Data File

FY2015/3 \sim FY2020/3 First Half

*This Excel file is posted on the Company's IR website.

https://www.taxan.co.jp/en/ir/event/event_01.html



Financial Highlights (Full Year)

						(Million Yen)
	FY2015/3	FY2016/3	FY2017/3	FY2018/3	FY2019/3	FY2020/3
	Results	Results	Results	Results	Results	Forecasts
Net sales	255,143	245,387	227,209	235,921	292,779	430,000
Gross profit	32,738	33,648	31,225	32,498	35,546	46,500
(Margin)	12.8%	13.7%	13.7%	13.8%	12.1%	10.8%
SG&A	26,376	25,859	24,346	24,379	27,976	39,500
(SG&A ratio)	10.3%	10.5%	10.7%	10.3%	9.6%	9.2%
Operating income	6,362	7,788	6,879	8,119	7,570	7,000
(Margin)	2.5%	3.2%	3.0%	3.4%	2.6%	1.6%
Non-operating income/loss (net)	1,302	119	464	621	289	0
Ordinary income	7,664	7,908	7,343	8,740	7,859	7,000
Profit attributable to owners of parent	4,416	5,437	6,975	6,490	8,014	5,000
EPS (Yen)	156.28	192.43	249.43	236.58	292.07	182.17
Annual dividend(Yen)	40.00	55.00	60.00	70.00	80.00	60.00
Payout ratio(%)	25.6	28.6	24.1	29.6	27.4	32.9
Shareholder return rate (%)	25.61	28.60	45.41	29.63	27.39	-
Total assets	127,948	123,830	123,643	128,755	213,761	-
Capital stock	12,133	12,133	12,133	12,133	12,133	-
Shareholders' equity	56,538	60,702	64,481	69,127	75,272	-
Net assets	59,603	61,808	65,932	70,631	84,259	-
Equity ratio	46.6%	49.9%	52.8%	54.8%	35.8	-
Short-term /Long-term loans payable	14,178	12,302	9,486	8,547	-	-
ROE	7.8%	9.0%	10.9%	9.5%	10.9%	6.4%

Financial Highlights (1H: 6 months)

					(Million Yen)
	FY2016/3	FY2017/3	FY2018/3	FY2019/3	FY2020/3
	1H Results				
Net sales	122,975	109,659	116,582	115,383	230,630
Gross profit	16,991	15,172	16,218	16,023	23,771
(Margin)	13.8%	13.8%	13.9%	13.9%	10.3%
SG&A	12,796	11,959	11,824	12,251	18,531
(SG&A ratio)	10.4%	10.9%	10.1%	10.6%	8.0%
Operating income	4,195	3,212	4,394	3,772	5,239
(Margin)	3.4%	2.9%	3.8%	3.3%	2.3%
Non-operating income/loss (net)	232	-167	309	277	306
Ordinary income	4,427	3,045	4,703	4,049	5,546
Profit attributable to owners of parent	2,943	3,111	3,516	2,750	3,502
EPS (Yen)	104.17	110.11	128.16	100.25	127.62
Inferium dividend(Yen)	20.00	25.00	30.00	35.00	30.00
Payout ratio(%)	-	-	-	-	
Shareholder return rate (%)	-	-	-	-	
Total assets	123,959	120,167	126,376	130,811	214,475
Capital stock	12,133	12,133	12,133	12,133	12,133
Net assets	60,924	61,475	69,006	73,247	85,466
Equity ratio	49.1%	51.1%	54.6%	55.9%	36.2%
Short-term /Long-term loans payable	13,313	10,821	9,259	9,271	33,083
ROE	-	-	-	-	-

Financial Highlights by Business Segment (Full Year/1H)

	FY20)16/3	FY20	017/3	FY20	018/3	FY20	019/3	FY20	(Million Yen) 020/3
	Results	Composition	Results	Composition	Results	Composition	Results	•		•
Net sales Segment income Margin	189,486 6,515 3.4%		171,227 4,917 2.9%		172,248 5,312 3.1%		225,598 4,761 2.1%	77.1% 62.9%	- -	- -
Net sales Segment income Margin		10.4%		21.7%		27.1%		25.2%	- - -	-
Net sales Segment income Margin	695	8.9%	3,159 528 16.7%	7.7%	2,568 172 6.7%	2.1%	2,876 247 8.6%	3.3%	- - -	-
Net sales Segment income Margin		4.9% -4.4%					19,959 490 2.5%	6.8% 6.5%	- - -	-
Net sales Operating income Margin	245,387 7,788 3.2%	100.0% 100.0%	227,209 6,879 3.0%	100.0% 100.0%	235,921 8,119 3.4%	100.0% 100.0%	292,779 7,570 2.6%	100.0% 100.0%	- - -	100.0% 100.0%
	FY20	016/3	FY20	017/3	FY20	018/3	FY20	019/3	FY20)20/3
	1H Results	Composition	1H Results	Composition	1H Results	Composition	1H Results	Composition	1H Results	Composition
Net sales Segment income Margin	95,815 3,755 3.9%	77.9% 89.5%	82,784 2,366 2.9%	75.5% 73.7%	85,918 2,893 3.4%	65.8%	83,455 2,474 3.0%	72.3% 65.6%	199,818 4,238 2.1%	86.6% 80.9%
Net sales Segment income Margin	20,120 229	16.4% 5.5%	20,524 539	18.7% 16.8%	23,446 1,116 4.8%	20.1% 25.4%	21,143 864 4.1%	18.3% 22.9%	19,968 618 3.1%	8.7% 11.8%
Net sales Segment income Margin	1,136 288	0.9% 6.9%	1,442 307	1.3% 9.6%	1,142 111	1.0% 2.5%	1,404 143	1.2% 3.8%	1,332 46	0.6% 0.9%
Net sales Segment income Margin	5,901 -102	4.8% -2.4%	4,909 -57	4.5% -1.8%	6,075 198	5.2% 4.5%	9,379 216	8.1% 5.7%	9,510 259	4.1% 4.9%
Net sales	122,975	100.0%	109,659	100.0% 100.0%	116,582 4,394		115,383 3,772	100.0% 100.0%	230,630 5,239	100.0% 100.0%
	Segment income Margin Net sales Operating income Margin Net sales Segment income Margin Net sales	Net sales 189,486 Segment income 6,515 Margin 3.4% Net sales 40,880 Segment income 811 Margin 2.0% Net sales 2,897 Segment income 695 Margin 24.0% Net sales 12,123 Segment income -343 Margin -2.8% Net sales 245,387 Operating income 7,788 Margin 3.2% FY20 1H Results Net sales 95,815 Segment income 3,755 Margin 3.9% Net sales 20,120 Segment income 229 Margin 1.1% Net sales 1,136 Segment income 288 Margin 25.4% Net sales 5,901 Segment income -102 Margin -1.7% Net sales 1,17% Net sales	Net sales 189,486 77.2% Segment income 6,515 83.7% Margin 3.4% Net sales 40,880 16.7% Segment income 811 10.4% Margin 2.0% 1.2% Segment income 695 8.9% Margin 24.0% 12,123 4.9% Segment income -343 -4.4% Margin -2.8% 100.0% Net sales 245,387 100.0% Operating income 7,788 100.0% Margin 3.2% 100.0% FY2016/3 1H Results Composition Net sales 95,815 77.9% Segment income 3,755 89.5% Margin 3.9% 16.4% Segment income 229 5.5% Margin 1.1% 0.9% Segment income 229 5.5% Margin 25.4% 0.9% Net sales 5,901 4.8%	Net sales 189,486 77.2% 171,227 Segment income 6,515 83.7% 4,917 Margin 3.4% 2.9% Net sales 40,880 16.7% 42,547 Segment income 811 10.4% 1,491 Margin 2.0% 3.5% Net sales 2,897 1.2% 3,159 Segment income 695 8.9% 528 Margin 24.0% 16.7% Net sales 12,123 4.9% 10,274 Segment income -343 -4.4% -212 Margin 245,387 100.0% 227,209 Operating income 7,788 100.0% 227,209 Operating income 7,788 100.0% 6,879 Margin 3.2% 3.0% FY2016/3 FY20 16/8 58,879 52,86 Margin 3,9% 2,9% Net sales 95,815 77.9% 82,784 Segment inco	Net sales 189,486 77.2% 171,227 75.4% Segment income Margin 6,515 83.7% 4,917 71.5% Net sales 40,880 16.7% 42,547 18.7% Segment income Margin 811 10.4% 1,491 21.7% Net sales 2,897 1.2% 3,159 1.4% Segment income Margin 695 8.9% 528 7.7% Net sales 12,123 4.9% 10,274 4.5% Segment income Margin -24,0% -212 -3.1% Net sales 12,123 4.9% 10,274 4.5% Segment income Margin -2,8% -21,1% -21,2 -3.1% Net sales 245,387 100.0% 6,879 100.0% Operating income Margin 7,788 100.0% 6,879 100.0% Net sales 95,815 77.9% 82,784 75.5% Segment income Margin 3,9% 2,366 73.7% Net sales 90,120	Net sales Results Composition Results Composition Results Net sales 189,486 77.2% 171,227 75.4% 172,248 Segment income 6,515 83.7% 4,917 71.5% 5,312 Margin 3.4% 2.9% 3.1% Net sales 40,880 16.7% 42,547 18.7% 47,582 Segment income 811 10.4% 1,491 21.7% 2,202 Margin 2.0% 3.5% 1.2% 2,568 Segment income 695 8.9% 528 7.7% 172 Margin 24.0% 10.74 4.5% 13,522 Segment income -343 -4.4% -212 -3.1% 308 Net sales 245,387 100.0% 227,209 100.0% 235,921 Operating income 7,788 100.0% 6,879 100.0% 3,14% Net sales 95,815 77.9% 82,784 75.5% 85,918	Net sales 189,486 77.2% 171,227 75.4% 172,248 73.0% Segment income 6,515 83.7% 4,917 71.5% 5,312 65.4% Margin 3.4% 2.9% 42,547 118.7% 47,582 20.2% Segment income 811 10.4% 1,491 21.7% 2,202 27.1% Margin 2.0% 3.5% 4.6% 1.1% Net sales 2,897 1.2% 3,159 1.4% 6.7% Net sales 2,897 1.2% 3,159 1.4% 6.7% Net sales 2,897 1.2% 3,159 1.4% 6.7% Net sales 12,123 4.9% 10,274 4.5% 15,22 5.7% Net sales 245,387 100.0% 227,209 100.0% 235,921 100.0% 3.8% Margin 2.28 7.7% 7.7% 3.8% 3.8% 3.8% 3.8% 3.8% 3.8% 3.8% 3.8% 3.8%<	Net sales Results Composition Results Composition Results Composition Results Composition Results Composition Results Composition Results 73.0% 225,598 Segment income 6,515 83.7% 4,917 71.5% 53.12 65.4% 4,761 Margin 3,4% 2.9% 4,987 18.7% 47,582 20.2% 44,344 Segment income 811 10.4% 1,491 21.7% 2,202 27.1% 1,906 Margin 2.0% 33.5% 4.6% 22.202 27.1% 1,906 Margin 2.0% 3,159 1.4% 2,568 1.1% 2,876 Segment income 695 8.9% 528 7.7% 172 2.1% 2.47 Margin 24.10% 10.274 4.5% 13,522 5.7% 19,559 Segment income -3.43 -4.4% -212 -3.1% 3.0% 2.25% Margin 225,387	Net sales 189,486 77.2% 171,227 75.4% 172,248 73.0% 225,598 77.1% Segment income 6,515 83.7% 4,917 71.5% 5,312 65.4% 4,761 62.9% Margin 3,4% 2.9% 3.1% 2.1% 2.1% Net sales 40,880 16.7% 42,547 18.7% 47,582 20.2% 44,344 15.1% Segment income 811 10.4% 1,491 21.7% 2,202 27.1% 1,906 25.2% Margin 2.0% 4,4547 18.7% 47,582 20.2% 44,344 15.1% Segment income 811 10.4% 1,491 21.7% 2,568 1.1% 2,876 1.0% Segment income 695 8.9% 528 7.7% 172 2.1% 247 3.3% Margin 24.0% 16.7% 4.5% 13,522 5.7% 19,959 6.8% Segment income 23,33 4.4%	Net sales 189,486 77.2% 171,227 75.4% 172,248 73.0% 225,598 77.1%

[Electronic components]

Development, manufacture and sale of semiconductors, general electronic components and other products, the electronics manufacturing service (EMS), and other activities

[Information equipment]

Sales of PCs, PC peripherals, home electric appliances, photograph and imaging products, original brand products, and other products Production of computer graphics, planning and development of amusement products, and other activities

(Software)
(Others)

Repair and supports for electronics equipment, manufacture and sales of amusement equipment, and sales of sports goods, and other activities

Note: "Segment income" shows unadjusted figures for each business segment and adjusted figures for the total.

Net Sales by Product (Full Year/1H)

(Million Yen)

	FY201	FY2016/3 FY2017/		FY2017/3 FY2018/3		8/3	FY2019/3		FY2020/3		
	Results	Composition	Results	Composition	Results	Composition	Results	Composition	Forecasts Compos	sition	YoY
Information equipment	48,940	19.9%	48,947	21.5%	53,711	22.8%	51,019	17.4%	-	-	-
EMS	87,923	35.8%	81,867	36.0%	83,848	35.5%	93,751	32.0%	-	-	
Semiconductors	53,685	21.9%	41,453	18.2%	43,309	18.4%	83,628	28.6%	-	-	_
General electronic	29,102	11.9%	26,917	11.8%	31,938	13.5%	33,811	11.5%	-	-	-
Others	25,735	10.5%	28,024	12.3%	23,114	9.8%	30,568	10.4%	-	-	-
Total	245,387	100.0%	227,209	100.0%	235,921	100.0%	292,779	100.0%	-	-	-

	FY2016	FY2016/3 FY2017/3		7/3	FY2018/3		FY2019/3		FY2020/3		
	1H Results	Composition	1H Results	Composition	1H Results	Composition	1H Results	Composition	1H Results	Composition	ΥοΥ
Information equipment	24,243	19.7%	23,457	21.4%	26,521	22.7%	24,311	21.1%	24,367	10.6%	0.2%
EMS	45,001	36.6%	39,569	36.1%	42,255	36.2%	43,031	37.3%	52,577	22.8%	22.2%
Semiconductors	26,090	21.2%	20,514	18.7%	21,902	18.8%	18,874	16.4%	109,613	47.5%	480.7%
General electronic	15,025	12.2%	12,181	11.1%	14,677	12.6%	15,973	13.8%	21,307	9.2%	33.4%
Others	12,613	10.3%	13,936	12.7%	11,226	9.6%	13,192	11.4%	22,764	9.9%	72.6%
Total	122,975	100.0%	109,659	100.0%	116,582	100.0%	115,383	100.0%	230,630	100.0%	

Balance Sheet

					(Million Yen)
	2016/3	2017/3	2018/3	2019/3	2019/9
ASSETS					
Current assets	101,111	102,343	104,069	182,396	182,133
Cash and deposits	22,516	26,423	30,803	35,003	42,931
Notes and accounts rece	54,795	52,009	49,841	101,507	97,510
Inventories	19,175	19,325	19,455	40,026	34,792
<u>Other</u>	4,624	4,584	3,969	5,859	6,899
Non-current assets	22,718	22,300	24,685	31,364	32,341
Property, plant and equi	12,058	11,745	12,210	15,011	17,020
Intangible assets	1,003	841	878	2,206	1,957
Investments and other ε	9,656	9,712	11,595	14,147	13,364
Total assets	123,830	124,643	128,755	213,761	214,475
LIABILITIES					
Current liabilities	51,169	50,242	49,707	121,340	120,616
Notes and accounts pay:	36,858	37,553	36,392	77,884	74,696
Short-term loans payabl	6,295	4,883	5,385	30,656	31,710
<u>Other</u>	8,015	7,806	7,928	12,799	14,219
Non-current liabilities	10,852	8,468	8,416	8,161	8,382
Long-term loans payable	6,007	4,603	3,161	1,882	1,372
<u>Other</u>	4,845	3,865	5,254	6,278	7,010
Total liabilities	62,021	58,711	58,123	129,501	129,008
NET ASSETS					
Shareholders' equity	60,702	64,481	69,127	75,272	77,539
Capital stock	12,133	12,133	12,133	12,133	12,133
Capital surplus	13,912	13,912	13,853	13,865	13,865
Retained earnings	35,195	40,476	45,183	51,297	53,564
Treasury shares	-539	-2,040	-2,042	-2,024	-2,024
Total accumulated other compr	1,061	1,391	1,428	1,332	77
Non-controlling interests	44	59	75	7,654	7,848
Total net assets	61,808	65,932	70,631	84,259	85,466
Total liabilities and net assets	123,830	124,643	128,755	213,761	214,475

Net Sales by Region (Full Year/1H)

					(M)	illion Yen)
	FY2016/3	FY2017/3	FY2018/3	FY2019/3	FY2020/3	Percentage
	Results	Results	Results	Results	Forecasts	of net sales
Net sales	245,387	227,209	235,921	292,779	430,000	100.0%
Gross profit	33,648	31,225	32,498	35,546	46,500	10.8%
SG&A	25,859	24,346	24,379	27,976	-	-
of which) Personnel expenses*	15,106	14,632	14,531	16,245	-	-
Packing and freightage expenses	2,455	2,278	2,390	2,749	-	-
R&D expenses	280	186	81	103	-	-
Operating income	7,788	6,879	8,119	7,570	7,000	1.6%
Number of employees	5,243	5,216	5,427	6,627	-	-

^{*} Personnel expenses: Directors' compensations, Employees' bonuses and salaries, Retirement payments, Legal welfare expenses.

	FY2016/3 1H Results	FY2017/3 1H Results	FY2018/3 1H Results	FY2019/3 1H Results	FY2020/3 1H Results	Percentage of net sales
Net sales	122,975	109,659	116,582	115,383	230,630	100.0%
Gross profit	16,991	15,172	16,218	16,023	23,771	10.3%
SG&A	12,796	11,959	11,824	12,251	18,531	8.0%
of which) Personnel expenses*	7,437	7,145	6,988	7,023	10,694	4.6%
Packing and freightage expenses	1,226	1,113	1,189	1,204	1,908	0.8%
R&D expenses	116	117	40	21	106	0.0%
Operating income	4,195	3,212	4,394	3,772	5,239	2.3%
Number of employees	5,048	4,979	5,198	5,402	6,482	_

^{*} Personnel expenses: Directors' compensations, Employees' bonuses and salaries, Retirement payments, Legal welfare expenses.

Cash Flows

					(Million Yen)
	FY2016/3 Results	FY2017/3 Results	FY2018/3 Results	FY2019/3 Results	FY2020/3 1H Results
Cash flows from operating activities	9,546	10,746	10,077	-1,547	12,242
Cash flows from investing activities	-1,263	-258	-4,173	-6,860	-1,899
Free Cash Flow	8,283	10,487	5,904	-8,408	10,343
Cash flows from financing activities	-3,067	-6,118	-2,811	11,684	-746
Effect of exchange rate change on cash and cash equivalents	-905	-227	-234	75	-638
Net increase (decrease) in cash and cash equivalents	4,310	4,141	2,857	3,352	8,957
Cash and cash equivalents at beginning of period	17,569	21,879	26,021	28,879	32,231
Cash and cash equivalents at end of period	21,879	26,021	28,879	32,231	41,189
Capital expenditures/Investment and loans	2,166	1,464	4,520	6,426	2,862
Depreciation	1,604	1,452	1,481	1,740	1,284

Note: "Capital expenditures/Investment and loans" includes purchase of property, plant and equipment, and intangible assets, as well as investment securities.