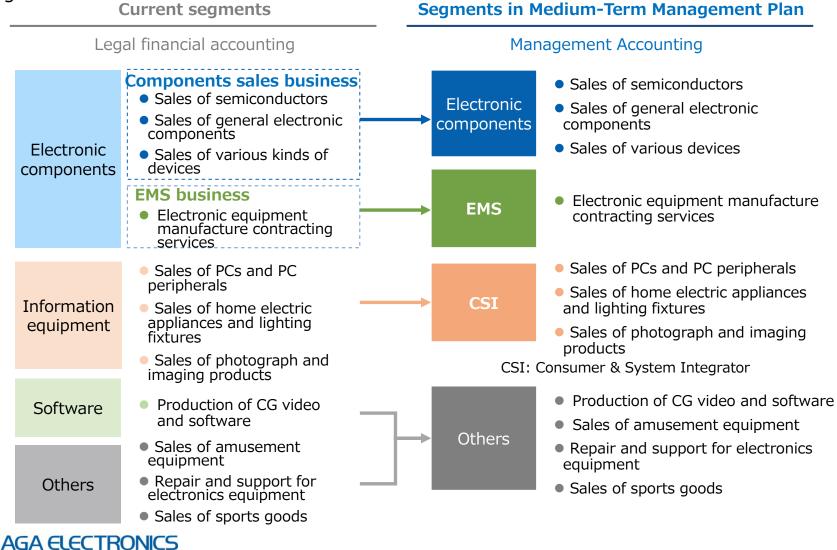




Reference

Segment disclosure associated with the Medium-Term Management Plan

Continuous disclosure based on current segmentation according to legal financial accounting, along with voluntary disclosure based on segmentation in line with the new Medium-Term Management Plan



Financial Highlights by Business Segment of the Medium-Term Management Plan

						(million yen)
		FY2024/3 Results		FY2025, Result:		YoY
Electronic	Net sales	360,743		347,740		-3.6%
Component	Segment income	14,228	3.9%	10,234	2.9%	-28.1%
EMS	Net sales	120,478		134,544		11.7%
	Segment income	7,375	6.1%	7,372	5.5%	-0.0%
CSI	Net sales	44,305		42,652		-3.7%
CSI	Segment income	2,924	6.6%	3,307	7.8%	13.1%
Others	Net sales	17,170		22,841		33.0%
Others	Segment income	1,208	7.0%	2,537	11.1%	110.0%
Total	Net sales	542,697		547,779		0.9%
Total	Segment income	25,845	4.8%	23,601	4.3%	-8.7%

Note: 1. Figures of each segment income are not inter-segment adjusted. Total amount is inter-segment adjusted (operating income).

2. "x. x% " represents the profit margin.



Financial Highlights by Business Segment of the Medium-Term Management Plan (3months)

								million yen)	
		FY2024/ 4Q Resul			FY2025, 4Q Resu		YoY	QoQ	
Electronic	Net sales	89,705		87,802		93,751		4.5%	6.8%
Component	Segment income	2,472	2.8%	3,039	3.5%	2,175	2.3%	-12.0%	-28.4%
EMS	Net sales	27,355		34,597		34,965		27.8%	1.1%
LHS	Segment income	1,433	5.2%	1,931	5.6%	1,276	3.6%	-11.0%	-33.9%
CSI	Net sales	14,038		8,320		15,699		11.8%	88.7%
0.51	Segment income	1,002	7.1%	561	6.7%	1,353	8.6%	35.1%	141.2%
Others	Net sales	5,138		6,457		7,119		38.5%	10.2%
Others	Segment income	436	8.5%	972	15.1%	718	10.1%	64.8%	-26.1%
Total	Net sales	136,239		137,178		151,536		11.2%	10.5%
	Segment income	5,353	3.9%	6,554	4.8%	5,545	3.7%	3.6%	-15.4%

Note: 1. Figures of each segment income are not inter-segment adjusted. Total amount is inter-segment adjusted (operating income).

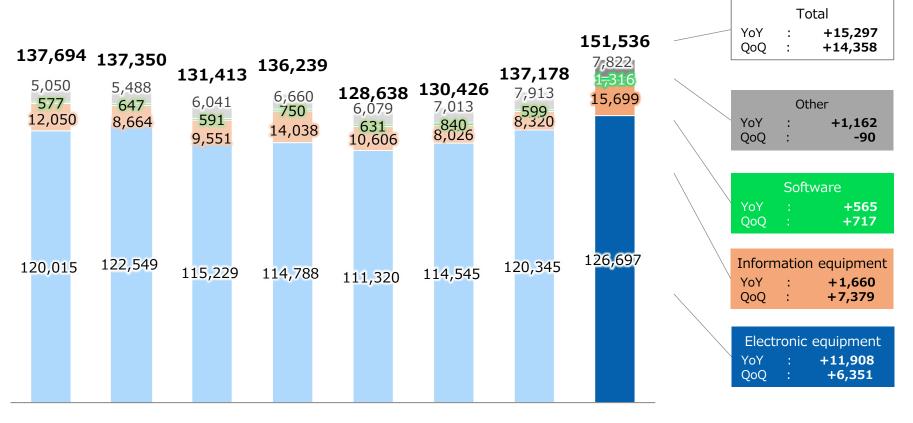
2. "x. x% " represents the profit margin.



(million yon)

Net Sales

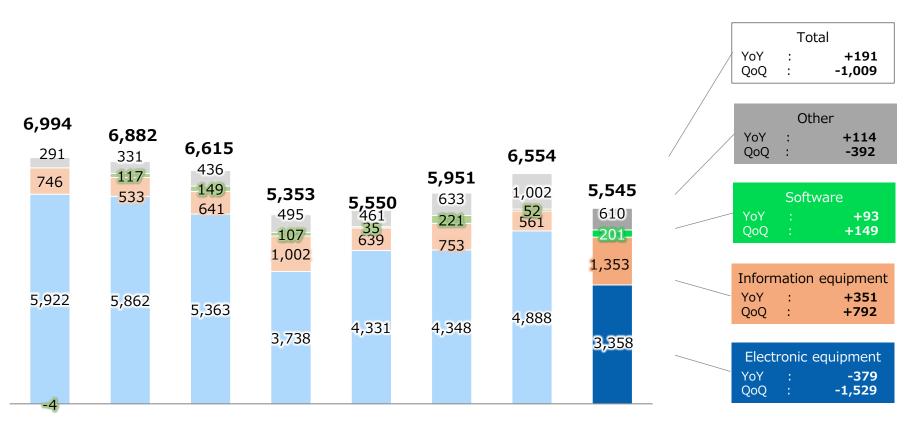
(million yen)



FY2024/3FY2024/3FY2024/3FY2025/3FY2025/3FY2025/3FY2025/31Q Results2Q Results3Q Results4Q Results1Q Results2Q Results3Q Results4Q Results

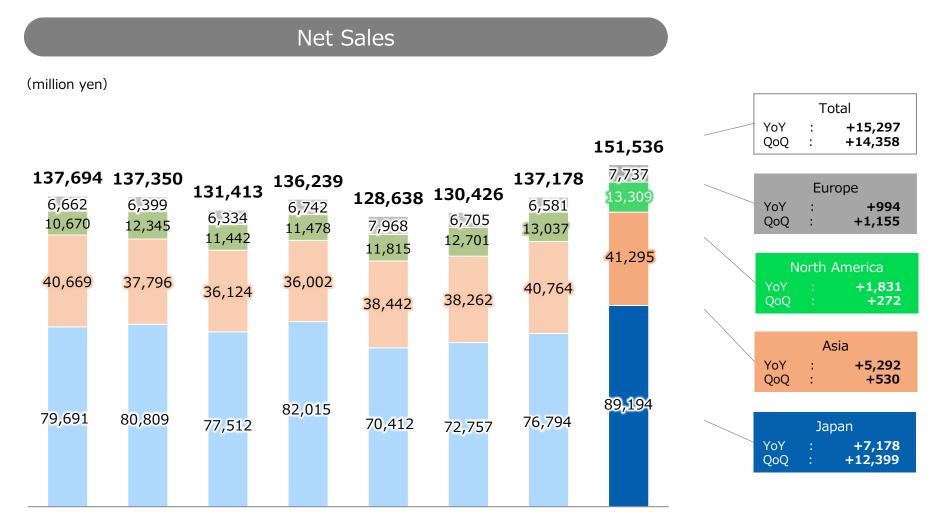






FY2024/3FY2024/3FY2024/3FY2025/3FY2025/3FY2025/3FY2025/31Q Results2Q Results3Q Results4Q Results1Q Results2Q Results3Q Results4Q Results





FY2024/3FY2024/3FY2024/3FY2025/3FY2025/3FY2025/3FY2025/31Q Results2Q Results3Q Results4Q Results1Q Results2Q Results3Q Results4Q Results



Exchange Rate/FOREX Sensitivity

			Effect of	erence) 1% change on Yen)	Forex
	FY2024/3 Results (Yen)	FY2025/3 Results (Yen)	Net sales	Operating income	Assumption for 2026/3 (Yen)
USD	144.62	152.58	2,157	37	140.00
RMB	19.82	21.02	257	13	20.00
THB	4.11	4.38	311	18	4.50
HKD	18.48	19.58	207	5	19.00
EUR	156.80	163.75	6	0	160.00



Analysis of Changes in Net Sales through Operating Income by Corporate Group for FY2025/3

(million yen)

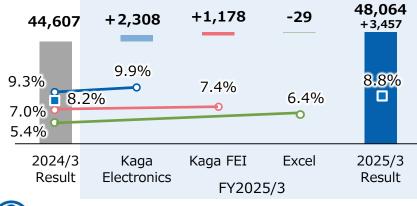
Net Sales

Both Kaga Electronics and Kaga FEI maintained solid sales despite impact of inventory adjustment. Excel saw a net sales decrease due to termination of transactions with a major customer.

542,697	+4,123	+ <u>7,18</u> 4	-6,224	547,779 +5,082
2024/3 Result	Kaga Electronics	Kaga FEI	Excel	2025/3 Result
Result	LICCUONICS	FY2025/3		Result

SG&A / SG&A ratio

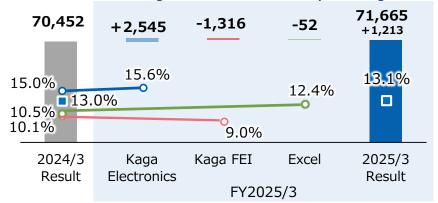
SG&A expenses increased at Kaga Electronics and Kaga FEI due to wage increases and rising logistics costs.



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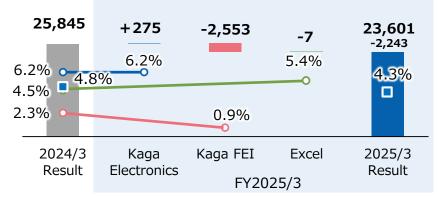
Gross profit / Gross profit margin

Kaga Electronics' gross profit increased due to sales growth and better sales mix, resulting in an increased profit margin. Kaga FEI's gross profit decreased due to worsening sales mix that resulted in profit margin decline.



Operating income / Operating income margin

Kaga Electronics secured an increase in operating income while Kaga FEI posted a substantial decrease due to a gross profit decrease combined with rising SG&A expenses.



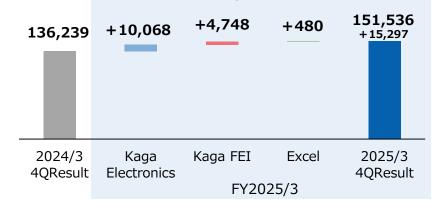
Note :With respect to gross profit and operating income, figures presented above are before consolidation adjustments between the two companies. For reference, after consolidation adjustments, gross profit stood at 36million yen, and operating income came to 41million yen.

Analysis of Changes in Net Sales through Operating Income by Corporate Group for FY2025/3 (3 months)

(million yen)

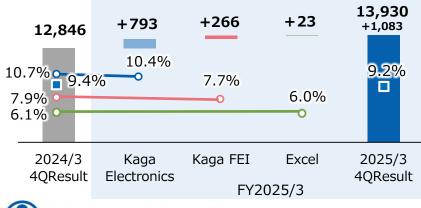
Net Sales

All three companies recorded an increase in net sales with moderation of inventory adjustments in the electronic components business.



SG&A / SG&A ratio

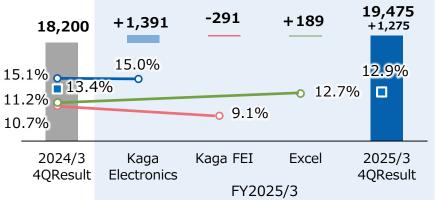
SG&A expenses increased at Kaga Electronics and Kaga FEI due to the impact of wage increases.



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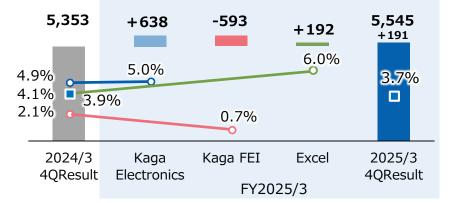
Gross profit / Gross profit margin

Sales growth at Kaga Electronics and better sales mix at Excel resulted in a gross profit increase in the two companies. At Kaga FEI, despite sales growth, gross profit decreased due to worsening sales mix.



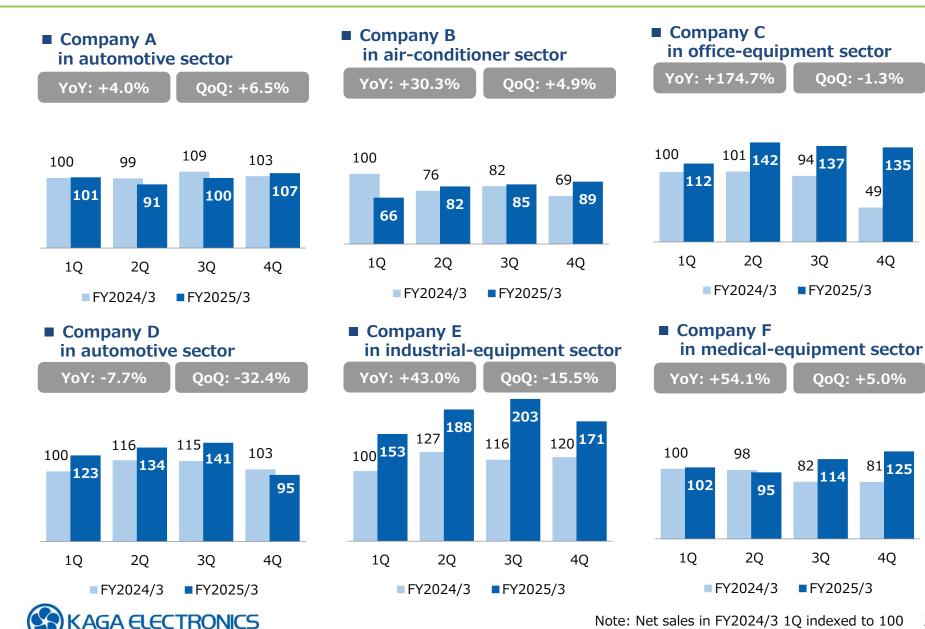
Operating income / Operating income margin

Kaga Electronics and Excel were able to absorb a rise in SG&A expenses to secure an increase in operating income. Kaga FEI's operating income decreased due to a decline in gross profit and an increase in SG&A expenses.

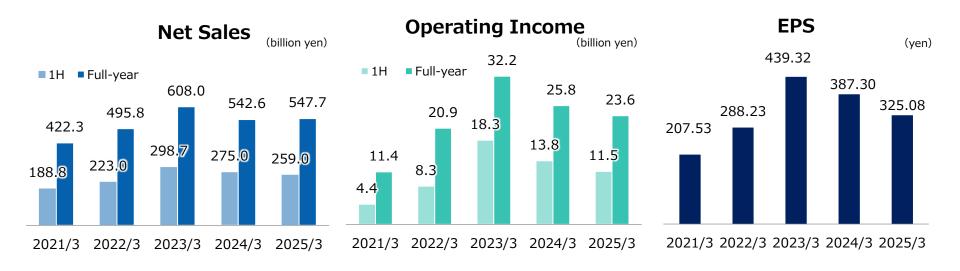


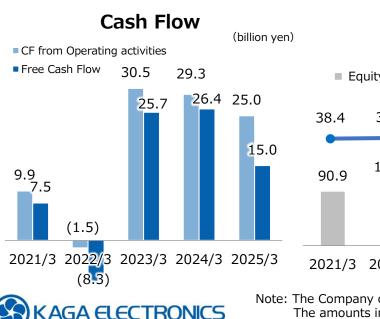
Note :With respect to gross profit and operating income, figures presented above are before consolidation adjustments between the two companies. For reference, after consolidation adjustments, gross profit stood at 29million yen, and operating income came to 72million yen.

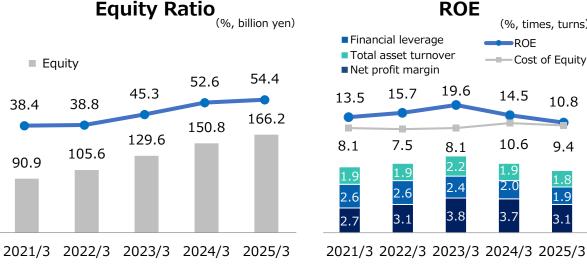
Trends in Sales to Key Customers



Latest 5 years Financial Trends







Note: The Company conducted a two-for-one stock split of its common stock effective October 1, 2024. 33 The amounts indicated for EPS take account of the impact of the said stock split even prior to the split date.

ROE (%, times, turns) -ROE











"Everything we do is for our customers



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Forward-looking statements in these materials are based on information available to management at the time this report was prepared and assumptions that management believes are reasonable. Actual results may differ significantly from these statements for a number of reasons.

Display method in this material
 Number : Truncated less than the display unit.
 Ratio : After calculation in yen units, Round down one digit of Display unit.