

Data File

FY2019/3 ~ FY2023/3

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KAGA ELECTRONICS CO., LTD.

Financial Highlights (Full Year)

	FY2019/3	FY2020/3	FY2021/3	FY2022/3	(Million yen) FY2023/3
	Results	Results	Results	Results	Results
Net sales	292,779	443,615	422,365	495,827	608,064
Gross profit	35,546	47,016	47,936	60,547	78,514
(Margin)	12.1%	10.6%	11.3%	12.2%	12.9%
SG&A	27,976	37,001	36,469	39,632	46,265
(SG&A ratio)	9.6%	8.3%	8.6%	8.0%	7.6%
Operating income	7,570	10,014	11,467	20,915	32,249
(Margin)	2.6%	2.3%	2.7%	4.2%	5.3%
Non-operating income/loss (net)	289	122	(225)	540	490
Ordinary income	7,859	10,137	11,241	21,456	32,739
Extraordinary income/loss(net)	1,789	(850)	3,230	(108)	(279)
Profit attributable to owners of parent	8,014	5,852	11,399	15,401	23,070
EPS (Yen)	292.07	213.21	415.07	576.46	878.65
Annual dividend (Yen)	80.00	70.00	80.00	120.00	220.00
Payout ratio (%)	27.4	32.8	19.3	20.8	25.0
Total assets	213,761	207,638	237,004	272,139	286,217
Capital stock	12,133	12,133	12,133	12,133	12,133
Shareholders' equity	75,272	79,097	89,045	98,732	117,285
Net assets	84,259	86,250	95,062	105,800	129,737
Equity ratio	35.8%	37.7%	38.4%	38.8%	45.3%
Cash and deposits	32,851	28,736	38,261	51,171	41,938
ROE	10.9%	7.6%	13.5%	15.7%	19.6%

Financial Highlights (1H 6months)

	FY2019/3	FY2020/3	FY2021/3	FY2022/3	(Million Yen) FY2023/3
	1H Results	1H Results	1H Results	1H Results	1H Results
Net sales	115,383	230,630	188,859	223,009	298,760
Gross profit	16,023	23,771	21,641	27,133	40,001
(Margin)	13.9%	10.3%	11.5%	12.2%	13.4%
SG&A	12,251	18,531	17,206	18,832	21,639
(SG&A ratio)	10.6%	8.0%	9.1%	8.4%	7.2%
Operating income	3,772	5,239	4,434	8,300	18,361
(Margin)	3.3%	2.3%	2.3%	3.7%	6.1%
Non-operating income/loss (net)	277	306	(96)	151	570
Ordinary income	4,049	5,546	4,338	8,452	18,932
Extraordinary income/loss(net)	92	(243)	7,787	(223)	19
Profit attributable to owners of parent	2,750	3,502	10,772	5,624	13,412
EPS (Yen)	100.25	127.62	392.30	207.39	510.88
Inferium dividend (Yen)	35.00	30.00	30.00	45.00	100.00
Payout ratio (%)	-	-	-	-	-
Total assets	130,811	214,475	209,908	233,461	290,923
Capital stock	12,133	12,133	12,133	12,133	12,133
Net assets	73,247	85,466	96,163	96,618	124,928
Equity ratio	55.9%	36.2%	42.1%	39.6%	42.9%
Cash and deposits	9,573	34,570	39,179	44,223	52,504
ROE	-	-	-	-	-

Balance Sheet

	2019/3	2020/3	2021/3	2022/3	(Million Yen) 2023/3
ASSETS					
Current assets	182,396	174,331	200,179	233,984	245,572
Cash and deposits	35,003	43,384	45,636	41,051	52,600
Notes and accounts receivable -trade	101,507	91,371	108,394	120,948	129,099
Inventories	40,026	31,908	37,948	62,607	56,205
Other	5,859	7,667	8,199	9,377	7,666
Non-current assets	31,364	33,306	36,825	38,155	40,645
Property, plant and equipment	15,011	17,974	18,225	19,393	20,158
Intangible assets	2,206	2,256	2,609	3,163	2,702
Investments and other assets	14,147	13,075	15,990	15,598	17,784
Total assets	213,761	207,638	237,004	272,139	286,217
LIABILITIES					
Current liabilities	121,340	93,655	108,517	132,918	127,547
Notes and accounts payable -trade	77,884	70,188	79,854	86,493	79,232
Short-term loans payable	30,656	6,540	10,800	23,858	19,585
Other	12,799	16,927	17,862	22,565	28,729
Non-current liabilities	8,161	27,732	33,424	33,421	28,932
Long-term loans payable	1,882	20,833	25,166	25,136	10,600
Bonds payable	-	-	-	-	10,000
Other	6,278	6,899	8,258	8,284	8,332
Total liabilities	129,501	121,388	141,942	166,339	156,479
NET ASSETS					
Shareholders' equity	75,272	79,097	89,045	98,732	117,285
Capital stock	12,133	12,133	12,133	12,133	12,133
Capital surplus	13,865	13,878	14,327	14,818	14,820
Retained earnings	51,297	55,091	64,568	77,423	95,945
Treasury shares	(2,024)	(2,005)	(1,984)	(5,643)	(5,614)
Total accumulated other comprehensive income	1,332	(812)	1,921	6,948	12,322
Non-controlling interests	7,654	7,965	4,095	120	129
Total net assets	84,259	86,250	95,062	105,800	129,737
Total liabilities and net assets	213,761	207,638	237,004	272,139	286,217

Financial Highlights by Business Segment (Full Year/1H)

		(Million Yen)									
		FY2019/3		FY2020/3		FY2021/3		FY2022/3		FY2023/3	
		Results	Composition	Results	Composition	Results	Composition	Results	Composition	Results	Composition
Electronic components	Net sales	225,598	77.1%	377,587	85.1%	353,454	83.7%	433,852	87.5%	539,342	88.7%
	Segment income	4,761	62.9%	7,503	75.0%	8,151	71.1%	18,107	86.6%	28,314	87.8%
	Margin	2.1%		2.0%		2.3%		4.2%		5.2%	
Information equipment	Net sales	44,344	15.1%	43,466	9.8%	48,389	11.4%	39,616	8.0%	43,680	7.2%
	Segment income	1,906	25.2%	1,707	17.1%	2,482	21.6%	2,085	10.0%	2,449	7.6%
	Margin	4.3%		3.9%		5.1%		5.3%		5.6%	
Software	Net sales	2,876	1.0%	2,778	0.6%	2,932	0.7%	2,767	0.6%	2,998	0.5%
	Segment income	247	3.3%	236	2.4%	263	2.3%	(26)	-	286	0.9%
	Margin	8.6%		8.5%		9.0%		(0.1%)		9.6%	
Others	Net sales	19,959	6.8%	19,781	4.5%	17,589	4.2%	19,590	3.9%	22,044	3.6%
	Segment income	490	6.5%	452	4.5%	474	4.1%	626	3.0%	1,101	3.4%
	Margin	2.5%		2.3%		2.7%		3.2%		5.0%	
Total	Net sales	292,779	100.0%	443,615	100.0%	422,365	100.0%	495,827	100.00%	608,064	100.0%
	Operating income	7,570	100.0%	10,014	100.0%	11,467	100.0%	20,915	100.00%	32,249	100.0%
	Margin	2.6%		2.3%		2.7%		4.2%		5.3%	

		FY2019/3		FY2020/3		FY2021/3		FY2022/3		FY2023/3	
		1H Results	Composition	1H Results	Composition	1H Results	Composition	1H Results	Composition	1H Results	Composition
Electronic components	Net sales	83,455	72.3%	199,818	86.6%	156,887	83.0%	194,406	87.2%	268,464	89.9%
	Segment income	2,474	65.6%	4,238	80.9%	3,083	69.5%	7,123	85.8%	16,617	90.5%
	Margin	3.0%		2.1%		2.0%		3.7%		6.2%	
Information equipment	Net sales	21,143	18.3%	19,968	8.7%	23,192	12.3%	18,713	8.4%	19,597	6.6%
	Segment income	864	22.9%	618	11.8%	1,160	26.2%	910	11.0%	965	5.3%
	Margin	4.1%		3.1%		5.0%		4.9%		4.9%	
Software	Net sales	1,404	1.2%	1,332	0.6%	1,274	0.7%	1,237	0.5%	1,307	0.4%
	Segment income	143	3.8%	46	0.9%	86	1.9%	(109)	-	95	0.5%
	Margin	10.2%		3.5%		6.8%		(8.8%)		7.3%	
Others	Net sales	9,379	8.1%	9,510	4.1%	7,505	4.0%	8,651	3.9%	9,392	3.1%
	Segment income	216	5.7%	259	4.9%	36	0.8%	320	3.9%	658	3.6%
	Margin	2.3%		2.7%		0.5%		3.7%		7.0%	
Total	Net sales	115,383	100.0%	230,630	100.0%	188,859	100.0%	223,009	100.0%	298,760	100.0%
	Operating income	3,772	100.0%	5,239	100.0%	4,434	100.0%	8,300	100.0%	18,361	100.0%
	Margin	3.3%		2.3%		2.3%		3.7%		6.1%	

【Electronic components】 Development, manufacture and sale of semiconductors, general electronic components and other products, the electronics manufacturing service (EMS), and other activities

【Information equipment】 Sales of PCs, PC peripherals, home electric appliances, photograph and imaging products, original brand products, and other products

【Software】 Production of computer graphics, planning and development of amusement products, and other activities

【Others】 Repair and supports for electronics equipment, manufacture and sales of amusement equipment, and sales of sports goods, and other activities

Note: "Segment income" shows unadjusted figures for each business segment and adjusted figures for the total.

Net Sales by Product (Full Year/1H)

(Million Yen)											
	FY2019/3		FY2020/3		FY2021/3		FY2022/3		FY2023/3		YoY
	Results	Composition	Results	Composition	Results	Composition	Results	Composition	Results	Composition	
Information equipment	51,019	17.4%	51,452	11.6%	57,248	13.6%	50,724	10.2%	68,603	11.3%	35.2%
EMS	89,481	30.6%	93,340	21.0%	99,599	23.6%	117,828	23.8%	149,862	24.6%	27.2%
Semiconductors	87,898	30.1%	214,075	48.3%	151,855	35.9%	182,861	36.9%	223,760	36.8%	32.8%
General electronic	33,811	11.5%	40,826	9.2%	69,738	16.5%	97,022	19.6%	93,326	15.4%	(3.8%)
Others	30,568	10.4%	43,920	9.9%	43,923	10.4%	47,391	9.6%	72,511	11.9%	53.0%
Total	292,779	100.0%	443,615	100.0%	422,365	100.0%	495,827	100.0%	608,064	100.0%	22.6%

	FY2019/3		FY2020/3		FY2021/3		FY2022/3		FY2023/3		YoY
	1H Results	Composition	1H Results	Composition	1H Results	Composition	1H Results	Composition	1H Results	Composition	
Information equipment	24,311	21.1%	24,367	10.6%	27,515	14.6%	23,324	10.5%	30,777	10.3%	32.0%
EMS	43,031	37.3%	46,945	20.3%	42,940	22.7%	53,453	24.0%	69,486	23.3%	30.0%
Semiconductors	18,874	16.4%	115,244	50.0%	66,616	35.3%	84,415	37.9%	111,844	37.4%	32.5%
General electronic	15,973	13.8%	21,307	9.2%	31,585	16.7%	43,497	19.5%	49,110	16.4%	12.9%
Others	13,192	11.4%	22,764	9.9%	20,201	10.7%	18,318	8.2%	37,540	12.6%	104.9%
Total	115,383	100.0%	230,630	100.0%	188,859	100.0%	223,009	100.0%	298,760	100.0%	34.0%

SG&A (Full Year/1H)

	FY2019/3	FY2020/3	FY2021/3	FY2022/3	FY2023/3	(Million Yen) Percentage of net sales
	Results	Results	Results	Results	Results	
Net sales	292,779	443,615	422,365	495,827	608,064	100.0%
Gross profit	35,546	47,016	47,936	60,547	78,514	12.9%
SG&A	27,976	37,001	36,469	39,632	46,265	7.6%
of which) Personnel expenses*	16,245	22,021	22,468	24,789	28,288	4.7%
Packing and freightage expenses	2,749	3,528	3,831	4,694	5,023	0.8%
R&D expenses	103	185	191	262	467	0.1%
Operating income	7,570	10,014	11,467	20,915	32,249	5.3%
Number of employees	6,627	6,731	7,826	7,959	8,092	-

* Personnel expenses : Directors' compensations, Employees' bonuses and salaries, Retirement payments, Legal welfare expenses.

	FY2019/3	FY2020/3	FY2021/3	FY2022/3	FY2023/3	Percentage of net sales
	1H Results	1H Results	1H Results	1H Results	1H Results	
Net sales	115,383	230,630	188,859	223,009	298,760	100.0%
Gross profit	16,023	23,771	21,641	27,133	40,001	13.4%
SG&A	12,251	18,531	17,206	18,832	21,639	7.2%
of which) Personnel expenses*	7,023	10,694	10,645	11,810	12,968	4.3%
Packing and freightage expenses	1,204	1,908	1,637	2,198	2,748	0.9%
R&D expenses	21	106	93	90	196	0.1%
Operating income	3,772	5,239	4,434	8,300	18,361	6.1%
Number of employees	5,402	6,482	7,041	7,612	8,439	-

* Personnel expenses : Directors' compensations, Employees' bonuses and salaries, Retirement payments, Legal welfare expenses.

Cash Flows

	(Million Yen)				
	FY2019/3 Results	FY2020/3 Results	FY2021/3 Results	FY2022/3 Results	FY2023/3 Results
Cash flows from operating activities	(1,547)	22,406	9,999	(1,554)	30,569
Cash flows from investing activities	(6,860)	(3,651)	(2,453)	(6,772)	(4,805)
Free Cash Flow	(8,408)	18,754	7,545	(8,327)	25,763
Cash flows from financing activities	11,684	(7,544)	(6,851)	1,155	(15,549)
Effect of exchange rate change on cash and cash equivalents	75	(748)	945	2,079	852
Net increase (decrease) in cash and cash equivalents	3,352	10,461	1,639	(5,092)	11,066
Cash and cash equivalents at beginning of period	28,879	32,231	42,693	44,333	39,240
Cash and cash equivalents at end of period	32,231	42,693	44,333	39,240	50,307
Capital expenditures/Investment and loans	6,712	6,133	2,906	5,739	4,910
Depreciation	1,740	2,754	3,167	3,738	4,000

Note: "Capital expenditures/Investment and loans" includes purchase of property, plant and equipment, intangible assets, and investment securities, as well as Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation.