

## INTEGRATED REPORT 2025



#### **Contents**

Value Creation Management

- **02** Everything we do is for our customers
- Opening Feature

  The Kaga Electronics Group's Potential for Growth
- 03 How KAGA-ism has evolved
- **05** Toward the Further Growth of the EMS Business
- **07** Message from the CEO
- 09 Message from the COO
- Medium-Term Management Plan 2027 (FY2025-FY2027)
- 19 Message from the CFO
- 23 DIALOGUE 1

Roundtable Discussion of Outside Directors

27 DIALOGUE 2

Roundtable Discussion of Audit and Supervisory Committee Members

The Kaga Electronics
Group's Ideal Value
Creation

- 29 The Kaga Electronics Group's Corporate Philosophy
- The Timeline of the Kaga Electronics
  Group's Growth
- 31 Value Creation Process
- 32 The Kaga Electronics Group's Business Model

## The Foundation of the Kaga Electronics Group's Value Creation

- 33 Directors and Audit and Supervisory Committee Members
- 35 Greetings from the Newly Appointed Directors
- **36** Corporate Governance
- 40 Internal Control / Compliance
- 41 Human Capital-Related Initiatives
- 43 Together with Our Employees
- **45** Together with Our Customers
- 46 Together with Society
- **47** Together with the Earth
- 49 The Kaga Electronics Group's Materiality
- Medium- to Long-Term Sustainability Management Plan
- 52 Disclosures Based on TCFD or equivalent framework

## Data Section

- 55 Overview by Segment
- 55 Electronic Components
- 56 Information Equipment
- 57 Software Business / Other Business
- 58 Financial Highlights
- 59 Overview of Financial Condition and Results of Operations
- 61 Consolidated Balance Sheet
- 62 Consolidated Statement of Income and Comprehensive Income / Consolidated Statement of Cash Flows
- 63 11-Year Financial Summary
- 65 ESG Data
- **67** Corporate Information

#### **Editorial Policy**

Our integrated report is positioned as a tool to introduce to a wide range of stakeholders the unique business model of the Kaga Electronics Group, which achieves scale expansion and high added value through both its core trading company business and the EMS business, and to gain their understanding and support for the process and potential for expanding corporate value over the medium to long term.

For several years, the general shortage of semiconductor and electronic component supplies provided a tailwind for the Company's performance. As this has eased, a turnaround has occurred, and the absence of spot demand and inventory adjustments by customers are serving as headwinds. Against this backdrop, the Kaga Electronics Group's stakeholders are asking how the Group intends to prevail.

This integrated report serves as our response, presenting our thoughts on the further development of the EMS (Electronics Manufacturing Service) business, which is of great interest to our stakeholders, and discussions held by our outside directors on our growth strategy. It is our sincere hope that readers will gain insight into the unwavering commitment to growth held by the Kaga Electronics Group.

We will continue to strive for engagement with domestic and foreign investors and enhance this integrated report as a core tool for understanding our Company.

#### Forward-Looking Statements

Certain statements in this document may constitute "forward-looking statements." Such statements are based on currently available information and certain premises deemed rational at the time of writing. As such, actual results may differ from those projected due to various factors. Key factors that could cause actual results to differ from those projected include, but are not limited to, general economic conditions in Japan and overseas surrounding the Company's business domains as well as trends in demand for the Company's products and services, and trends in foreign exchange rates and stock markets.

#### **Publication date**

October 2025

#### **Reference Guidelines**

- GRI (Global Reporting Initiative) Standards
- The IFRS Foundation's International Integrated Reporting Framework
- The Ministry of Economy, Trade and Industry's Guidance for Collaborative Value Creation 2.0

#### Period covere

This report covers the fiscal period from April 1, 2024 to March 31, 2025, with the exception of certain areas in which information prior or subsequent to these dates is included as necessary.

#### Financial figures

Figures related to financial content in this report are rounded down to the nearest unit. Ratios displayed beneath the displayed unit are rounded to one decimal place after calculation in yen.

#### Scope of report

Data calculation in this report covers KAGA ELECTRONICS CO., LTD. and its 72 consolidated subsidiaries (24 in Japan and 48 overseas). All such companies are included in the scope of the Company's consolidated accounting, except where stated.

Notation and coverage of the Company: The Company: KAGA ELECTRONICS CO., LTD. The Group: KAGA ELECTRONICS CO., LTD. and its 72 consolidated subsidiaries Domestic facilities: KAGA ELECTRONICS CO., LTD. and its 24 domestic consolidated subsidiaries

#### Disclosure of information through the website

In addition to this report, information on a variety of other topics is available on our website.

Website: https://www.taxan.co.jp/en/



#### Financial Information

Non-Financial Informatio

#### Integrated Report https://www.taxan.co.jp/en/ir/ir\_library/library\_09.html

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## How KAGA-ism has evolved

Here, we present excerpts from a conversation between Takeshi Tsukamoto, President of KAGA FEI Co., Ltd., and Kenji Suzuki, President of KAGA ELECTRONICS (THAILAND) CO., LTD. (and former President of KAGA EMS TOWADA CO., LTD.), in which they discuss ways they have promoted the Kaga Electronics Group's unique PMI\* as well as their vision for future development of the EMS business.

\* Post-Merger Integration, the integration process following an M&A

#### Accelerating integration by taking on challenges

"Make KAGA FEI a company that embodies the spirit of Kaga Electronics." These were the words of instruction from President Ryoichi Kado when I was assuming the position of Managing Director. KAGA FEI, or Fujitsu Electronics as it was known prior to its acquisition, was a trading company under the umbrella of the Fujitsu Group, an entity much larger than Kaga Electronics alone. At the time, I knew it would have been pointless to simply adopt Kaga Electronics' style of "just charging ahead" like a roque samurai. I believed my role was to preserve KAGA FEI's strengths while also adopting the Company's distinctive spirit of embracing challenges and mindset of thoroughly hedging its risks.

Prior to taking my first meeting in January 2019, I told my staff to prepare themselves for the long haul as we would be visiting every Group location over the course of the year. True to my word, I visited every domestic and international location, starting with the Shizuoka Sales Office that February and ending with a visit to South Korea on Christmas Eve.

We began the PMI process with an eye toward building a company that embodies the Kaga Electronics spirit. However, the COVID-19 pandemic struck the following year, leaving us unable to move about freely. Looking back, being able to visit each and every location during my first year as Managing Director was a stroke of good fortune.

After the acquisition went into effect, KAGA FEI faced a series of events that shook the Company to its core. However, we were able to seize those crises as opportunities, transforming ourselves into a company that truly embodies the spirit of Kaga Electronics.

The first such event was a steep decline in sales, which stood at approximately ¥230 billion at the time of acquisition, to about ¥130 billion the following year. This was the result of losing the commercial rights of a major supplier around the time the former parent company underwent business restructuring. We responded by kicking the search for new vendors into high gear. Thanks to KAGA FEI's technical team of over 200 discerning experts and their exceptional ability to identify high-quality vendors, the search was an overall success.

In fact, we receive so many eager requests from those who want to put their products on the market through us, confident that they will sell well, that I've had to step in to slow things down.

#### How KAGA-ism has evolved

Next came the COVID-19 pandemic and the subsequent semiconductor shortage. This left us completely unable to procure goods through our regular channels. At the time, we had to engage in spot sales, in which we sold whatever scarce parts we were able to procure from the market.

Initially, I was uncertain if KAGA FEI was even able to engage in spot sales. When I asked, I was told that it was general good practice to not handle any products with unknown serial numbers or inventory already on the market. As our customers were also struggling amid the parts shortage, I gave the order to allow spot sales as long as all transactions were made with customers' full acknowledge and consent regarding the uncertainties involved. We received a wave of orders not long after.

Compared to Kaga Electronics, KAGA FEI's existing customers have vastly larger purchasing volumes, meaning that this approach alone generated billions of yen in new sales. Moreover, we were able to leverage our advantage by taking a technical approach from the start and maintaining a presence in customers' design and development departments, giving us insight into where there may be insufficiencies, receiving information directly from procurement departments charged with sourcing parts and even the design and development departments themselves. Leveraging our expertise in technology proved to be a key factor in our business expansion and deepened our involvement in not only the procurement of parts, but also our clients' design and development stages.

Seeing customers so pleased, sales and profits growing, and even receiving year-end bonuses fostered a mindset that permeated our company; as an independent trading firm, we could sell anything. Cross-selling Kaga Electronics Group products through KAGA FEI also increased, becoming a positive catalyst for greater Groupwide integration. At the time of acquisition, 95% of KAGA FEI's sales were Fujitsu or Fujitsu Group products, but this year approximately half of total sales are expected to come from products sourced from suppliers engaged with after the acquisition.

#### A significant shift in mindset from passive to active

Suzuki Prior to becoming a Group company, KAGA EMS TOWADA (hereinafter TOWADA), operated under the name Towada Pioneer Corporation and functioned as a regional satellite factory or branch plant for then-parent company Pioneer

Corporation. There were significant differences in Pioneer's and Kaga Electronics' corporate culture, business practices, and approaches.

First, in terms of culture, we focused on instilling in TOWADA employees the three main pillars of KAGA-ism-a management mindset, a sales mindset, and readiness as members of societyplacing particular emphasis on embedding the ability to think and act independently and work toward self-improvement. We provided step-by-step guidance, using a consultative approach to illustrate specific and concrete examples.

In terms of business practices and approaches, TOWADA lacked expertise related to product planning and development, sales, and material procurement functions, as it had been operating as a downstream manufacturing facility for its parent company. One of the strengths of Kaga Electronics' EMS business, on the other hand, is its independent profit and loss system. In other words, each Group company operates independently, conducting its own sales and manufacturing its own products. This meant that after the merger, there were gaps to fill throughout the business process.

Our first step was to create manuals for such upstream processes as business strategy, sales and negotiations, and the preparation of quotations, and work to standardize them. From there, we established our own business divisions by selecting staff from our manufacturing department and instilling in them our action guideline F.Y.T. (FLEXIBILITY, YOUNG, TRY). At the same time, we selected suitable candidates, trained them in the fundamentals of procurement, and established a purchasing department by adapting manuals from Kaga Electronics.

Over the span of one to two years, we transformed and integrated a new mindset into our business processes, namely, one that embraces our capability to independently handle sales, secure orders, manufacture products, and turn a profit as well as the idea that we will ultimately see returns on our investments.

The Kaga Electronics Group's EMS business originally started with the aim of supporting the overseas shift of Japanese manufacturing, so its manufacturing bases are primarily overseas. However, about five years ago, international circumstances, particularly geopolitical issues, prompted a movement toward reshoring manufacturing. This necessitated the creation of domestic manufacturing bases for Kaga Electronics as well, leading to the acquisition of TOWADA in October 2019. As a result, TOWADA is the latest addition to the global factory network of the Group's EMS business.

Against this backdrop, we have made extensive use of the Kaga Electronics Group's sales capabilities and parts procurement strength. Since TOWADA's inception, we have pursued a collaborative business model with KAGA FEI, in which KAGA FEI handles sales and product planning and design while TOWADA undertakes manufacturing once an order is secured. In this way, TOWADA operates independently and has access to sales and procurement functions, thereby leveraging the strength of the Group.

Until recently, TOWADA served as the mother factory for the entire EMS business. However, manufacturing operations that have shifted overseas are moving away from China toward the ASEAN region, which is gaining importance as a production hub. Accordingly, starting this fiscal year, we have transitioned to a "three-site system," with the three core sites being TOWADA, KAGA TAXAN (SUZHOU) in China, and KAGA ELECTRONICS (THAILAND).

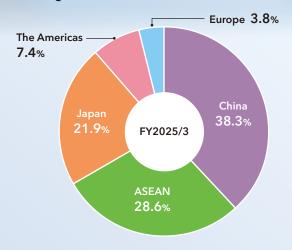
Based in Japan, TOWADA handles intellectual property functions such as overall quality control and manufacturing know-how. Our bases in Suzhou, China, possess both extensive experience in mass production and the strength necessary to develop their own automation equipment. By refining their approach to creating cost-effective production equipment and tailoring it to the Group's needs, these facilities will fulfill their role in leveraging automation equipment across the entire Group.

The Thai base will serve as our manufacturing hub within the ASEAN region, attracting new customers and expanding production to meet emerging needs driven by trends such as BCP and the shift away from China. This three-site system is designed to support the further evolution of the Kaga Electronics Group's EMS business.



## Toward the Further Growth of the **EMS Business**

#### Regional Breakdown of EMS Business Revenue



#### The Kaga Electronics Group's EMS business' strengths

Suzuki The Kaga Electronics Group is unique in that although it started as an electronic components trading company, it has since expanded, growing from parts procurement and kitting operations to post-processing circuit board mounting and the assembly of finished products. Bringing KAGA FEI into the fold added design and development capabilities. With that said, we take great pride in being the ultimate behind-the-scenes team supporting our customers' monozukuri, or manufacturing, endeavors.

Looking at the timeline, while we began outsourcing processing to domestic partner factories in the 1970s, it wasn't until 1992 that we secured our first regional foothold in Hong Kong and initiated similar operations in China. In 1999, Kaga Electronics launched KAGA (SHENZHEN) ELECTRONICS LTD., its first Company-owned overseas factory. We have since expanded into Malaysia (2000), Thailand (2002), the Czech Republic (2009), Suzhou, China (2009), Indonesia (2014), Hubei, China (2015), Mexico (2017), Vietnam

(2017), Turkey (2018), India (2018), Aomori Prefecture (2019), and Tottori Prefecture (2020). We now operate in 21 locations across 10 countries worldwide.

Guided by our corporate philosophy, "Everything we do is for our customers," we have swiftly and deliberately established overseas bases in countries and regions where our customers are expanding their production activities. This has not only enabled us to create a framework that provides locally sourced and utilized solutions that are tailored to our customers' needs, but also to expand our business sphere beyond Japanese corporations.

While there are many other semiconductor trading companies, Kaga Electronics has drawn particular recognition as a pioneer of the EMS business, which was developed within its own factories, as well as for maintaining the industry's largest EMS network. Kaga Electronics is one of the few EMS specialists in the industry, with sufficient electronic component trading capabilities enabling the offering of services that integrate the strengths of both EMS operations and electronic components trading. The Group's EMS business excels thanks to the wide range it can supply in a variety of production quantities. We do this through the provision of a "convenience store-type" of EMS that offers proximity and convenience for customers through high-mix, low-volume production and a "General Merchandise Store (GMS)-type" of EMS providing medium-scale production where customers can find most items nearby and make bulk purchases. These capabilities distinguish us from competitors that employ the "Taiwanese/Asian Mega EMS" model, which focuses more on mass production and, like a suburban shopping center, relies on quantity over quality.

#### Future initiatives for the EMS business

Suzuki Let's dive in a bit deeper into the previously mentioned "three-site system."

We established SUZHOU HATTEN INTELIGENT EQUIPMENT CO., LTD. a joint company between an equipment manufacturer in Suzhou and KAGA ELECTRONICS that independently develops such equipment as solder baths, surface mount machines, and various inspection machines-all of which are tailored to match our own

production lines. This company's strengths lie in the way it develops in-house equipment that reduces labor and streamlines processes that require significant manpower.

Equipment developed in-house is first introduced in China or Thailand as the vanguard and then to other locations one after the other. In other words, our factories in Suzhou and Thailand serve as the pilots and operational models for our proprietary equipment.

KAGA ELECTRONICS (THAILAND), where I currently serve as president, is the Kaga Electronics Group's largest manufacturing base in terms of production area and number of employees. This company's strength lies in its capability to accommodate the needs of customers in such diverse fields as the automotive industry, air conditioning, factory automation, and consumer electronics. Of our two factories, one specializes in automotive applications, while the other focuses on office automation equipment such as wireless modules, copiers, and devices for operating systems. A third factory is currently under construction and this facility will fully implement factory automation with the goal of thoroughly reducing the need for labor. Until recently, each manufacturing site was tasked with handling specific product lines within its capabilities. KAGA ELECTRONICS (THAILAND), however, will be positioned as a factory capable of handling products across all fields.

While Thailand is currently our largest sales market, we anticipate Mexico will take that position in the next three to four years.

In April 2024, our factory in Mexico, established in 2017, completed its relocation from its original building (land area: 23,000 m<sup>2</sup>; floor area: 8,200 m<sup>2</sup>) to a new factory (land area: 80,000 m<sup>2</sup>; floor area of Phase 1 (completed) 20,000 m<sup>2</sup>, Phase 2 (planned) 20,000 m<sup>2</sup>). This facility introduced equipment featuring the latest automation, labor-saving, and energy-saving technologies. Phase 1 has launched operations for circuit board mounting and unit assembly with plans to expand to a fully integrated production system encompassing parts molding, sheet metal processing, and final product assembly. Under our five-year plan, we aim to increase net sales to ¥50 billion and create 2,000 jobs.

Alongside Mexico, Malaysia is another location where we seek horizontal expansion. Bordering Thailand, Malaysia boasts high production volumes and a large workforce. Here, the entire

#### Toward the Further Growth of the EMS Business

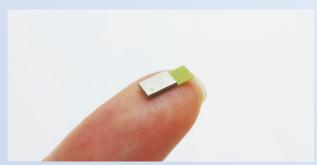
production process is split into two stages: the front-end, where machines handle component assembly, and the back-end, where the final assembly is performed by our employees. In Malaysia, the back-end stage accounts for a large portion of overall processing, highlighting the issue of a workforce that's disproportionately large compared to production volume. This is why we will advance our efforts to automate processes and thereby reduce labor.

The strength of our domestic bases lies in their ingenuity and flexibility underpinned by a high-quality production system. Our locations in Japan play a key role in leading the advancement of *monozukuri* through the standardization of high-quality production methods and equipment innovation. In addition, they ensure that these achievements are shared with overseas bases.

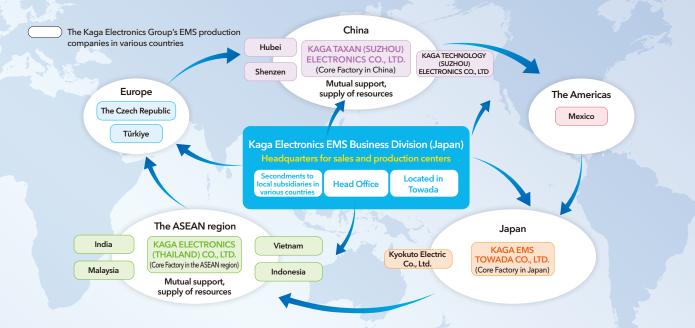
#### Our full-scale entry into the small wireless module business

**Suzuki** In 2022, KAGA FEI acquired the rights of a small wireless module business from TAIYO YUDEN CO., LTD., taking over not only its sales but the product planning, development, and design operations handled by its development center. Today, the production process is split between TOWADA and KAGA ELECTRONICS (THAILAND), achieving 100% in-house production.

This is a prime example of our previously mentioned collaboration with KAGA FEI. For actual manufacturing, we are introducing in-house developed equipment to enhance cost competitiveness. From a Group perspective, this can be seen as a high-value-added business that transcends the realm of trading companies or EMS providers, operating as a component manufacturer that integrates development, manufacturing, and sales.



A CONTINECT ultra small wireless module



Tsukamoto As Taiyo Yuden had previously acquired some of Fujitsu's wireless technology, when considering potential business transfer partners, KAGA FEI was the first company to be approached. After that, our first step was to conduct inspections of its Japan and Thailand locations, through which we discovered that the necessary equipment relocation to TOWADA and KAGA ELECTRONICS (THAILAND) would require minimal capital investment. We also realized that by leveraging the Kaga Electronics Group's procurement capabilities, we could potentially further reduce manufacturing costs.

Suzuki Initially, our production transfer approach involved replicating their existing manufacturing process. Although the equipment at the disposal of TOWADA and KAGA ELECTRONICS (THAILAND) was similar, allowing the use of most of our own machinery, we lacked vital new and specialized equipment. Therefore, adjustments had to be made so that we could work with differing specifications between equipment types, posing a real challenge to the idea of a smooth transfer while minimizing costs. After numerous trial production cycles, we managed to finish our preparations for mass production in the span of roughly a year and three months.

**Tsukamoto** Our business strategy does not include targeting the low-price product market pursued by competitors in China and Taiwan. Providing customers with such competitive products as the

world's smallest ultra-compact devices and solutions that support long-distance communication is what sets us apart. In addition, KAGA FEI is able to support customers' efforts to obtain radio certification in various countries.

As a result, KAGA FEI's customers are able to create wireless products by adopting our modules without having to do anything in-house. This enables even customers without previous expertise in electronics or electronic components to produce numerous wireless products with communication functions and represents a significant business opportunity for KAGA FEI.

This endeavor won't just apply to individual modules, but also to the assembly of the printed circuit boards on which they are mounted. Directly assembling the boards for our customers' products on TOWADA and KAGA ELECTRONICS (THAILAND) assembly lines, where the modules are also produced, will help shorten the manufacturing process for our customers. This enhances the KAGA FEI's added value associated with circuit boards, including material and component costs, processing fees, and more.

Only the Kaga Electronics Group is capable of achieving such a feat as it combines its functions as an electronics component trading company with those of an EMS manufacturer.

We look forward to your continued support as we pursue future earnings growth.



#### Message from the CEO

## Without Employee Growth, **Companies Cannot Survive**

Isao Tsukamoto Representative Director, Founder & CEO

Create positive work environments and relationships for employees working hard to earn a living

ownership in the Company as they tackle their day to day tasks.

#### Message from the CEO

Also important to my management attitude is a determination to not mix business and personal matters. Given that our employees work so very hard, it is naturally incumbent upon the Company to value them and their efforts while maintaining clear and open channels of communication.

Companies that exist for the sake of their employees is a concept that stands the test of time simply because without hardworking employees, companies do not survive. Therefore, I remain firm in my belief that employees must always be valued.

As Founder, I take the recent incidents of harassment by some executives and employees very seriously. These incidents have reaffirmed my conviction that maintaining a safe and comfortable work environment must be the most fundamental stance of the Group.

#### How Kaga has stood the test of time

Around the time I founded the Company in 1968, engineers from electrical equipment manufacturers would personally visit Akihabara to purchase the parts they needed to build prototypes. Once I learned this, I began leveraging our Akihabara office location, which was only about 6.6 m², attracting customers with this simple sales pitch: "It takes just a single phone callwe'll gather and deliver any and all of the parts you need." As our client base gradually expanded, we began receiving more and more inquires from businesses across various industries that catered to their specific needs.

"Everything we do is for our customers," and "Never say 'no' to our customers," have been our cornerstone philosophies since our days as a handyman business. Over time, our customers came to appreciate our drive and procurement capabilities, which made it possible to source items unavailable in Japan, even going so far as to cross the ocean to find them. Our services

went on to evolve further, going from simple parts procurement to meeting the needs of the era by providing kitting services and processing parts into units. This ultimately led to the current EMS business and is the origin of the Kaga Electronics Group's unique *monozukuri*, or manufacturing capabilities.

On the other hand, I often hear it said that the internetdependent nature of contemporary society has made trading companies obsolete. However, during the semiconductor shortage, a customer of ours faced a production crisis because they couldn't find even a single semiconductor. Thankfully, we were able to leverage our global network and somehow secure it for them, but situations like this are not unusual and can happen at any time in the real world.

Currently, global manufacturers face strong demands from capital markets for capital efficiency even as the semiconductor and electronic components industry undergoes repeated intense cycles of prosperity and decline and is buffeted by heightened geopolitical risks as well as unpredictable shifts in industrial and trade policies. Consequently, manufacturers are increasingly relying on external sourcing and thus converting to modules and units.

At our founding, there were nearly 1,000 distributors of various size. Today, that number has been whittled down to around 200. So, how has Kaga prevailed? The answer lies in the human connections that we began cultivating more than 50 years ago as well as the capabilities of our employees.

It is because we are a Group that acts on behalf of our customers—a unique trait of the Kaga Electronics Group that competitors cannot replicate overnight. I also firmly believe that a lot of the credit should go to our strong adherence throughout the Group to a founding philosophy that posits a company simply cannot survive without employee growth.

#### Column

#### Wakayama Prefecture signs large-scale disaster preparation agreement

KAGA AEROSYSTEMS CO., LTD., our consolidated subsidiary, signed an agreement with Wakayama Prefecture in August 2025 concerning cooperation in aircraft transport activities during large-scale disasters (hereinafter referred to as "this agreement").

This agreement aims to enable the company, upon request from Wakayama Prefecture, to transport relief supplies such as daily necessities, as well as the personnel and equipment necessary for implementing emergency disaster countermeasures—including doctors—via helicopter, in the event of a large-scale disaster such as a Nankai Trough mega-earthquake occurring within Wakayama Prefecture and disrupting land transportation.

The company operates rotary-wing aircraft businesses based at Wakayama Prefecture's Nanki-Shirahama Airport, including helicopter operation contracting, aircraft maintenance, pilot training, and the import, export, sale, and leasing of aircraft and related equipment



Center: Izumi Miyazaki, Governor of Wakayama Prefecture Right: Masashi Sugimoto, President and Representative Director of KAGA AEROSYSTEMS

and parts. Since December 2022, the company has been contracted by Wakayama Prefecture to operate the "Kishu" firefighting and disaster prevention helicopter. Accordingly, in March 2023, the company received from the prefecture a new aircraft manufactured by Bell Textron, Inc. of the United States, featuring enhanced safety features configured for this purpose.

# Aiming for Further Growth by Prioritizing Profitability and Capital Efficiency

Ryoichi Kado Representative Director, President & COO

Review of the fiscal year ended March 31, 2025 and forecast for the fiscal year ending March 31, 2026

In the fiscal year ended March 31, 2025, net sales increased 0.9% year on year to ¥547,779 million. While the electronic components and information equipment businesses experienced sluggish growth due to prolonged inventory adjustments and the conclusion of transactions with a certain major customer, the software and other businesses performed steadily.

Over the same period, operating income fell 8.7% year on year to ¥23,601 million due to increased selling, general and administrative expenses brought about by a wage increase and rising logistics costs. Also, due to a decrease in gain on sales of investment securities (¥1,420 million) in the previous year, profit attributable to owners of the parent fell 16.0% year on year to ¥17,083 million.

For the fiscal year ending March 31, 2026, we initially projected a decline in both net sales and profits, factoring in inventory adjustments alongside the impact of yen appreciation and U.S. tariff policies. However, with the consolidation of Kyoei Sangyo Co., Ltd. into the Group as of August 7, 2025, we are able to project net sales of ¥574.0 billion (up 4.8% year on year), operating income of ¥24.0 billion (up 1.7% year on year), and profit attributable to owners of parent of ¥24.2 billion (up 41.7% year on year), due to the recognition of ¥7.2 billion in negative goodwill associated with the acquisition. Our forecast has thus shifted to one of increased revenue and profit, while also being revised upward to include an increase in both revenue and profit.



#### Message from the COO

#### Review of Medium-Term Management Plan 2024

In quantitative terms, the core electronic components business had a solid performance during the plan's first year (ended March 2023), meeting KPI targets despite tight supply and demand conditions for semiconductors and electronic

components. As a result, excluding new M&A targets, all KPIsnet sales, operating income, and ROE-were achieved two years ahead of schedule.

Building on this strong start, in May 2023, we announced a revised performance forecast for the plan's final fiscal year.

However, due to the effects of prolonged inventory adjustments

#### Review of the Medium-Term Management Plan (FY2022-2024): Quantitative Targets

	Management Plan (Announced on Nov. 25, 2021)	First-Year Results FY2023/3 (Announced on May 11, 2023)	Latest Outlook (Announced on May 11, 2023)	<b>Final-Year Results</b> FY2025/3 (Announced on May 14, 2025)
Net Sales	¥750.0 billion Organic growth: ¥600.0 billion Including new M&As: ¥150.0 billion	<b>¥608.0</b> billion	[No change]	<b>¥547.7</b> billion
Operating Income	¥20.0 billion	<b>¥32.2</b> billion	¥30.0 billion or higher	¥23.6 billion
ROE	Stable <b>8.5</b> % or higher	19.6%	Stable <b>10</b> % or higher	10.8%

#### Review of the Medium-Term Management Plan (FY2022-2024): Qualitative Targets

Basic Policies	Key Issues	Major Outcomes
Further enhancing our earnings power	Selection and concentration of effort in growth fields     Strengthening and expansion of EMS business and overseas business	<ul> <li>Relocated and expanded our Malaysia plant (Oct. 2022)</li> <li>Relocated and expanded our Türkiye plant (Jun. 2023)</li> <li>Relocated and expanded our Mexico plant (Apr. 2024)</li> </ul>
Strengthening management foundations	Strengthening corporate governance Efficient Group management Investment in human capital	DX investments: SFA (Aug. 2022), SAP (Apr. 2023) Inflation allowance (Mar. 2023), wage increase implemented (Apr. 2024) Established a specialized leave system for male employees (Apr. 2024)
Creating new businesses	Initiatives in new fields     Promotion of open innovation through venture investments	M&As: Four deals, including Taiyo Yuden's small wireless module business     Investment in venture companies: ¥800 million/11 companies
Promoting SDG-oriented management	Addressing ESG management issues	Environment: Solar power generation facilities installed at six plants in Japan and overseas     Society: Recognized as an outstanding organization of KENKO Investment for Health     Governance: Streamlined the Board of Directors, appointed female auditor (Jun. 2023)

and a wage increase, neither of which were anticipated at the time of the revision, both net sales and operating income for the fiscal year ended March 2025, the plan's final year, fell short of the revised numbers. However, ROE remained stable at over 10% throughout the medium-term management plan period.

On the qualitative front, we implemented various management initiatives in line with our basic policies to "further enhance our earnings power," "strengthen management foundations," "create new businesses," and "promote SDG-oriented management."

Regarding efforts to further enhance our earnings power, we have been working to increase the production capacity of our factories in Malaysia, Turkey, and Mexico with the aim of strengthening our EMS business.

To strengthen management foundations, we promoted DX in management through such initiatives as replacing the core system and introducing sales force automation (SFA) tools. We also invested in human capital by implementing inflation allowances and a wage increase in addition to establishing a new specialized childcare leave system for male employees.

In our efforts toward promoting SDG-oriented management, we proactively addressed issues across the Environmental, Social, and Governance (ESG) dimensions. Specifically, regarding Governance (G), at the June 2023 General Meeting of Shareholders, we streamlined the Board of Directors, reducing its membership to six individuals, including three outside directors, and appointed a female auditor.

However, with regard to new business creation, although we continued to carry out small-scale business transfers and investments in venture companies, we were not able to achieve the plan's quantitative M&A targets. We have resolved to accelerate efforts in this area under our new Medium-Term Management Plan 2027.

#### Message from the COO

#### The Launch of Medium-Term Management Plan 2027

The overarching purpose of Medium-Term Management Plan 2027 (hereinafter, "the plan") is to strive toward the management vision established under the previous medium-term management plan, namely, to achieve annual net sales of ¥1 trillion and establish KAGA ELECTRONICS as a competitive world-class company and the Japanese industry's No. 1 corporate group in conjunction with its 60th anniversary; the fiscal year ending March 31, 2029 (FY2028).

The plan establishes enhancing corporate value through management focused on profitability and capital efficiency as its basic

policy and will implement the following three priority measures.

- We will further enhance our earnings power by focusing on expanding our core businesses, taking on the challenge of M&A, and creating new businesses.
- 2. We will improve our management foundations by clarifying our approach to allocating cash in line with strategic capital policies (see next section for further details) and revise our policy on shareholder returns.
- 3. We will promote SDG-oriented management by accelerating our response to ESG-related management issues in accordance with our Medium-to-Long-Term Sustainability Management Plan formulated in November 2021.

With an eye to achieving ¥1 trillion in net sales in FY2028, we have set management targets for the plan's final year (FY2027): net sales of ¥800 billion or higher and operating income of ¥36 billion or higher. As subsets of these targets, we have set target values for organic growth—¥700 billion or higher in net sales and ¥35 billion or higher in operating income—along with securing an operating income margin of 5.0%.

As capital efficiency is the principal emphasis of the plan's basic policy, we have set the final-year target for ROE at 12.0% or higher, with an awareness that the current cost of shareholders' equity is around 10%.

Although the business environment remains unpredictable, we are determined to achieve the plan's targets at all costs.







#### Message from the COO

#### Our approach to cash allocation and shareholder returns

Our basic approach to cash allocation is to maintain financial discipline while prioritizing the allocation of generated cash toward growth investments and shareholder returns with the aim of enhancing corporate value.

Specifically, we estimate that operating activities will generate a cash flow of ¥60 billion over the three-year plan period. Of this, we intend to allocate around ¥22 billion to ¥30 billion to shareholder returns, and over ¥30 billion toward growth investments such as new M&As and increasing production capacity in the EMS business.

The amount of funding needed for an M&A deal can vary significantly. Therefore, we will flexibly address any shortfall through external borrowing, etc. At the same time, if cash flow shows a surplus, we will allocate said surplus to shareholder

returns. Our policy is to fully utilize all cash generated during the plan's period.

Under the plan, we significantly revised our previous shareholder return policy with a view to more proactively returning profits to our shareholders.

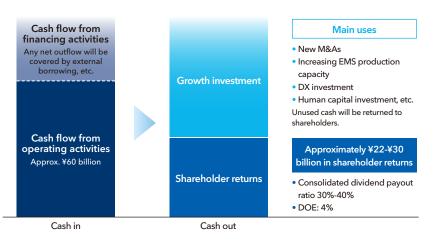
First, we raised our target consolidated dividend payout ratio from the previous range of 25%-35% to 30%-40%, aiming for dividend growth through medium-to long-term earnings growth.

Next, with the goal of securing stable and continuous dividends, we have adopted the dividend on equity ratio (DOE) as a new metric and are targeting a rate of 4%.

Finally, we will flexibly implement extraordinary dividends and the purchase of treasury shares as measures aligned with profit level and capital efficiency goals.

In accordance with this policy, in August 2025, the Company repurchased all of the common shares held by its four transaction banks, which are shareholders of the Company, through the Tokyo Stock Exchange's off-auction treasury share repurchase system (ToSTNeT-3). The total acquisition cost was ¥14.4 billion, and the 4,917,400 common shares acquired represent 9.4% of the total number of shares issued. All acquired shares have been canceled.

#### Cash allocation (Three-Year Period of FY2026/3-FY2028/3)



## Measures to achieve management conscious of cost of capital and stock price

In our efforts to improve the price-to-book ratio and secure fair stock market evaluations of our business initiatives and growth strategies as well as to continue improving ROE by achieving profitability in excess of the cost of shareholders' equity, we will steadily implement the various measures set forth in our Medium-Term Management Plan 2027 with a focus on the following four initiatives. Furthermore, we will continue to strive for constructive dialogue with market participants through proactive investor relation activities.

#### Measure 1 Steadily implement the Medium-Term Management Plan 2027

We will strive to maintain and improve business growth and profitability through the steady implementation of the various measures set forth in the medium-term management plan with the goal of achieving our management targets in the final year of the plan.

#### Measure 2 Enhance shareholder satisfaction

We will further enhance shareholder satisfaction through the steady implementation of the shareholder return policies set forth in our medium-term management plan.

#### Measure 3 Promote SDG-oriented management

The Sustainability Committee, on which I serve as Chair, will play a central role in deepening our existing CSR and ESG initiatives and promoting SDG-oriented management on a Groupwide basis.

#### Measure 4 Maintain and strengthen proactive investor relations activities

Led by the Investor Relations and Public Relations Department, we will continue building trust in the Company's management by disseminating information to capital markets and proactively engaging in dialogue, thereby reducing capital costs.

We will continue to strive for proactive and constructive dialogue to ensure fair evaluations from the stock market regarding our business initiatives.

#### Message from the COO

#### Early execution of new M&A initiatives outlined in the plan

As outlined in the previous section, the new medium-term management plan positions the growth and expansion of such existing businesses as the electronic components business and EMS business alongside M&As and the expansion of partnerships as the two pillars of its growth strategy.

As part of this strategy, in July 2025, the Company successfully submitted a tender offer bid for the common stock of Kyoei Sangyo, a specialized trading company dealing in electronic components, semiconductors, industrial equipment, and other products. Kyoei Sangyo is a mid-sized trading company in the industry with annual net sales of ¥57.7 billion and profits of ¥1.7

billion (fiscal year ended March 2025). It is scheduled to become a wholly owned subsidiary within the year. To reflect Kyoei Sangyo joining the Group, the full-year performance forecast for the fiscal year ending March 2026 was revised upward with the initial projection of decreased net sales and profits transforming into a forecast of increased net sales and profits. Concurrently, an upward revision in the dividend forecast was announced.

Although the new medium-term management plan has just commenced, we intend to continue proactively pursuing M&A opportunities.

#### Revision of earnings forecast due to Kyoei Sangyo becoming a Group company

		KAGA	ELECTRONICS		+	Kyoei Sar	ngyo	$\longrightarrow$	KAGA ELECTF (after revis	
			Previous for (Announced May						Current for (Announced Aug	
(Unit: millions of yen)		FY2025/3 Results	FY2026/3 Full-Year	Operating income margin		FY2026/3 Q2-Q4	Operating income margin		FY2026/3 Full-Year	Operating income margin
Net sales		547,779	530,000	•		44,000	-		574,000	
Operating income		23,601	23,000	4.3%		1,000	2.3%		24,000	4.2%
Ordinary income		22,593	23,000	4.3%		800	1.8%		23,800	4.1%
Gain on bargain purchase			-			-			7,200	
Profit attributable to the ow parent	ners of the	17,083	16,500	3.1%		500	1.1%		24,200	4.2%
Earnings per share (yen)		325.08	313.95						488.45	_
Return on equity (ROE)		10.8%	10.0%						14.6%	4.6pt
	Full year	110	110						120	10
Annual dividend* (yen)	Interim	55	55						60	5
	Year-end	55	55						60	5

<sup>\*</sup>The Company conducted a two-for-one stock split of its common stock effective October 1, 2024. The amounts indicated above related to dividends paid for the periods prior to October 1, 2024, are adjusted for the said stock split.

#### Overview of Kyoei Sangyo

Company name	Kyoei Sangyo Co., Ltd.		
Established	October 6, 1947		
Head Office	4-12-6 Higashi Shinagawa, Shinagawa-ku, Tokyo, Japan		
Capital	¥3,161 million		
Representative	Jun Hirasawa, President		
Number of employees	Consolidated	787	
Net sales	Consolidated	¥57.793 billion (FY2025/3)	
Affiliated companies	Domestic Subsidiaries: 2 / Overseas Subsidiaries: 4		

Note: Capital, number of employees, and affiliated company information are as of March 31, 2025.



### **Medium-Term Management** Plan 2027 (FY2025-FY2027)



Hitoshi Koujitani

**Director, Senior Executive Officer General Manager of Corporate** Strategy Office

#### How were the targets for Medium-Term Management Plan 2027 set? Has the process changed from previous plans?

For Medium-Term Management Plan 2024 (hereinafter "the previous plan"), a top-down approach was used to set targets. Members of top management provided general outlines of what they wanted the Company to achieve, then broke those down and fleshed them out for each business segment.

Conversely, a bottom-up approach was adopted when setting targets for Medium-Term Management 2027 (hereinafter "the

current plan." Each business division was required to create its own medium-term management plan. These were then aggregated and an organic growth target of over ¥700 billion in net sales was set. However, if we are to reach our overarching longterm goal of achieving ¥1 trillion in net sales, the current plan must achieve at least ¥800 billion in net sales. Accordingly, we intend to augment organic growth with the pursuit of M&As.

Based on wide-ranging discussions, we are presently taking necessary steps to achieve the ¥700 billion target. This involves confirming the current circumstances of each business division and their intentions as well as identifying any shortfalls in resources.

#### Results and targets by segment

		Final year of the previous plan (FY2024 results)	Final year of the current plan (FY2027)	CAGR
Electronic Components	Net sales	¥347.7 billion	¥400.0 billion	4.8%
Electronic Components	Segment income	¥10.2 billion	¥16.5 billion	17.4%
EMS	Net sales	¥134.5 billion	¥230.0 billion	19.6%
EIVIS	Segment income	¥7.3 billion	¥13.5 billion	22.7%
CSI	Net sales	¥42.6 billion	¥55.0 billion	8.9%
CSI	Segment income	¥3.3 billion	¥4.0 billion	6.6%
Others	Net sales	¥22.8 billion	¥15.0 billion	_
Others	Segment income	¥1.5 billion	¥1.0 billion	-
Total	Net sales	¥547.7 billion	¥700.0 billion	8.5%
Iotal	Segment income	¥23.6 billion	¥35.0 billion	14.0%

<sup>\*</sup>CSI: Consumer & System Integrator

#### Medium-Term Management Plan 2027 (FY2025-FY2027)

Until now, our business divisions' intense focus on generating profits had led to a tendency to prioritize business performance. Under the current plan, while reflecting on our business portfolio, we will foster a forward-looking mindset that envisions ideal business performance and evaluates business investments and M&As from the perspective of capital costs and effective use of capital.

While our net cash position was significantly stronger than that of our peers and we boasted excellent financial stability, we faced challenges in terms of capital efficiency. A lack of opportunities to utilize funds set aside for new M&As under the previous plan has contributed to the situation.

Under the current plan, in line with its basic policy of "enhancing corporate value through management focused on profitability and capital efficiency," top management will consciously work to shift its mindset and actively pursue improvement in capital efficiency.

That being said, solidifying a business portfolio mindset throughout an entire organization requires a shift in the mindset of those on the front lines.

At Kaga Electronics, the smallest organizational units are sections, which combine to form departments and, ultimately, business divisions. Our corporate culture encourages each section to listen to customer needs and pursuing business with efficiency in mind. The Company's strength lies in its ability to achieve stable business performance and is largely attributable to the breadth of its coverage, which significantly outstrips that of its competitors. This leaves us much less susceptible to fluctuations in individual industries.

When we started our journey as an independent trading company, we had "nothing to sell" and so began by prioritizing listening to our customers and paying attention to their needs. This principle was eventually enshrined as our corporate

philosophy, "Everything we do is for the customers," and is put into practice every day through KAGA-ism, our management and sales mindset. Consequently, our overwhelmingly strong sales capabilities—reflecting a focus on "having something to sell and knowing where to sell it"—remain our greatest strength to this day, setting us apart from manufacturer-affiliated trading companies.

It is generally thought that a strong company is the result of bringing together entities that are already quite strong. However, for a long time we more resembled a collection of individual shops. This lack of common structure made it difficult to work as a unified organization implementing major policies and strategies. Therefore, in April 2023 we established the Sales Strategy Department as a cross-functional organization focused on market priorities.

In addition, we introduced a sales force automation (SFA) system and are actively promoting the adoption of frameworks to enhance information sharing.

Directly hearing from the customers about the issues they face is undoubtedly the best course of action, meaning that we must continue to further sharpen our customer engagement skills. We must also continue to build mutually beneficial relationships with both our customers and suppliers or we run the risk of becoming obsolete.

In today's world of rapidly advancing AI, it is not enough to simply provide answers to the issues our customers face. The key to staying ahead of the times lies in unearthing the Group's wealth of "raw knowledge"—information that cannot be found online—and mastering how to organize, analyze, and impart it effectively. In doing so, we aim to gain a competitive advantage over our peers and become an even more overwhelmingly vital point of contact for our customers.

#### Basic policy and priority measures

Basic Policy Enha

#### Enhance corporate value through management focused on profitability and capital efficiency

Priority Measures		Main Action Plan
Further enhance our earnings power	Expansion of core businesses	• Implement business portfolio management
	Taking on the challenge of M&A	• Generate more than ¥100 billion over the current medium-term management plan period to achieve our target of ¥1 trillion in net sales by the end of FY2027
ou. commigo pono.	Creation of new businesses	• Establish the Sales Strategy Office and explore new businesses centered around energy, infrastructure, transportation, and the environment
Strongthon management	Implementation of capital strategies	Strategic cash allocation and proactive shareholder returns
Strengthen management foundations	Investment in human capital	Reform human resource system (develop human resources overseas, promote workforce diversity, etc.)
Promote SDG-oriented management	Accelerated response to ESG management issues	Environment: Promote 100% renewable energy with an eye to carbon neutrality     Society: Promote women's full participation in the workplace, work style reforms, and employee engagement     Governance: Achieve the goals of the appointment of female directors and the transition to a Company with an Audit and Supervisory Committee ahead of schedule

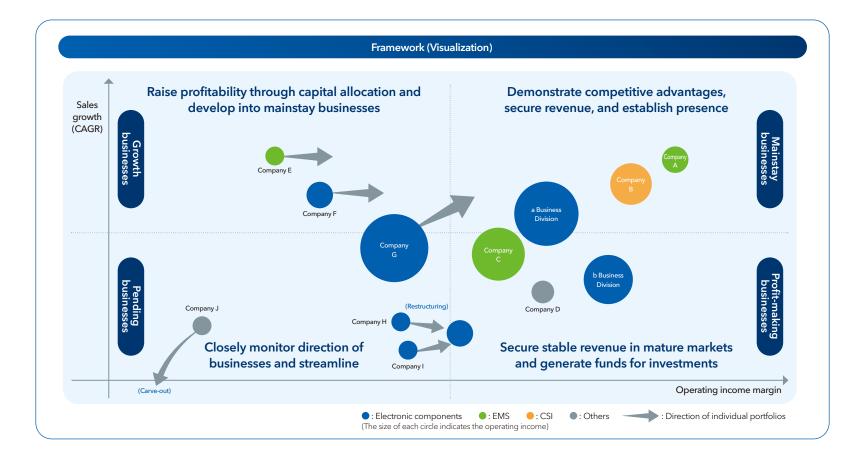
#### Medium-Term Management Plan 2027 (FY2025-FY2027)

On top of a corporate culture in which each organization possesses its own strengths, we are working to enhance our digital marketing efforts, leveraging this "raw information" as an additional weapon.

How will the priority measure of "further enhancing our earnings power" be promoted under Medium-Term Management Plan 2027?

Medium-Term Management Plan 2027 identifies further enhancing our earnings power through the expansion of our core businesses as a priority measure and the implementation of business portfolio management as an action plan.

As an organization within the Kaga Electronics Group, Kaga Electronics analyzes the medium-to-long-term direction of each of its businesses by Visualizing them on a Framework with sales growth potential on the vertical axis and operating income margin on the horizontal axis. This analysis is conducted at the business division level for Kaga Electronics and at the individual



#### Medium-Term Management Plan 2027 (FY2025-FY2027)

company level for Group companies and used to inform investment policies and budget/performance management. While each company previously operated under independent managements, the increase in Group companies through M&A has led to a shift toward managing and allocating management resources with an eye to an overall optimization.

We will continue to pursue scale expansion in the electronic components business through the acquisition of competitors

and management integration.

In our EMS business, which we position as a growth driver for the Company, we aim to outpace our competitors in terms of growth, as demonstrated by the compound annual growth rate (CAGR) target set in the medium-term management plan. Customers who previously handled all manufacturing in-house are increasingly turning to outsourcing for some or all of their operations. We expect to achieve high growth in the EMS

business by effectively capitalizing on this trend.

In pursuit of further growth in the EMS business, we have determined it is best to target development in the upstream stages of our customers' value chains. Naturally, the hurdles are high and risks must be considered, but we must also consider the added value gained against the potential risks. The ultimate goal of the EMS business, to sell components, remains unchanged.

Our EMS business adds value by its very nature and even as

#### **Growth Strategy Matrix by Business and Company**

	Kaga Electronics	KAGA FEI	Excel	Net sales (billions of yen)
Electronic Component	Based on our strengths in customer relations and procurement, which are among the industry's best, commit to the Kaga Electronics style of marketing	Accelerate our sales strategy centered on large accounts by expanding our line card with SoC products at its core	Transform into an electronics general trading company by cross-selling Kaga Electronics products	FY2025/3 347.7 FY2028/3 400.0
EMS	Develop a customer-focused "local production for local consumption" EMS business based on a global five-region production system	Accelerate the E2MS business, becoming involved from the design stage     Expand small-sized wireless module business and integrate development, production, and sales	Cultivate B2B customers in the transportation infrastructure sector by leveraging the strengths of distributors of display devices	FY2025/3 134.5 FY2028/3 230.0
CSI	Utilize the strengths of such sales channels as mass retailers as well as schools and other educational institutions to expand information technology products and services			FY2025/3 42.6 FY2028/3 55.0
Others	Total commitment to profit-oriented management and concentration on profitable businesses rather than simply expanding in size			FY2025/3 22.8 FY2028/3 15.0
Net sales (billions of yen)	FY2025/3 319.5 FY2028/3 400.0	FY2025/3 197.8 FY2028/3 260.0	FY2025/3 30.3 FY2028/3 40.0	FY2025/3 547.7 FY2028/3 700.0

#### Medium-Term Management Plan 2027 (FY2025-FY2027)

we strive to take advantage of this, we also nurture high expectations for operations involving the small wireless modules acquired through the business transfer of KAGA FEI. Centered on Bluetooth and Wi-Fi modules, we are leveraging KAGA FEI's development team in support of initiatives aimed at securing customers' use of our modules in their finished products.

In taking on the challenge of M&As, another priority measure, we are targeting companies in the electronic components and semiconductor trading sector that are proactively seeking industry consolidation and have a minimum net sales threshold of about ¥20 billion to ¥30 billion. Trading companies affiliated with manufacturers like Kyoei Sangyo, a recent addition to the Group, are seeking new opportunities by partnering with independent trading companies like us. By collaborating with such companies, we hope to advance the consolidation of the industry.

Under the priority measure of creating new businesses, we have established four key themes: energy, infrastructure, transportation, and the environment. We believe the most effective approach to addressing each theme is to target such social issues as population decline and labor shortages as well as the promotion of DX. From there, we will determine the best way to leverage the Group's assets, which include strengths in the field of electronic components and semiconductors and those of our EMS capabilities particularly suited to monozukuri, or manufacturing. We plan to leverage the Group's strong customer base and collaborate with well-suited companies to launch new businesses. The aforementioned Sales Strategy Office is spearheading these efforts.

#### Could you tell us more about Medium-Term Management Plan 2027's investments in human capital in line with the priority measure of "strengthening management foundations?"

Our investments in human capital focus on developing our core human resources and increasing our overall number of employees. As a means of motivating our core human resources, we believe it crucial to clearly distinguish which individuals will be expected to serve as leaders for the next generation and provide them with targets to aim for as well as proper training, all the while ensuring that their progress is appropriately evaluated so that they will desire to remain in their roles.

Even from my own experience of being transferred without knowing the first thing about corporate planning, I can say that experiencing various departments and unexpected transfers becomes an opportunity for self-improvement. I believe that human resources expected to thrive in the future should be transferred frequently and given the opportunity to gain diverse experience.

As the weight of overseas operations continues to increase, we must urgently address the current severe shortage of overseas personnel nationals among our human resources. We must not only expand the pool of employees within the company who wish to work overseas but step up efforts to recruit experienced professionals from outside the company. The labor shortage has led to ineffective rotation systems, resulting in a persistent pattern of outbound-only transfers without any transfers into Japan. This situation inevitably reduces

the number of employees willing to volunteer for overseas assignments. Therefore, we recognize that nurturing valuable human resources overseas is a pressing issue.

Our employees at the company are all energetic go-getters who are given the freedom to take on any task and speak their minds. Chairman Tsukamoto, though the founder, is always humble and respectful toward everyone. It is precisely this quality that has allowed him to build such a broad network of connections from the Company's founding to the present day. President Kado, on the other hand, may be demanding when it comes to work but he genuinely cares for his employees. Through our dedicated efforts, we are committed to further enhancing the Company's strengths-its free-spirited corporate culture and the exemplary leadership at the top.





#### Cash allocation policy under **Medium-Term Management Plan 2027**

One of the priority measures under Medium-Term Management 2027 (hereinafter "the new plan"), "strengthening management foundations," places particular emphasis on capital strategy and clearly outlines our approach to strategic cash allocation and proactive shareholder returns.

Our method of strategic cash allocation defines how cash generated from operating activities will be allocated and specifies where and how as well as how much will be used. Estimates regarding said allocation over the new plan's three-year period, include approximately ¥60 billion to be supplied as cash flow from operating activities. Of this, we aim to allocate approximately

Priority measures			
Further enhancing our earnings power	Expansion of core businesses		
	Taking on the challenges of M&As		
	Creation of new businesses		
Improving management foundations	Implementation of capital strategies		
	Investment in human capital		
Promotion of SDG-oriented management	Accelerated response to ESG-related management issues		

¥30 to ¥35 billion toward growth investments and approximately ¥22 to ¥30 billion to shareholder returns

We will actively pursue new M&A as a key use of growth investments. Kyoei Sangyo, which joined the Group in July 2025, is a prime example of this strategy. Despite our best efforts under the previous medium-term management plan, no suitable M&A opportunities arose, leading to accumulated cash reserves. Therefore, under the new plan, we intend to step up our pursuit of this initiative.

A second use of growth investment will be to expand EMS production capacity. With overseas markets as the primary focus, the EMS business has actively expanded its production bases since 2000. As some of this equipment has deteriorated or become superannuated over the years, we will upgrade to the latest equipment featuring automation and other labor-saving considerations to enhance production efficiency, reduce costs, and further enhance our earnings power.

We will also advance DX initiatives that strengthen our management foundations and make direct investments. While Kaga Electronics has already completed the upgrade of its core SAP system, such upgrades are currently being implemented at domestic Group companies. Through such efforts, we will build a robust DX foundation that unify systems across the Group and advance IT investments.

Lastly, we will unwaveringly continue to invest in human capital, our greatest asset as a trading company. This includes providing benefits to our employees.

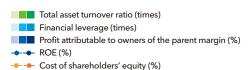
Should the cash earmarked for allocation to these growth investments prove insufficient, we will cover the shortfall through borrowings or other means. Conversely, any surplus will be directed toward shareholder returns. In this way, we are approaching cash allocation strategically and flexibly.

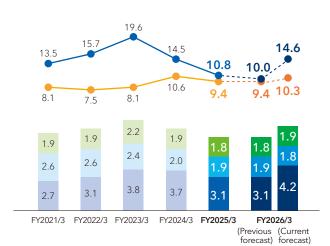
#### Message from the CFO

## Strengthening shareholder returns to create a growth spiral in stock prices

We recognize that expectations regarding our rate of return are rising among both current and prospective investors, share-holders, and potential investors. From the Company's perspective, we recognize this as the cost of equity capital, which we currently estimate to be around 10%. Therefore, we must achieve a rate of return exceeding 10% while also consistently delivering shareholder returns commensurate with this level. The new plan envisions a growth spiral in which we meet

ROE





Note: The Company conducted a two-for-one stock split of its common stock effective October 1, 2024.

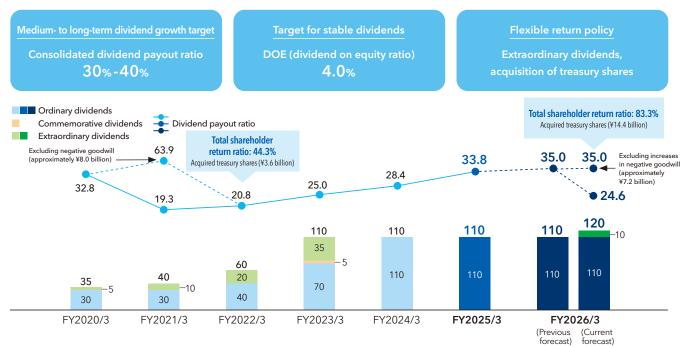
shareholder expectations and this, in turn, drives up our stock price. Our cash allocation policy also aligns with this approach.

The consolidated dividend payout ratio, which serves as a benchmark for medium- to long-term dividend growth, has been raised one notch from the previous medium-term management plan's range of "25% to 35%" to "30% to 40%" in the new plan.

Furthermore, we have newly established a 4.0% dividend on equity ratio (DOE) as an indicator of stable dividends, and promise consistent payouts regardless of income statement results. Particularly in recent years, significant fluctuations in the

supply and demand for electronic components and semiconductors have created a situation that yields substantial profit growth in times of shortage. Conversely, when shortages ease and the balance of supply and demand becomes more relaxed, customer inventory levels increase and our profits tend to stagnate. In other words, due to the very nature of the market, fluctuations in financial results from year to year contribute to unevenness in the Company's performance. Therefore, as relying solely on the consolidated dividend payout ratio would result in unstable dividends, we have decided to introduce DOE to ensure investors can invest with confidence.

#### **Shareholder Return Policy**



#### Message from the CFO

The Company has traditionally returned surplus earnings by supplementing ordinary dividends with extraordinary dividends when management targets are exceeded, and it intends to continue this flexible return policy.

Share buybacks are another example of the flexibility of our shareholder return policy. On August 8, 2025, we conducted our largest-ever share buyback, totaling ¥14,447 million, through the Tokyo Stock Exchange's off-auction share repurchase system (ToSTNeT-3). The cancellation of all such treasury shares represents 9.4% of the total number of our shares outstanding (excluding treasury shares). This marks the first time the Company has cancelled treasury shares since its initial public offering.

Amid the recent trend of reducing and eliminating strategic shareholdings, our four primary banks expressed an intention to sell their holdings of our shares. We decided to repurchase these shares in consideration of the impact it would have on our stock price.

The Company revised its full-year earnings forecast for the fiscal year ending March 2026 from a decline in both sales and profit to an increase, reflecting the effect of the Kyoei Sangyo acquisition, and announced a forecast for a dividend increase.

Following the dividend increase revision, DOE is projected to be 4.2%. With this share buyback and cancellation, ROE for the fiscal year ending March 2026 is expected to reach 14.6%, and the total dividend payout ratio is projected to be 83.3%. The stock market has responded favorably to the Company's initiatives, with PBR exceeding 1.1 times (as of September 30, 2026).

Going forward, we will continue to steadily implement our new medium-term management plan and strive to enhance corporate value.

#### Cost-of-capital and stock price conscious management initiatives

		Steadily implement the medium-term management plan	Aim to achieve management targets by working on business growth and profitability improvements in line with the medium-term management plan.
Future initiatives	Future	2. Improve shareholder satisfaction	Raise the consolidated dividend payout ratio to between 30% and 40% and target DOE at 4.0% to ensure stable and sustainable dividends.
	3. Promote SDG-oriented management	Establish and announce greenhouse gas emission reduction targets for Scopes 1 through 3 and earn better evaluations from such external organizations as CDP and TCFD.	
	Maintain and reinforce proactive     IR activities	Further increase confidence in the Company's management and reduce the cost of capital through broader disclosure to capital markets and active dialogue.	

## Implementing cost-of-capital and stock price conscious management

To maintain ROE above the cost of capital, improving profitability is an absolute priority. This requires relentlessly pursuing profit by compressing costs as much as possible. President Kado has consistently emphasized this approach since taking office and has implemented various initiatives to enhance our earnings power. At the same time, we have worked to improve asset efficiency—looking to generate sales and earn profits while amassing minimal assets.

Since its founding, Kaga Electronics has adhered to the principle of "asset-light management." Within its sales divisions, it rigorously enforces the philosophy that "inventory is a liability," striving to minimize stockpiles as much as possible. Similarly, it has prioritized collections over payments, compressing accounts receivable and avoiding long-term collections.

In terms of minimizing idle capital, we adhere to the principle of investing in noncurrent assets only when truly necessary while avoiding holding noncurrent assets that do not generate profits. This approach is not only in line with our policy regarding capital efficiency but reflects current requirements.

In managing financial leverage, we prioritize exceeding our shareholders' expected rate of return while maintaining a balanced approach to ensure our funding capacity remains intact. We hold an A (single A flat) credit rating and, although we have not undertaken any major investment projects during the current medium-term management plan period and maintain ample cash reserves, we remain acutely mindful of financial discipline. We will carefully select investment targets, applying both the accelerator and the brakes as needed.

#### Message from the CFO

#### The Kaga Electronics Group's Potential for Further Growth

"Inventory is a liability," "Prioritize collections over payments," "Don't let money sit idle"-without a doubt, the principles of KAGA-ism that have been cherished by Chairman Tsukamoto since our founding and instilled in all of our employees have served to strengthen the Group's financial foundations. By avoiding the buildup of unnecessary inventory, this approach has also prevented losses due to dead stock and the creation of bad debt.

Kaga Electronics has implemented a system of individual inventory management that links particular lots of inventory to individual salespeople. This approach embeds the entire process-from product sales to the collection of payment-into the sales role as defined by the Company's action guidelines. We believe this concept should be adopted universally.

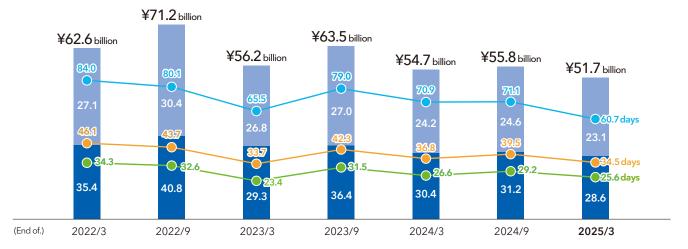
Although inventory levels as of the end of March 2025 had returned to normal levels, we recognize there remains room for further reduction. Given the strong commitment of our sales team to achieving a 1% operating income margin, we expect current efforts to yield results.

In terms of M&A that complements organic growth, with Kyoei Sangyo joining the Group, the new medium-term management plan has gotten off to a promising start. To achieve net sales of ¥1 trillion, we must continue to pursue M&A as the second and third arrows in our quiver.

As the person responsible for our finances, I am prepared to handle any project that arises at any time and am ready to invest funds without hesitation when necessary.

#### Inventory trends / Inventory turnover period

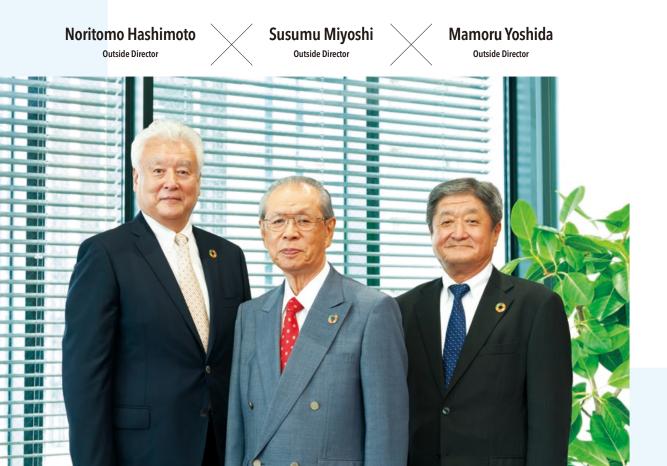
- Inventories (manufacturing)
- Inventories (trading)
- Inventory turnover period (Groupwide)
- Inventory turnover period (manufacturing)
- Inventory turnover period (trading)



## DIALOGUE

Roundtable Discussion of Outside Directors

## A Grounded Discussion on How the Kaga Electronics Group Should Grow



Here, we present a summary of a roundtable talk among our three outside directors, Susumu Miyoshi, Noritomo Hashimoto, and Mamoru Yoshida, in which they discuss topics pertaining to the Kaga Electronics Group's future, including deliberations held during Board of Directors meetings in connection with the formulation of its Medium-Term Management Plan.

#### Did you focus on a particular area during the formulation of the current Medium-Term Management Plan?

Miyoshi: In the course of our deliberations on the plan, I suggested conducting a "portfolio analysis" in order to take stock of the products and services at the Company's disposal. By thus obtaining a clear understanding of the Company's strengths and weaknesses, we were able to secure a better overall view of the situation. Having done so, the first key step was to clarify the direction in which the Company is heading and the areas it will focus on going forward. Next, the Company needed to clarify its commitment to its stakeholdersemployees, customers, shareholders, business partners, and the local community-and to establish quantitative targets. For shareholders in particular, it is important to strive toward higher targets, aiming for a consolidated dividend payout ratio of between 30% and 40% and ROE of 12% or higher. The relationship between ROE and capital costs

#### Roundtable Discussion of Outside Directors



must also be carefully assessed and addressed. In addition, I have voiced my desire for the careful consideration of what should be done to improve capital efficiency.

When pursuing specific initiatives, the growth potential of existing products must first be assessed. For the Company to achieve its ambitious target of achieving ¥1 trillion in net sales, it will need to vigorously introduce new businesses like that involving small wireless module production. Then comes M&A. Although the Company recently placed a tender offer bid (TOB) for Kyoei Sangyo Co., Ltd., two or three similar deals are needed. When promising opportunities arise, the Company must be poised to strike decisively.

The final point I emphasized dealt with the Company's leveraging of its human resources. Amid discussions of leveraging the skills of Kaga's senior employees and women and the employment of mid-career hires, engineers and foreign nationals, I drew attention to the growing importance of technological development and its particular role in empowering the Company's engineers.

Hashimoto: The Company's strength lies in the way it is able to

perceive an issue and extend a helping hand to its customers before the competition even begins to notice an issue. In other words, it boasts higher business acumen than its competitors. The Company also believes helping customers to be the ultimate goal of business; a philosophy that is demonstrated in how its EMS business embraces striving to address the needs of customers, a trait that also yields about benefits for the Company. This is a mindset the Company takes great pride in and uses as it consistently strives to determine the best ways it can contribute to society.

Today, semiconductors are used in everything from home appliances to automobiles. We're living in an age in which it is hard to find products that don't contain semiconductors. The Company's strength as an electronics trading company lies in its unwavering support for its customers and confidence that it can handle anything and everything. I believe remaining steadfast in carrying on this spirit unique to the Kaga Electronics Group to be more crucial than simply achieving the medium-term management plan's qualitative targets because of the plan's unique structure. The Company is confident that it has sown enough seeds and will cultivate them throughout the fiscal year to ensure that future harvests will be exponentially bountiful.

In this context, it is absolutely essential that each and every employee never lose sight of how their individual efforts tie into the medium-term management plan. I am certain that as long as everyone clearly understands and pursues their roles, the Company will experience growth. We mustn't allow ourselves to become so preoccupied with what lies ahead that we lose our critical thinking skills.

**Yoshida:** Having recently completed my first year as an outside director, I would like to share some particularly memorable points from a fresh perspective.

First, during deliberation and formulation meetings for Medium-Term Management Plan 2025, there were also discussions on the net sales target for fiscal 2030. The heads of each business company showed much enthusiasm and considered highly aggressive targets. Each site continuously strives to identify the challenges its customers face, and this commitment is the very embodiment of Kaga Electronics' corporate philosophy: "Everything we do is for our customers." Of course, while I recognize these goals will not be achieved easily and that many challenges lie ahead, I believe that framing each one from the perspective of challenges being the fuel to the fire of business and tackling them aggressively to be the best approach. I believe having management that takes a bottom-up approach to achieving ambitious targets, rather than a executive-led top-down approach, to be simply wonderful.

Touching on the portfolio strategy Mr. Miyoshi previously mentioned, our ongoing direct engagement with customers keeps us mindful of what solutions to provide in which business areas. Going forward, I would like to see deeper collaboration with new business areas and top-down M&A initiatives as well as enhanced cooperation among business companies.

Achieving net sales of ¥1 trillion is an extremely ambitious goal that will require a fundamental reform of management practices. I will continue to strive toward updating the Company's corporate philosophy, values, and vision, sharing them throughout the entire organization, while contributing to the development of Groupwide strategies, the pursuit of excellence, management reform, and fostering a positive corporate culture.

Miyoshi: Bottom-up initiatives succeed because those on the front lines possess keen intuition that effectively translates top-level directives. From my position as an outside director, I've observed a "never-give-up spirit" permeating throughout the front lines, demonstrating remarkable tenacity. Such a company is truly resilient, no matter the circumstances. Going forward, I look forward to setting somewhat more ambitious goals and seeing the momentum build from the field as we strive to achieve them.

#### Roundtable Discussion of Outside Directors

## What is the best approach to achieving the targets of the Medium-Term Management Plan and net sales of ¥1 trillion?

**Hashimoto:** Discussions during board meetings frequently centered on such topics as whether the overall net sales target should be ¥1 trillion or ¥800 billion and the scale of M&A that would be appropriate within said frameworks. As mentioned earlier, our front-line groundwork is thorough, so unrealistically high targets are never arbitrarily set. Whether results exceed or fall short of the target figures, a solid analysis of the current situation relative to the intended numbers is always conducted.

Essentially, if we fail to raise the overall level of growth, achieving our goals is unlikely. However, it's not simply a matter of "let's sell more"; the extent to which the EMS business can be expanded is also a crucial factor. The ideal approach is to pursue two parallel objectives: aiming for this level of growth even without M&A, and simultaneously exploring the potential for EMS expansion.

Miyoshi: The ¥1 trillion target is truly remarkable. While from our



current position it may seem like a long shot, only by taking steady steps forward will we move closer to this goal. Moreover, the Company has the tools it needs at its disposal–there's no reason not to aim higher.

While component sales are important, profits won't increase without the added value component assembly brings. This is a major challenge to be addressed in the medium-term management plan.

While the EMS business primarily targets overseas markets, it represents a major asset for the Kaga Electronics Group. It is crucial for the EMS business to further evolve into the EDMS business, with the "D" standing for design, and to develop the capability to handle everything from planning and design to production and quality assurance in an integrated manner. From what I've seen during my visits to several overseas factories, processing capabilities are still insufficient. I do, however, have high hopes for KAGA ELECTRONICS (THAILAND)'s production base. If this base is able to further strengthen its capabilities, it will effectively raise the bar.

The upgrading and expansion of the EMS business will significantly contribute to the Group's development.

Yoshida: The Company's trading company business serves as a core part of its main operations. As such, without contributing to the success of its clients' businesses, including the acquisition of new customers, sales growth cannot be achieved. Significant growth can also be driven by M&A, expanding business domains, or developing new ventures. However, the key to success in these endeavors lies in three essential elements: affinity for the business domain, human resources capable of operating the business, and the domain's technology.

Regardless of the chosen approach, careful and objective consideration of the Group's strengths, weaknesses, and available capabilities is essential. We outside directors are making various proposals and engaging in discussions while objectively assessing the Kaga Electronics Group's strengths and challenges.

## What are your thoughts on the launch of the full internalization of small wireless module production?

Hashimoto: Taking on this new business feels like a very bold decision. It marks the Kaga Electronics Group's first venture into developing, manufacturing, and selling its own branded devices. Should these products enjoy widespread adoption, they have the potential to transform the world. Once such products are developed, their reception in the market, strengths, and areas for improvement must all be closely tracked and analyzed. Only then can products that outperform competitors be created consistently. Sustaining such endeavors is impossible without the resolve to build a team of engineers dedicated to this purpose. In the world of manufacturing, unless you're prepared to invest all of this year's profits into technological development and human resource acquisition, you won't survive. It's that harsh. Miyoshi: KAGA EMS TOWADA and KAGA ELECTRONICS (THAILAND) will work in cooperation to ensure that these small wireless modules will be manufactured entirely in-house. Both companies are leveraging their respective strengths with an eye to continuous improvement. I also applaud the achievement made possible through the intra-Group collaboration between KAGA FEI and EMS TOWADA as an example of the Company's previously mentioned efforts to advance its EMS business. If this form of development continues to be realized, I believe it holds tremendous potential for growth as a Group.

Yoshida: Prior to the Group taking charge, we were told that while the products themselves were technologically advanced, there were challenges in terms of customer engagement. The Group's strength, however, lies in its extensive customer reach and, by leveraging this strength, highly marketable products have been developed. This is a truly remarkable outcome. We believe this functional module business represents areas with significant growth potential, including marketability. However, looking to the future, software development will be crucial as

#### Roundtable Discussion of Outside Directors

will achieving the functionality customers demand and developing solutions.

The Kaga Electronics Group's technical division will spearhead the development of high-marketability functional modules, and I hope that this will be cultivated into a major pillar of its business.

## Following the release of an internal investigation committee report on "power harassment" cases, what measures should be implemented to prevent its reoccurrence?

**Miyoshi:** I am outraged to my core. I loathe situations like this, and I am genuinely saddened by the lack of respect for human rights, a vital principle in and of itself. As this isn't a widespread problem throughout the Company, it's essential to seek proper guidance from an expert. While the Company does employ the use of suggestion boxes to gather employee feedback and opinions, they aren't being utilized effectively, making it imperative that they be improved.

**Hashimoto:** As chair of the investigation committee, I compiled the results of a thorough inquiry into the facts along with recommendations for reoccurrence prevention measures and reported them to the Board of Directors. While this incident is certainly infuriating, I believe it is essential to first fully grasp what led to it happening.

In this case, I got the distinct impression that the Company placed the entire burden of growing its EMS business overseas on the shoulders of a single local manager. Generally, overseas operations are handled by teams of 5 to 10 Japanese supervisors managing anywhere from 100 to 200 local employees, meaning that each individual ends up juggling multiple responsibilities. Because they are relatively few in number, regardless of age or seniority, each supervisor is forced to bear the heavy responsibility of becoming a key player in solving issues the

Company's faces.

Furthermore, I believe entrusting the site to the same supervisor for over a decade was problematic in itself. No matter how capable someone is, being stuck in the same position for more than ten years would make anyone weary. One would understandably become frustrated if they felt that any chance to take on new opportunities just passed them by.

As the EMS business will clearly remain the backbone of the Company going forward, it is imperative that this incident be taken seriously. The Company must thoroughly examine how to resolve this issue, engage in candid discussions, and implement organizational reforms to prevent any reoccurrence.

**Miyoshi:** It is regrettable that those in leadership positions either overlooked or failed to provide guidance on this matter. Rather than acting solely in their own best interests, supervisors must learn to control their frustration in the moment and take measured steps to nurture their team. Officer training must be thoroughly implemented to ensure leaders are capable of properly supporting their subordinates.

I also believe that because of the "five-year rotation" stipulated in the Company's Employment Rules, the Personnel Department shares some responsibility for allowing the supervisor to remain in the position for so long.

**Hashimoto:** While it's true that the supervisor overstaying their position was part of the problem, this presents a genuinely difficult issue. If the five-year rotation policy were strictly enforced, we run a high risk of local employees perceiving supervisor placements as merely temporary assignments, which would hinder managerial effectiveness.

**Miyoshi:** In that regard, ultimately, overseas projects won't succeed unless local employees are placed in top positions. China has already reached that stage, and I've told the officer in charge that, even if it takes time, we have no choice but to move in that direction.

Yoshida: It is extremely important, as Mr. Hashimoto mentioned,



for all executives to thoroughly discuss what the Company should stand for as an organization and to establish as a shared value the principle that no line should be crossed—particularly with regard to human rights. KAGA ELECTRONICS CO., LTD. aims to establish a corporate philosophy revolving around a people-centered approach and that values individuals, embedding this ethos into its corporate culture. As such, the Company also seeks to provide guidance to the affected parties on ways to bounce back from this incident.

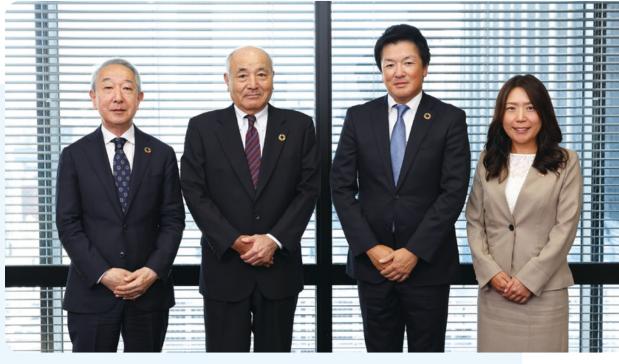
I wish to convey to those in top management positions the importance of always maintaining a spirit of gratitude and humility. **Hashimoto:** Nurturing the EMS business overseas is an absolute priority for the Company. Tackling the management of overseas bases and factories head-on to ensure such incidents never happen again will undoubtedly be a crucial step toward securing the Company's future—a step that it can look back on as the point its business began to truly evolve.

## DIALOGUE 2

Roundtable Discussion of Audit and Supervisory Committee Members

# Transitioning to a Company with an Audit and Supervisory Committee and Aiming for Even Greater Heights in Governance

Here, we present a summary of a roundtable talk among the four members of the Audit and Supervisory Committee–Director Eiji Kawamura and Outside Directors Susumu Kitsunai, Yoichi Sato, and Kyoko Oyanagi–in which they discuss the future direction of the Kaga Electronics Group.



#### Yoichi Sato

Outside Director, Audit and Supervisory Committee Member

#### Eiji Kawamura

Director, Full-Time Audit and Supervisory Committee Member

#### Susumu Kitsunai

Outside Director, Audit and Supervisory Committee Member

#### Kyoko Oyanagi

Outside Director,
Audit and Supervisory
Committee Member

## How do you plan to proceed following the transition to a Company with an Audit and Supervisory Committee?

Kawamura: Despite the Company being commonly referred to as an "owner run company," the Board of Directors has always been very proactive when it comes to engaging in discussions. Fiscal 2025 ushered in our transition to a Company with an Audit and Supervisory Committee, bringing together experts in various fields—a certified public accountant, a lawyer, and a labor and social security attorney—all of whom have helped further improve the quality of discussions within the Board of Directors.

Over the past decade, we have significantly expanded our business scale through strategic M&A activities. Governance

practices tailored to this scale are in place, and we take pride in the efficiency and effectiveness of our board operations.

**Kitsunai:** My transition from an auditor to an Audit and Supervisory Committee member has changed nothing in terms of my approach within the Board of Directors. While my expertise lies in accounting, I have always voiced my concerns in other areas as well. As an auditor, I participated in discussions with the mindset of directly contributing to resolving issues despite my inability to cast a vote. Now that I also bear the added responsibility of exercising voting rights, my commitment to governance remains steadfast.

**Sato:** The Company has achieved significant growth since its humble beginnings, deeply ingraining the founder's character and approach to work into its corporate culture. In our current bid to proactively break into overseas markets and expand our

scale, we are entering a pivotal transition period during which substantial change is inevitable—both for the Company itself and from a governance perspective.

Among the topics discussed at board meetings are ways in which the Company can reach new heights.

**Oyanagi:** We view the transition to a Company with Audit and Supervisory Committee to be an important step toward enhancing governance and improving management transparency. I intend to place strong emphasis on a human capital management perspective, focusing particularly on creating an environment in which diverse human resources, including women in leadership roles, can fully utilize their skills. As an external expert, I aim not only to oversee the soundness of management but also to continue providing concrete advice to help the Company become a corporation beloved by society.

#### Roundtable Discussion of Audit and Supervisory Committee Members

## What are your thoughts on the key points for initiatives aimed at becoming "a competitive world-class company" with annual net sales of ¥1 trillion?

**Kawamura:** Drawing on nearly 20 years of experience managing administrative departments at the Company, including as head of the Finance & Accounting Department, I oversee how earned funds are utilized and whether operations are conducted appropriately. While we have set the medium-to-long-term goal of achieving net sales of ¥1 trillion, we are also paying close attention to ways we can grow while improving our profitability as pursuing sales growth at all costs can sometimes be counterproductive in that regard.

Many of our past M&A deals have involved bringing companies with profitability challenges into the Group, setting time limits for improvements, and turning their finances around. We expect such deals to increase going forward.

What matters the most to our shareholders when it comes to M&A is whether or not they will see a proper return on their investment. As such, we intend to continue to turn any company that enters the Group, even those with poor financial returns, into profitable entities capable of enhancing our earnings power.

Kitsunai: With more and more of our business coming from overseas, it is becoming increasingly important to determine how to leverage governance effectively while advancing our overseas operations and how to secure and nurture human resources capable of addressing these challenges.

Having spent many years involved in overseas business, I intend to provide solid advice on this matter.

**Sato:** The Company's growth thus far stems from its salespeople engaging in diverse activities for the sake of its customers, rather than merely focusing on sales. As such, it's undeniable that internal rules and procedures have sometimes taken a backseat. When you reach the scale of a company with net sales of ¥1 trillion, a management approach that prioritizes profit above all else is unsustainable. At times, it becomes necessary to strengthen the management foundation and rebuild the governance structure,

even if it means accepting a slight decline in profits.

We are entering an era of exceptionally harsh societal scrutiny. Even the disciplinary action system, which underpins the very foundation of the organization, can, depending on the circumstances, potentially pose a threat to a company's survival. Therefore, we believe that continuing to demonstrate the Company's outstanding sales capabilities while consciously advancing with governance on a daily basis is precisely what will lead to becoming a ¥1 trillion company.

**Oyanagi:** As a member of the Diversity Promotion Committee, my contributions focus on leveraging our human capital and the Group's strengths from a future-oriented perspective. To achieve our goal of becoming a ¥1 trillion company, rather than merely expanding in scale, it is essential to create an organization that enables growth for every employee and transforms diversity into a competitive advantage. To this end, I intend to propose human resource strategies that incorporate external perspectives while supporting sustainable growth.

## As Audit and Supervisory Committee members, how will you address instances of "power harassment"\*?

**Kawamura:** The Company has been in business for nearly 60 years now and, although it pains me to say it, retains a very old-fashioned mindset among its veteran employees—myself included. This hinders our ability to keep up with the times.

Companies operate through teamwork, so instilling a mindset of mutual respect is crucial. How effective the preventive measures we've established will be depends entirely on people's willingness to change. Therefore, it is crucial to establish a framework that allows for issues to be easily brought to the attention of the Personnel Department when they arise. From there, department heads can be notified—creating a work environment in which problems do not go unreported.

Oyanagi: Harassment often stems from such rigid mindsets as

"that's not how things were back in my day." Therefore, it is important to remain keenly aware of changing times and adapt accordingly, reflecting the diversification of values and work styles.

As Audit and Supervisory Committee members, we will closely monitor management to ensure they adequately understand that harassment poses not only significant legal and reputational risks to the Company, but also directly impacts the motivation and productivity of each employee, and that they are thoroughly implementing measures to prevent reocurrence. Furthermore, we intend to advise on ensuring that the training and whistle-blowing systems are not merely perfunctory, but lead to effective, substantive initiatives.

**Sato:** A recent anonymous internal survey conducted shows a great deal of employee concern regarding the Company's handling of the matter, with many viewing the subject as important to its overall future. Therefore, our continued firm stance both internally and externally will serve as a crucial test. As an Audit and Supervisory Committee member, this is an area on which I intend to place particular emphasis.

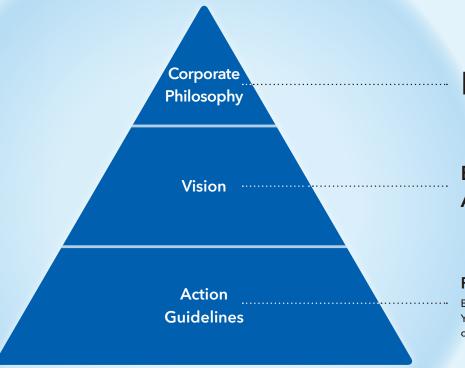
**Kitsunai:** Our corporate culture is somewhat outdated. While in Japan our improvement efforts have made great strides, the incident unfortunately took place overseas, where oversight from the Head Office is limited.

At this juncture, we are actively expanding into overseas markets and must thoroughly ensure that measures to prevent the reoccurrence of such an incident are implemented and do what we can to not dampen the spirits of those eager to go abroad and make their mark.

\* In December 2024, an internal investigation committee was launched following the publication of articles in certain online media outlets regarding conduct resembling power harassment that occurred at the Company's subsidiary in China. Mr. Hashimoto served as chairperson with Mr. Kawamura, Mr. Sato, and Ms. Oyanagi serving as its members. The committee investigated and verified the facts, imposed disciplinary measures on the officers and employees found to have committed misconduct, and proposed measures to prevent their reoccurrence.

## Philosophy

Since its founding, the Kaga Electronics Group, under the Corporate Philosophy, "Everything we do is for our customers," has engaged in rigorous dialogue with its customers and painstakingly implemented their requests. This has expanded our business domain from the EMS business (which has expanded from kitting to the processing and manufacturing of electronic components and semiconductors) to the information equipment business (which sells finished products). We will boldly strive toward realizing the goals of becoming "the Japanese industry's No. 1 corporate group" and "a competitive world-class company."



## Everything we do is for our customers

Become "the Japanese industry's No. 1 corporate group"
Aim to become "a competitive world-class company"

**F.Y.T.** (Flexibility, Young, Try)
Be Flexible and think and act
Young when Trying to take on
challenges

**3G** (General, Global, Group)

No matter the product, we will look around the world, and leverage group strengths to give customers what they need

#### KAGA-ism

Both a management and sales mindset as well as our attitude as a member of society

#### The Kaga Spirit (The Words of Isao Tsukamoto)

#### Personal connections are intangible assets

The Kaga Electronics Group is capable of responding quickly and accurately to changes in the business environment and customer needs to drive continuous growth. This ability stems from the personal connections, or business network, we have built up over the years based on relationships of trust with customers and suppliers. These relationships form a vital part of our management foundations in conducting business as a trading company. The idea that "personal connections are intangible assets" has been passed down over the years as one of the pillars of what we call KAGA-ism. the essence of who we are.

#### Never say "no"

Based on the motto "Never say 'no,"" the Kaga Electronics Group has been expanding its business domain from parts procurement to kit-parts sales and even contract production, planning and development, and maintenance services, while enhancing the lineup of products to meet customer needs. The origins of our global "one-stop service system," an enduring strength of the Company, lies in this customer-first approach.

#### Inventory is a liability

In our earliest days, a lack of ample working capital forced us to place each order for products after receiving an order from a customer. This gave birth to the idea that "inventory is a liability," which has evolved into a currently held principle for how we receive and place orders, a critical feature of the Company. Responding as quickly as possible to order information has enabled us to build win-win relationships with customers and suppliers.

#### People are a finite asset; companies are perpetual entities

The Kaga Electronics Group continues to tackle new challenges with a view that there is no end goal to corporate activities based on the philosophy that "people are a finite asset; companies are perpetual entities." Pursuing aggressive M&A activities and developing new products and services that resolve social issues are some of the initiatives we are undertaking to drive sustainable growth. We will remain committed to pushing the envelope as a Group as we head toward a century in business.

#### An organization driven by communication

In order to ensure our ability to quickly seize opportunities amid a changing business environment full of future uncertainty, it is important to have a corporate culture that makes maximum use of the individual capabilities of our personnel. Based on this philosophy, the Kaga Electronics Group is working to build an open workplace that encourages different ways of communication to achieve common goals.

#### The Timeline of the Kaga Electronics Group's Growth

#### 1968-1980

Having started out as a handyman business based in Akihabara, Tokyo, with an office space of less than 7 m², we achieved business expansion thanks to surging electronics parts demand in the wake of rapid growth in the popularity of CB transceivers and the arcade game "Space Invaders" in the 1970s. In 1980, our net sales exceeded ¥10 billion.



1968 Established in Sotokanda, Chiyoda Ward, Tokyo

#### 1980-2000

In 1981, our TAXAN brand monitors, developed in-house for use with Apple computers, achieved considerable sales at home and abroad. We launched our first overseas base in the United States and, in 1985, established another in the United Kingdom, significantly accelerating the pace of our overseas expansion. Moreover, in 1983, we became a supplier of mask ROMs for use in the Famicom, a mega-hit gaming console, thus making an entry into the field of game software for household gaming devices. In the 1990s, we began proactively penetrating Asian markets outside Japan, securing our first regional foothold in Hong Kong in 1992. In 1999, we launched KAGA (SHENZHEN) ELECTRONICS LTD., our first factory concurrently serving as an overseas EMS base.



1999 Established KAGA (SHENZHEN) ELECTRONICS LTD. the Group's first in-house factory

#### 2000-2020

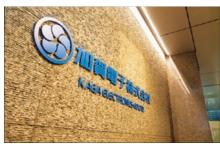
Entering the 2000s, we expanded our overseas network of EMS production bases, which had previously been centered in China, establishing facilities in Malaysia, Thailand, the Czech Republic, Indonesia, Mexico, Vietnam, Turkey, and India. In Thailand, we eventually built two bases. At the same time, the number of our bases in China grew to four. During the course of these endeavors, our net sales exceeded ¥100 billion in 2000 and ¥250 billion in 2005.



2017 Established TAXAN MEXICO S.A. DE C.V. in Mexico

#### 2020-

We executed a rapid series of M&As, with KAGA FEI Co., Ltd., KAGA EMS TOWADA CO., LTD., EXCEL CO., LTD. and Kyokuto Electric Co., Ltd. made into Group companies. Having pursued M&As over the past several years, we have now entered a second growth phase and are aiming for net sales of ¥800 billion in FY2027 on the road to net sales of ¥1 trillion in FY2028, the 60th anniversary of our founding.



Aiming to surpass net sales of ¥1 trillion

Aiming to achieve target net sales of

#### Net sales

Net sales exceed

¥10 billion

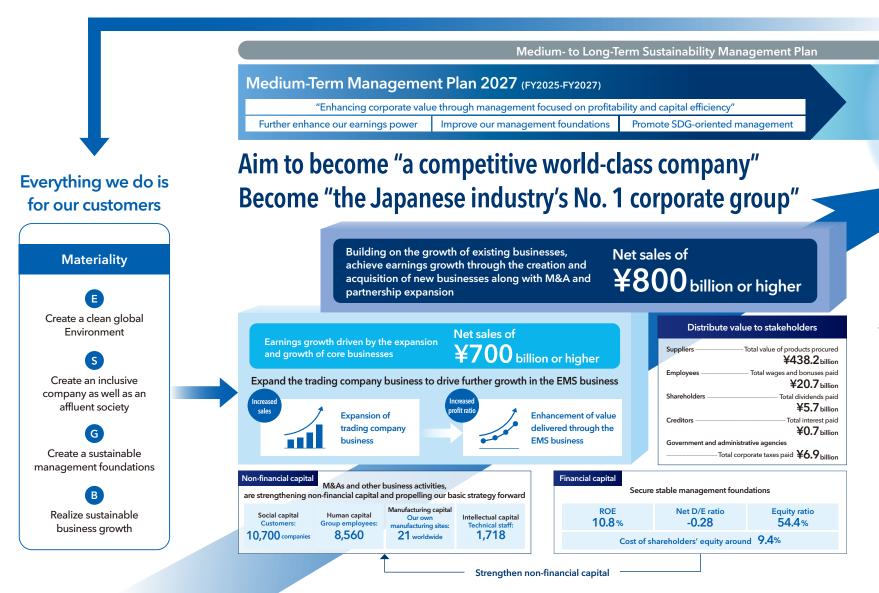
Net sales exceed ¥50 billion

Stock listed on the Second Section of the Tokyo Stock Exchange

#### Value Creation Process

Guided by its corporate philosophy of "Everything we do is for our customers," the Kaga Electronics Group has achieved growth by exercising a venturesome spirit that leads it to seek opportunities emerging from changes in society.

Under Medium-Term Management Plan 2027, the Group is currently pursuing quantitative growth via the electronics trading company business while expanding its EMS business, which aims to contribute to qualitative growth in profit. Through these two endeavors, the Group strives to raise its net sales to ¥1 trillion and become a competitive world-class company. This is how we deliver greater environmental and social value via our business operations.



60th anniversary of our founding (FY2028)

**Net sales** 



Aim to become "a competitive world-class company"



**Deliver greater** environmental and social value

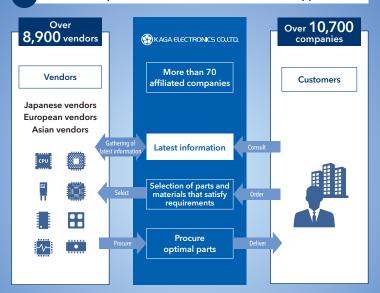


#### The Kaga Electronics Group's Business Model

**Trading** company business

We leverage our strengths as an independent trading company with no restrictions on the products we handle to connect our customers with suppliers around the world and provide them with the best products in the best form.

Extensive points of contact with customers and suppliers





Our trading company business leverages our expertise as an independent general electronics trading company, with a business foundation built on relationships with more than 8,000 vendors serving domestic and international markets and a customer base comprising over 10,000 companies. Growth in this business is sustained not only through parts procurement but also through collaboration with our EMS business, which handles the contract production of semi-finished and finished products, as well as by our ability to provide one-stop services covering sales through after-sales support across the entire Group.

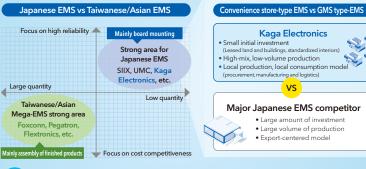
> **EMS** business

With high reliability and high-mix, low-volume production as our strengths, we develop our business through local production for local consumption by our nearby customers

One-stop solution capability

Leveraging the procurement strength unique to an electronic components trading company, the Kaga Electronics Group's comprehensive strengths enable it to provide one-stop services covering sales through after-sales support

02 "Convenience store-type" EMS



03 Global network

Meeting customer needs in a swift and flexible manner by taking full advantage of our global EMS production system, which encompasses 21 bases in 10 countries



#### Directors and Audit and Supervisory Committee Members As of June 26, 2025

#### **Directors**



#### Isao Tsukamoto

Representative Director, Founder & CEO

1968 Founded KAGA ELECTRONICS CO., LTD. (private management)

1968 Established KAGA ELECTRONICS CO. LTD., President

2007 Founder & CEO

2022 Representative Director.

Chairman Founder & CEO 2023 Representative Director, Founder & CEO

Significant positions concurrently held

2021 Outside Board Director, ITbook Co., Ltd. (Currently SAAF Holdings Co., Ltd.) (to present)

2024 Outside Board Director. Solekia Limited (to present)



#### Ryoichi Kado

Representative Director, President & COO

1980 Joined KAGA ELECTRONICS CO., LTD. 1991 General Manager of Sales Department,

Sales Headquarters 1995 General Manager of East Japan Sales Department, High Tech Business Division

1995 Director

2002 Managing Director

2005 Senior Managing Director. Chief of Specific Industry Sales Headquarters

2012 Vice President

2014 President & COO

2022 Representative Director. President & COO

2023 Representative Director, President & COO



#### Takeshi Tsukamoto

Director, Senior Executive Officer

1987 Joined KAGA ELECTRONICS CO., LTD. 2005 Representative Director President of KAGA (H.K.) ELECTRONICS LIMITED

2010 General Manager of EMS Sales Department, Overseas Business Division

2012 Managing Director of KAGA HIGHTECH CO., LTD.

2015 General Manager of Corporate Strategy Office

2016 Executive Officer, General Manager of Corporate Strategy Office

2019 Executive Officer, Director and Senior Managing Executive Officer of Fujitsu Electronics Inc. (currently KAGA FEI Co., Ltd.)

2023 Senior Executive Officer, Representative Director, President of KAGA FEI Co., Ltd.

2025 Director, Senior Executive Officer, Representative Director President of KAGA FEI Co., Ltd



#### Yasuhiro Ishihara

Director, Senior Executive Officer

1987 Joined KAGA ELECTRONICS CO., LTD 2012 General Manager, Finance Department

Administration Headquarters 2012 Director of KAGA HIGHTECH CO., LTD.

2015 General Manager. Finance Department Administration Headquarters

2018 Executive Officer, General Manager of Finance Department, Administration Headquarters

2019 Executive Officer, Director and Managing Executive Officer of Fujitsu Electronics Inc. (currently KAGA FEI Co. Ltd.)

2021 Executive Officer, General Manager of Finance Department, Deputy Head of Administration Headquarters

2022 Executive Officer, Deputy Head of Administration Headquarters

2023 Senior Executive Officer

Head of Administration Headquarters 2025 Director, Senior Executive Officer, Head of Administration Headquarters





Department No.4,

Special Sales Division 2013 General Manager of Special Sales Department No 2 Special Sales Division

2019 General Manager of Corporate Strategy Office

2020 Executive Officer, General Manager of Corporate Strategy Office 2024 Executive Officer, General Manager of

Corporate Strategy Office, General Manager of Sales Strategy Office 2025 Executive Officer, General Manager of

Corporate Strategy Office 2025 Director Executive Officer General Manager of Corporate Strategy Office



2001 Executive Vice President and Representative Director

2002 President of Osaka Toyopet Co., Ltd. (currently Osaka Toyota Motor Co., Ltd.)

2005 Advisor to Toyota Motor Corporation Chairman of Osaka Toyopet Co., Ltd.

2015 Outside Director of the Company



2009 Director, Chairman of the Nomination Committee, Chairman of the Compensation Committee, Executive Officer, in charge of General Affairs, Human Resources and Public Relations

2012 Director, Member of the Nomination Committee Senior Vice President in charge of Corporate Strategic Planning and Operations of Associated Companies

2016 Director

2016 Advisor

2019 Outside Director of the Company

Significant positions concurrently held

2021 Outside Director of Ibokin Corp. (to present) 2024 Outside Director of Susumu Holdings

Corporation (to present) 2024 Outside Director of Susumu Co., Ltd. (to present)



#### Mamoru Yoshida

Outside Director

1979 Joined Matsushita Electric Industrial Co., Ltd. (currently Panasonic Holdings Corporation)

2012 Managing Executive Officer, Panasonic Corporation, President AVC Networks Company

2013 Managing Director, in charge of Technology, Intellectual Property, and Information Systems Panasonic Corporation

2015 Managing Director, Senior Vice President of Appliances Company, President of Air-Conditioner Company in charge of TV Business,

2016 Senior Audit & Supervisory Board Member Panasonic Corporation

2024 Outside Director of the Company

Significant positions concurrently held

2022 Outside Director, Nuvoton Technology Corporation Japan (to present)

#### Directors and Audit and Supervisory Committee Members As of June 26, 2025

#### **Directors, Audit and Supervisory Committee Members**



#### Eiji Kawamura Director, Audit and Supervisory Committee Member (full-time)

1979 Joined KAGA ELECTRONICS CO., LTD.

- 1985 President of TAXAN (UK) LTD.
- 1993 General Manager of Overseas Sales
- Department, Sales Headquarters No. 2 2005 Executive Officer, General Manager of Accounting Division and General Manager of Information Systems
- 2012 Executive Officer Chief of Administration Headquarters
- 2012 Director, Chief of Administration Headquarters and General Manager of Accounting Division
- 2015 Managing Director, Head of Administration Headquarters
- 2022 Director, Managing Executive Officer Head of Administration Headquarters
- 2023 Auditor (full-time)
- 2025 Director, Audit and Supervisory Committee Member (full-time)



#### Susumu Kitsunai

Outside Director, Audit and Supervisory Committee Member

- 1997 Joined Tokyo Office of Tohmatsu & Co. (currently Deloitte Touche Tohmatsu LLC)
- 2001 Registered as Certified Public Accountant
- 2002 Opened Kitsunai Certified Public Accountant Office as Representative (to present)
- 2004 Established Asia Alliance Partner Co., Ltd. as Representative Director (to present)
- 2018 Auditor of KAGA ELECTRONICS CO., LTD. 2025 Outside Director of KAGA
- ELECTRONICS CO., LTD. (Audit and Supervisory Committee Member)

Significant positions concurrently held

- 2002 Representative of Kitsunai Certified
- Public Accountant Office (to present) 2004 Representative Director of Asia Alliance
- Partner Co., Ltd. (to present) 2022 Outside Director of Agent Insurance Group, Inc. (to present)



#### Yoichi Sato

Outside Director, Audit and Supervisory Committee Member

- 1977 Assistant Judge at Tokyo District Court
- 1989 Judge at Tokyo District Court 1996 Judge at Tokyo High Court
- 2016 Admitted to the bar, Joined Alpha
- Partners Law Offices (to present) 2018 Auditor of KAGA ELECTRONICS CO., LTD.
- 2025 Outside Director of KAGA ELECTRONICS CO., LTD. (Audit and Supervisory Committee Member)

Significant positions concurrently held

- 2016 Lawyer of Alpha Partners Law Offices (Of-Counsel) (to present)
- 2021 Auditor of Bouygues Asia K.K. (to present)



#### Kyoko Oyanagi

Outside Director, Audit and Supervisory Committee Member

- 2002 Joined Sanken Outsourcing K.K. 2004 Joined Sugata Labor Management Office (currently Sakura Management
- 2005 Registered as a labor and social security attorney
- 2006 Executive Director, Tokyo Labor Improvement Promotion Association
- (Labor insurance affairs association) 2016 Representative of Social Insurance and Labor Advisors Corporation,
- Sakura Management Office (to present) 2023 Auditor of KAGA ELECTRONICS COLITD
- 2025 Outside Director of KAGA ELECTRONICS CO., LTD. (Audit and Supervisory Committee Member)

Significant positions concurrently held

- 2016 Representative of Social Insurance and Labor Advisors Corporation, Sakura Management Office (to present)
- 2020 Chairperson, Tokyo Labor Improvement Promotion Association (Labor insurance affairs association) (to present)

#### **Executive Officers**

Founder & CEO	Isao Tsukamoto	
President & COO	Ryoichi Kado	
Managing Executive	Motonori Toshinari	
Officers	Mitsuhiro Nohara	
Senior Executive	Mitsuhito Ikeda	President of EXCEL CO., LTD.
Officers	Takeshi Tsukamoto	Representative Director, President of KAGA FEI Co., Ltd.
	Yasuhiro Ishihara	Head of Administration Headquarters
	Hitoshi Koujitani	General Manager of Corporate Strategy Office

Executive Officers	Shoji Seki	Senior Managing Director of KAGA SOLUTION NETWORK CO., LTD.
	Hiroki Suzuki	President of Digital Media Lab., Inc.
	Hiroaki Maruyama	Director, Managing Executive Officer of KAGA FEI Co., Ltd.
	Hironaga Nagasaka	Director, Managing Executive Officer of EXCEL CO., LTD.
	Takahiro Urazawa	Representative Director, President of KAGA SPORTS CO., LTD.
	Katsutoshi Suzuki	Representative Director, President of KAGA DEVICES CO., LTD.
	Satoshi Eguchi	Representative Director, President of KAGA MICRO SOLUTION CO., LTD.
	Mitsuhiro Kumabe	Representative Director, President of KAGA SOLUTION NETWORK CO., LTD.
	Kenji Shimazaki	Managing Director of KAGA SOLUTION NETWORK CO., LTD.
	Zhen Zhou Zhu	Division Director of EMS Business Division and President of KAGA (SHANGHAI) ELECTRONICS CO., LTD.
	Norio Takekuma	Supervisor of ASEAN Headquarters and Chairperson of KAGA ELECTRONICS (THAILAND) CO., LTD.

Takayuki Tsurumi Supervisor for Europe and the Americas

President of TAXAN MEXICO S.A. DE C.V.

### Greetings from the Newly Appointed Directors: Renewed Commitment



Fostering the further growth of the Kaga **Electronics Group's largest** company and contributing to the Group's expansion

Takeshi Tsukamoto Director, Senior Executive Officer

As a Senior Executive Officer, I have had the privilege of attending the Management Meeting and other such gatherings, in the process gaining a better understanding of the Group's overall direction and developing a sense of the path it should be taking. Upon becoming a director, however, I feel the weight of that responsibility has grown significantly.

Furthermore, I intend to stay in my role as President of KAGA FEI, which boasts the highest sales and profits among the Group's companies. In said capacity, I will work to ensure continued solid operations while spearheading the overseas business and will strive to further enhance KAGA FEI's value within the Group. Possessing the technical skills to handle design and development, and leveraging the Company's strength in conducting business directly with regional overseas customers, I aim to build a foundation for the Group's further expansion.

I hope to enhance our value by meeting the expectations of our customers who believe that joining the Kaga Electronics Group means expanding sales channels while allowing them to feel free to ask for help whenever they are in trouble.

Going forward, now that I will be in a position to oversee the entire Group as a director, I intend to proactively share my opinions so that I can contribute to the Group's overall expansion.



Leveraging the expertise cultivated through the Group's future expansion

Yasuhiro Ishihara Director, Senior Executive Officer

Having worked in the fields of accounting and finance since my twenties, I consider my expertise in these areas to be my greatest asset. I see my role as analyzing management metrics and translating them into actionable insights for future management, so as to ensure that frontline salespeople understand these key indicators.

Throughout my thirties, I was tasked with managing business divisions and subsidiaries, among which was the information equipment business, where I gained experience in business improvements and reforms using IT. I feel that this particular experience and the attendant skillset I developed can be leveraged for the good of the Group.

To date, I've been seconded to subsidiaries four times. Three of those assignments involved launching new businesses or managing subsidiaries that had recently joined the Group. I devoted much of my effort to their integration, helping them adopt more efficient management to ensure their ability to contribute to the Group. The final of the four assignments focused on bringing a subsidiary stuck in the red back into the black.

Going forward, I intend to leverage the expertise I have cultivated to support post-merger integration (PMI) during future Group expansion through M&As, as well as to revitalize organizations and enhance management efficiency.



Remaining grateful for every day and staying humble

Hitoshi Koujitani Director, Senior Executive Officer

Despite being appointed as a director, I don't consider myself to possess any advanced skills. I believe I'm still inexperienced in many areas and need to rely on the support of others.

Moving forward, my ability to respect and leverage my network of connections, both within and outside the Company, will be put to the test. My mission as a director is to absorb the diverse insights of various people regardless of their connection with the Company and adequately convey this information to our employees.

Making sure to thank those around me when things go well and reflecting on and taking responsibility for my mistakes to ensure they aren't repeated—these are aspects of humanity that I intend to uphold, remaining grateful for every day and staying humble, no

I also feel that in the face of differing opinions or issues that must be corrected, it is my duty as a director to stand firm and express my thoughts on the matter at hand.

## Basic approach and structure of corporate governance

KAGA ELECTRONICS recognizes that enhancing corporate governance is a key management issue. The Company is therefore building a corporate governance system with the fundamental policies and aims of ensuring total compliance with corporate ethics, laws, and regulations, reinforcing internal control systems, and securing the soundness, efficiency, and transparency of business operations to improve its corporate value. Moreover, in light of the importance of corporate governance, the Company maintains the Sustainability Committee and the Nomination and Compensation Committee, thereby strengthening its corporate governance structure.

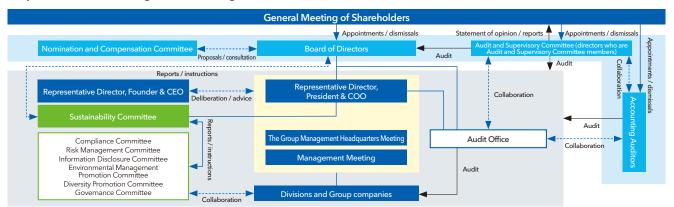
The Company has adopted an executive officer system that is both employment- and delegation-based. In addition, in order to enhance corporate governance, we made the transition from a company with a corporate auditor system to a Company with an Audit and Supervisory Committee following the conclusion of the 57th General Meeting of Shareholders on June 26, 2025. The adoption of a corporate governance structure consisting of the Board of Directors, the Nomination and Compensation Committee, the Audit and Supervisory Committee, and

cooperation with the Accounting Auditor promotes a distinction between management decision-making and oversight functions and business execution functions. By clarifying respective roles and functions, we aim to strengthen the Board of Directors and business execution functions while establishing a structure capable of responding swiftly to changes in the external environment.

In principle, the Board of Directors meets once a month and holds extraordinary meetings on a flexible basis. The Board of Directors makes decisions on important matters related to management as well as items stipulated by laws and regulations, and it supervises the execution of duties by directors.

The Board of Directors comprises 12 members (including six outside directors), establishing a structure that enables thorough discussion and precise, prompt decision-making. The Audit and Supervisory Committee comprises four directors serving as Audit and Supervisory Committee members (three of whom are outside directors). These committee members actively participate not only in Board meetings but also in key internal meetings as part of their duties.

#### Corporate Governance Organizational Diagram



## **Audit and Supervisory Committee**

The Audit and Supervisory Committee consists of four Audit and Supervisory Committee members, three of whom are outside directors. In principle, this committee meets once a month and convenes as needed.

#### **Nomination and Compensation Committee**

The Company has established a Nomination and Compensation Committee as a voluntary body to secure the transparency and objectivity of its process for nominating candidates for directors and Audit and Supervisory Committee members, evaluating their performance, and determining remuneration for these individuals. The Nomination and Compensation Committee consists of at least three directors selected by the Board of Directors, a majority of whom shall be independent outside directors, and the chairperson of the committee shall be selected from the independent outside directors.

## Sustainability Committee

The Sustainability Committee is chaired by the Representative Director, President & COO. Subordinate to this committee, the Company has established the Compliance Committee, Risk Management Committee, Information Disclosure Committee, Environmental Management Promotion Committee, Diversity Promotion Committee, and Governance Committee. These organizations work to ensure appropriate decisionmaking and execution of business operations throughout the Group while formulating policies, measures, and targets for ESG issues and monitoring related progress.

#### **Audit Office**

The Company established an Audit Office under the direct authority of the Representative Director, President & COO. The Audit Office works in collaboration with the Administration Headquarters, etc., conducting audits to assess the appropriateness of business activities undertaken by Group companies and other entities, monitor the status of management resources they use, and confirm that they are in compliance with laws and regulations, the Articles of Incorporation, and other internal rules. Moreover, pursuant to the Financial Instruments and Exchange Act, the Audit Office conducts evaluations of internal control systems.

### **Outside officers**

The Company has appointed six outside directors, three of whom serve as Audit and Supervisory Committee members. Based on the Tokyo Stock Exchange standards on independence, we appoint outside officers who do not have any special interests in the Company and who have extensive experience and broad powers of judgment in corporate management. The directors who serve as Audit and Supervisory Committee members are also required to have highly specialized knowledge and maintain independence from management executives.

The Company has established a staff office for the Board of Directors that distributes materials related to matters for deliberation by the Board to all officers, including outside officers, ahead of each meeting day. The staff office provides supplementary explanations to the outside officers when needed to ensure that adequate information is imparted in advance. This helps support lively debate at Board of Directors meetings. By the end of each fiscal year, the staff office sets the schedule for the regular Board of Directors meetings for the following fiscal year and notifies all officers, including outside officers, of this schedule in order to improve attendance.

#### Attendance at Board of Directors Meetings for the fiscal year ended March 31, 2025

		Position and		Status of attendance at Board of Directors meetings		Committee membership		
Name		assignment at the Company (As of March 31, 2025)	Attendance (times)	Attendance rate (%)	Nomination and Compensation Committee	Sustainability Committee	Board of Auditors	
Isao Tsukamoto		Representative Director, Founder & CEO	17/17	100.0	6/6 (100%)* <sup>3</sup>	_	_	
Ryoichi Kado		Representative Director, President & COO	17/17	100.0	6/6 (100%)* <sup>3</sup>	2/2 (100%)*3	-	
Shintaro Kakei*1		Director, Senior Managing Executive Officer	17/17	100.0	-	2/2 (100%)*3	-	
Susumu Miyoshi	Outside Independent	Outside Director	17/17	100.0	6/6 (100%)*3	-	-	
Noritomo Hashimoto	Outside Independent	Outside Director	17/17	100.0	6/6 (100%)* <sup>3</sup>	-	-	
Mamoru Yoshida*²	Outside Independent	Outside Director	13/13	100.0	6/6 (100%)* <sup>3</sup>	-	-	
Eiji Kawamura		Full-time Auditor	17/17	100.0	_	-	● 16/16 (100%)*³	
Susumu Kitsunai	Outside Independent	Outside Auditor	17/17	100.0	_	_	15/16 ( 94%)*³	
Yoichi Sato	Outside Independent	Outside Auditor	17/17	100.0	_	_	16/16 (100%) <sup>r3</sup>	
Kyoko Oyanagi	Outside Independent	Outside Auditor	17/17	100.0	_	-	16/16 (100%) <sup>r3</sup>	
outside : Outside directors and		Independent : Independent	alian ataun an alafia	and buthorulas of th	a Talana Charle Fuebras		chair : Committo	

Outside : Outside directors and outside auditors Independent : Independent directors as defined by the rules of the Tokyo Stock Exchange 🐞 : Committee chair 🐞 : Committee

<sup>\*1</sup> Shintaro Kakei retired from the position of Director and Senior Managing Executive Officer at the conclusion of the 57th General Meeting of Shareholders held on June 26, 2025.

<sup>\*2</sup> Mamoru Yoshida attended all 13 board meetings held during the current fiscal year since assuming his position as director on June 26, 2024.

<sup>\*3</sup> Number of committee meetings attended (attendance rate)

#### Areas of specialty of Directors for the fiscal year ended March 31, 2026

	Name		Corporate management	Global business	Sales and marketing	Law, risk management, and compliance	Finance and accounting	Personnel management and human resource development	Technology and manufacturing	IT and digital technology
	Isao Tsukamoto		•	•	•		•			
	Ryoichi Kado		•	•	•			•		
	Takeshi Tsukamoto		•	•	•				•	
tors	Yasuhiro Ishihara					•	•	•		•
Directors	Hitoshi Koujitani		•		•					•
	Susumu Miyoshi	Outside Independent	•		•	•	•			
	Noritomo Hashimoto	Outside Independent	•			•		•	•	
	Mamoru Yoshida	Outside Independent	•	•					•	•
visory	Eiji Kawamura			•			•	•		•
and Super	Susumu Kitsunai	Outside Independent	•	•			•			
Directors, Audit and Supervisory Committee members	Yoichi Sato	Outside Independent				•		•		
	Kyoko Oyanagi	Outside Independent	•			•		•		

<sup>\*1</sup> Up to four skill categories are presented per individual in line with the Company's expectations regarding their contributions in their respective areas of specialty. The above matrix does not fully describe the expertise possessed by each individual

## Remuneration system for officers

The Company's basic policy regarding remuneration for its directors is to structure a remuneration system that is linked with shareholder interests and that robustly incentivizes these individuals to strive for ongoing improvement in corporate value, with the aim of securing and retaining excellent human resources capable of practicing and realizing its corporate philosophy. To this end, the Company strives to set remuneration for each director at a level commensurate with their assigned responsibilities. Specifically, remuneration for executive directors comprises basic fixed remuneration, performance-linked remuneration, and share-based remuneration. Remuneration for outside directors and directors serving as Audit and Supervisory Committee members, who are tasked solely with exercising supervisory functions, consists only of basic remuneration due to the nature of their duties.

The Company has also made it a rule to ensure that procedures for determining remuneration for directors are rational, objective, and transparent as is the content of such remuneration itself.

#### Total amount of remuneration for the year ended March 31, 2025

	Total remuneration, etc. (millions of yen)	Number of recipients
Directors (Of which, outside directors)	707 (28)	6 (3)
Auditors (Of which, outside auditors)	36 (15)	4 (3)

<sup>\*2</sup> Upon resolution at the 57th General Meeting of Shareholders held on June 26, 2025, the Company transitioned to a Company with an Audit and Supervisory Committee.

## **Evaluating the effectiveness of the Board** of Directors

Outside directors with ample management experience and international perspectives engage in lively discussions at each meeting of the Board of Directors, asking questions and offering advice from a variety of perspectives regarding the execution of executive officers' duties. They also endeavor to obtain necessary information on important legal amendments and trends in corporate governance as appropriate. In addition, each director is subject to mutual checks and balances, principally through the free and vigorous exchange of opinions among the members.

Furthermore, once a year, all directors are asked to participate in a self-assessment survey on the effectiveness of the Board of Directors (i.e., its composition, operation, functions, provision of information to outside directors, governance structure, etc.). The results are then analyzed and evaluated.

The results of fiscal 2024's evaluation indicate that the effectiveness of the Board of Directors as a whole has been maintained at an appropriate level.

## Main agenda items at Board meetings

In fiscal 2024, the Board of Directors has specifically deliberated on the following matters in accordance with the Board of Directors Rules: statutory items; the approval of budgets and the settlement of accounts; the determination of management policies, strategies, and plans; M&A projects; a review of the executive structure; and matters related to the transition to a Company with an Audit and Supervisory Committee. Also, this committee receives reports from each business division on the status of activities and medium- and long-term plans.

#### Major deliberations by the Board of Directors in FY2024

	Medium-Term Management Plans	Report on the progress and results of Medium-Term Management Plan 2024 and the formulation of Medium-Term Management Plan 2027		
	Sustainability	Activity reports from the Sustainability Committee and its various subcommittees and revision of the Environmental Policy		
Corporate Strategy	Directors and Officers	Personnel changes involving directors and auditors (including at Group companies), compensation, liability limitation agreement with outside auditors, Directors and Officers Liability Insurance		
Sustainability Governance	Governance	The transition to a Company with an Audit and Supervisory Committee and board effectiveness assessments		
	Human Resources	Performance-linked bonuses and penalties, a report on the results of the engagement survey, revisions to the retirement benefit system and the qualification age limit system, the promotion of senior (older) employees, a revision of overseas allowances and rewards, and punishments		
	Systems and DX	Response to generative AI and cyberattack countermeasures		
	Audits	The internal audit annual activity report, the internal audit plan, and external audit fees		
	Internal Control	The effectiveness of judgment in internal control, internal control report		
Audit & Internal Control Risk Management,	Risk Management	Violations of laws, reporting of impropriety, credit management		
Finance & Accounting  Compliance	Finance & Accounting	Matters related to financial statements, budgets, borrowing limits, dividends of surplus, financial investment, cash flow, stock splits		
	Compliance	Revised statement of authority, the establishment of a committee investigating improper conduct		
	Litigation and Arbitration	Litigation expenses		

## **Internal Control / Compliance**

## Basic approach to internal control systems

The Kaga Electronics Group is aware that enhancing corporate governance is an important management issue. Our fundamental policy is ensuring compliance with corporate ethics and laws and regulations and reinforcing internal control systems while maintaining the soundness, efficiency and transparency of management and raising corporate value.

Accordingly, the Company has established Rules on Officers for directors and Board of Directors Rules for the Board as a whole. These rules ensure the proper execution of duties, and directors mutually supervise the status of business execution via regular and extraordinary meetings of the Board of Directors. The Company has also established Organization Rules, Rules on the Allocation of Work Duties, Rules on Work Authority, and Rules on Internal Approval to clarify the scope of authority of each director and ensure that their mutual supervision is effective. Also, the Company maintains an Audit and Supervisory Committee, and each committee member, including outside directors serving as Audit and Supervisory Committee members, conducts detailed audits of the execution of duties by directors.

In addition, the Company has formulated the Basic Compliance Rules, which serve as a code of conduct to ensure compliance with laws and regulations and the Articles of Incorporation as a means of enabling the proper execution of duties by employees of the Company and Group companies. The Company's Compliance Committee, set up under the umbrella of the Sustainability Committee, enforces these rules. In this way, the Company has secured a structure to ensure the appropriate execution of business throughout the Group.

Moreover, the Audit Office, operating under the direct authority of the Representative Director, President & COO, works in collaboration with such departments as the Administration Headquarters to monitor the status of compliance with laws and regulations, the Articles of Incorporation, and other internal rules. Furthermore, the Company has established

an internal reporting (whistleblowing) system that enables Company or Group employees to directly and anonymously report conduct in violation of laws and regulations or the Articles of Incorporation to the Representative Director, Founder & CEO, Representative Director, President & COO, Audit and Supervisory Committee members, the Sustainability Committee, or the Sexual Harassment Investigation and Countermeasures Committee.

## Risk management system

Potential risks that the Group faces include those related to economic conditions, exchange rate fluctuations, geographical location, purchases, in-house products, legal regulation, markets, major litigation, personal information, M&A, trade compliance, indemnification, human resources and labor affairs, group governance, and cybersecurity. As part of efforts to create the needed appropriate systems to manage every risk the Group may face, the Company has tasked designated divisions with handling specific risks while appointing risk control officers and managers tasked with spearheading risk countermeasures undertaken by such division.

Should any of the above risks occur, the respective departments will immediately take necessary and appropriate measures to minimize the incurrence of damage under the direction and supervision of the risk control officers and managers.

In addition, by establishing the Risk Management Committee as a direct subordinate body of the Sustainability Committee, we have put in place a system for taking prompt and appropriate action to address foreseeable risks in the Group.

## Ensuring appropriate operations at **Group companies**

The Company has established the Rules on the Management of Group Companies to ensure appropriate business operations at group companies and executes controls based on these

rules. In addition, it is required that any coordination among Group companies as well as any actions taken on important matters are discussed by the Company's Management Meeting and Board of Directors before decisions are made.

The Audit Office conducts audits in collaboration with the Administration Headquarters and other business units to ensure that business activities undertaken by Group companies meet unified standards and to confirm the appropriateness and compliance of their operations with laws and regulations as well as the Articles of Incorporation. The Office also provides guidance for improvements in business activities.

Furthermore, Group companies submit the minutes from all Board of Directors meetings to the Company and make monthly reports on business activities, the status of budget implementation, and important matters relating to ensuring the appropriateness of business activities.

## Efforts toward the elimination of antisocial forces

The basic position of the Kaga Electronics Group is to maintain no relationships whatsoever with antisocial forces that threaten social order and safety and to remain resolute in its refusal of all improper demands from antisocial forces as set forth in its Fundamental Compliance Rules and Employment Rules.

In cases where the Company is subject to improper demands from antisocial forces, the General Affairs Department and Sustainability Committee work together, acting in collaboration with crisis management advisors and corporate attorneys on an as necessary basis to ensure proper and organized responses to such incidents. The Company also holds regular discussions with its corporate attorneys, meets with police departments and other external specialized organizations, and participates in training and other activities to gather relevant information on antisocial forces

### **Human Capital-Related Initiatives**

# **Building a Better Company** and Organization by Clarifying the Gap between Our Present and Our Desired Future

#### Ken Ishizaki

General Manager, Administration Headquarters Personnel Department



## **Conducting Our First Employee Engagement Survey**

In October 2024, the Company conducted its first employee engagement survey, believing that investment in human capital and engagement surveys are inextricably linked. An online survey was administered to 792 employees of Kaga Electronics, yielding an 86.2% response rate. According to a comparison with a benchmark company employee database, the results placed us among the top 15% to 30% with a standard deviation score of 55.8.

The survey comprised 11 categories: one through five dealt with employee job satisfaction, six measured trust in management, seven addressed the reliability and stability of management and the Personnel Department, and eight through eleven concerned the Company's fundamental stance on the environment and SDGs.

Among the items covered, our employee benefits are especially well-received, ranking in the top 10% of the deviation index, those covered by the average (standard) questions, happiness at work, employee autonomy, management dependability, satisfaction with human resource and labor practices, our work environment, and diversity are ranked within the top 10% to 30%. Our scores in

#### **Employee Engagement Survey Results Summary**

	, , ,				
No.	Category	Deviation score	DI*		
Ave	erage (Standard questions)	55.8	57.4		
Hap	ppiness at work	57.2	53.8		
1	Self-efficacy	52.2	51.4		
2	Employee autonomy	59.8	73.9		
3	Customer approach	52.1	61.1		
4	Human resource development	52.2	32.1		
5	Organizational culture	54.7	64.0		
6	Management dependability	56.7	67.6		
7	Satisfaction with HR and labor practices	57.1	45.5		
8	Employee benefits	62.9	73.1		
9	Work environment	59.7	66.1		
10	Diversity	56.5	46.9		
11	Regional and social contribution	47.5	23.9		

<sup>\*</sup> Deviation index: Response value calculated by subtracting negative responses from positive responses. In addition to deviation scores, we utilize numerical data for each question to extract insights for future Company strategies.

such areas as self-efficacy, customer approach, human resource development, our organizational culture, and regional and social contributions show potential for future improvement.

These results indicate that the Company's widespread adoption of KAGA-ism has resulted in a large number of employees capable of taking the initiative. In terms of employee compensation, 12 consecutive years of the Company upholding a policy of distributing year-end bonuses based on the principle of "sharing the wealth" has boosted satisfaction. In addition, the Company offers comprehensive welfare benefits, including club activity support, Company-owned recreational facilities, and cruisers. Furthermore, we provide a variety of training programs and diverse leave systems to foster a comfortable working environment and are making concerted ongoing efforts to enhance working conditions for women-efforts that are well-received.

In terms of work environment, our promotion of work-style reforms that make it easier to take vacations and leave work on time have been highly rated, indicating that the reforms we have been advancing are becoming deeply ingrained within the Company. Furthermore, we believe that openly sharing company information, including financial results, with employees has fostered

Items ranking within the top 10% of deviation scores (Excellent figures)

**Employee benefits** 

Items ranking within the top 10%-30% of deviation scores (Positive figures)

Average (Standard questions) / Happiness at work / Employee autonomy / Management dependability / Satisfaction with HR and labor practices / Work environment / Diversity

Items ranking within the top 30%-70% of deviation scores (Not bad, but room for improvement)

Self-efficacy / Customer approach / Human resource development / Organizational culture / Regional and social contribution

greater trust in management.

On the other hand, when looking at self-efficacy, because trading companies do not have products of their own, they face challenges in fostering a corporate culture and organizational structure that provides a sense of meaning and boosts pride in one's work. Furthermore, as diversity is also highly valued, improvements are needed to create an environment in which women can play an even greater role, such as by establishing more female role models. The low level of trust in the internal reporting system and the fact that many employees feel the company does not provide an environment in which they can easily discuss harassment issues are also points that management must take to heart. As for our regional and social contributions, we will ensure thorough internal communication about our ongoing initiatives and consider introducing systems to support individual employees' regional and social contribution activities.

Feedback on each business division's results will be provided to their respective division heads, who will then take appropriate action.

We will continue to conduct engagement surveys on an annual basis, with the results being reflected in management and human resource decisions.

### **Human Capital-Related Issues**

Our human resource development program is characterized by generous support for up-and-coming employees. We provide both annual training and rank-based training, with annual training sessions available through the fifth year of employment and tailored to each year of service or specific roles. From year six or seven, members begin to transition into leadership roles. For them, rank-based training such as Leader Training is offered. Subsequently, as employees advance to supervisory and managerial positions, the focus increasingly shifts to merit-based promotion, leading to greater variation in the pace of advancement.

The main issue here is the turnover ratio for employees with less than three years with the Company. As it takes about three years to acquire product knowledge and build strong relationships with clients in trading company roles, and given the extensive training provided, turnover at this stage poses a significant risk and resignations at this stage constitute a significant loss for the Company. Therefore, we need to focus on management practices that standardize work methods and level out workloads, aiming to shorten the time required to become fully competent by about one year.

At the same time, issues also exist in terms of developing

management personnel. As the way younger employees approach work has changed significantly and job-hopping has become commonplace, traditional management styles and perspectives based solely on the experience of individuals in leadership positions are no longer sufficient to inspire lasting loyalty or foster rapid development. We believe the quality and frequency of manager training programs should be reevaluated. Furthermore, to cultivate the human resources needed to lead Kaga Electronics into the future, for several years we have been considering establishing personnel categories such as "Next-Generation Management" and "Future Core Personnel" in an effort to stock talent pools. While we have yet to implement this, we are determined to move forward with strong resolve.

Moreover, in consideration of our future shift toward overseas business, we need to facilitate the mobility of talented human resources, not only at Kaga Electronics itself but also across the entire Group. As a first step, we have begun the task of organizing and mapping the skills of technical positions within Kaga Electronics. While the introduction of SAP has advanced the standardization of work and the leveling of operational balance, primarily in sales management, moving forward we will proceed with also building a system that enables information sharing in the area of human resources.

Top 15 Responses by DI

Category	No.	Question		Deviation score
Employee autonomy	11	I am familiar with the Company's management philosophy (Vision, Kaga-ism, etc.)	92.4	58.4
Management dependability	39	The Company discloses its financial results to employees	91.2	61.6
Management dependability	47	The Company values its customers	89.5	55.9
Employee benefits	56	I am provided regular opportunities for training (workshops, e-learning, etc.)	85.5	61.6
Employee autonomy	13	I am aware of the performance of the Company and my department (sales, profits, costs, etc.)	84.6	59.0
Organizational culture	35	Employees greet each other properly in the workplace	82.4	55.8
Customer approach	22	Employees are courteous when receiving visitors and properly greet and see off customers	82.4	54.9
Employee autonomy	15	I often support other employees	80.4	69.2
Organizational culture	34	I trust my coworkers and colleagues	79.8	53.0
Work environment	64	It is easy to take paid leave or compensatory time off	79.4	65.1
Employee benefits	57	The Company pays attention to the comfort of the work environment and internal welfare facilities (break rooms, restrooms, etc.)	79.2	65.2
Employee autonomy	14	I proactively think and act towards the organization's goals	78.8	65.5
Happiness at work	1	Are you happy working at this company? Please rate on a scale of 100 points	78.3	59.0
Customer approach	26	The Company responds sincerely to customer complaints	78.2	52.1
Management dependability	40	I trust the management	77.6	57.2

Bottom 15 Responses by DI

Category	No.	Question	DI	Deviation score
Regional and social contribution	ional and social contribution 74   I actively participate in regional and social contribution activities		-25.0	40.8
Additional questions	79	I am aware of women within the Company who serve as role models for the advancement of women $$	1.9	-
Human resource development	28	I feel that training for new employees and mid-career hires is thorough	5.0	45.9
Additional questions	85	I believe there is an organizational culture that supports the advancement of women throughout the Company	5.1	-
Additional questions	89	I have confidence in the whistleblowing system (suggestion boxes, compliance and harassment consultation boxes)	8.6	-
Additional questions	84	I believe this is a company in which women can thrive	8.9	-
Additional questions	81	I feel management expects women to thrive	11.9	-
Regional and social contribution	73	I believe the Company actively engages in activities contributing to the community and society	15.2	41.2
Additional questions	78	The Company promotes employees (e.g., into management roles) based on gender equality	20.2	-
Additional questions	87	The Company provides an environment where it is easy to report harassment	20.2	-
Satisfaction with HR and labor practices	53	I am satisfied with the content of the performance evaluation and compensation systems	24.5	55.7
Diversity	70	I believe the Company is working to create an environment in which older employees can work comfortably on a daily basis (e.g., employment conditions, evaluations)	26.1	51.7
Additional questions	86	I aspire to a career as a manager	26.2	-
Human resource development	27	The Company hires human resources who not only possess business skills and abilities but also align with its philosophy and values	29.3	51.6
Customer approach 19 The Company shares customer information effectively, fostering a sense of unity within the organization		29.7	55.1	

## **Together with Our Employees**

The most important management resource for a trading company is undoubtedly its human resources. To drive sustainable growth, we promote the development of human resources and the creation of an environment that enables the execution of our action guideline F.Y.T. (FLEXIBILITY, YOUNG, TRY). This guideline expresses our commitment to remain "Flexible in the face of change, Young at heart, and willing to Try new things."

Implementing the idea that "everyone is a corporate manager"

## Human resource strategy / Diversity management

The Kaga Electronics Group's approach to human resources can be summarized into a single sentence, "People are our greatest asset." In line with this approach, we have worked to nurture independent, autonomous, and self-motivated individuals with a strong spirit. In the course of human resource management, we remain mindful of what can be done to maximize the value of our human resources and bring out their full potential while encouraging them to exercise their unique strengths as Kaga Electronics Group employees. As our business activities become more global and the market environment is increasingly subject to abrupt change, diversity and a willingness to take on new challenges are essential to driving sustainable growth. For its part, diversity enables us to approach risks as opportunities while the willingness to take on new challenges puts us in a position to take full advantage of these opportunities. Accordingly, the Kaga Electronics Group promotes diversity management with an eye to making effective use of diversity in human resources and work styles. At the same time, applying a perspective that treats each individual as a corporate manager, we respect human resources who persist in taking on challenges. We intend to continue nurturing a corporate culture that encourages taking on challenges and learning from rather than punishing failure.

#### Nurturing Global Human Resources Based on the EMS Business

Our EMS Business Division serves as the hub of a training program supported by coordinated domestic and international operations entailing the dispatch of employees to overseas assignments. This program involves providing employees with on-site experience in executing the EMS Business Division's business framework through business trips abroad and their ultimate secondment to overseas operations once they have amassed sufficient experience. In addition, to nurture human resources capable of handling overseas production management, we promote initiatives related to human resource mobility. This includes assigning new recruits for stints at overseas factories once they have gained experience at domestic factories.

#### **Initiatives to Promote Diversity**

In line with its Human Rights Policy, the Group promotes initiatives with such goals as the establishment of safe and comfortable work environments. Also, within this framework, our Medium-to-Long-Term Sustainability Management Plan focuses on advancing diversity and human resource management. Domestically, we are establishing targets and systems for promoting the advancement of women in the workplace as well as appointing women to management positions. Overseas, we are developing systems for appointing local human resources, including women, to leadership roles. We will continue our efforts to foster work environments in which everyone can demonstrate their abilities through flexible work arrangements and enhanced development support.

#### Pursuing a comfortable working environment

## Employee education, training, and income compensation programs

At the Kaga Electronics Group, we support the career development of employees through training for new recruits, annual training, rank-based training, e-learning, and other forms of education, as well as by providing assistance through correspondence courses.

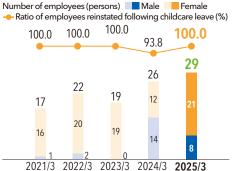
At the core of our training system are in-house position level qualification systems and annual training programs. Under this system, every new employee receives training to qualify as a Group member before advancing to leader, chief, manager, general manager and, ultimately, senior general manager. Our training programs, which differ based on employees' years of service, provide comprehensive support, including postemployment training for new hires, sales mindset training, factory tours (manufacturing training), six-month follow-up training, and basic technical study sessions. Over their second to fifth year, employees undergo training on a yearly basis. Around their sixth year, employees typically reach the "leader" level of positions, making them eligible to participate in such position level-based training programs as leadership training.

In addition, every year, we grant a total of six days of paid "refresh leave," which is separate from annual paid leave, to all employees. We also instituted a sick leave program for those who develop one of three specified types of serious disease (cancer, cerebral stroke, or myocardial infarction) to help them secure their income during their hospitalization and absence from work as well as hourly paid leave. Furthermore, to encourage male employees to utilize childcare leave, we implement various initiatives-including a specialized childcare leave system that was established on April 1, 2023. Through such initiatives, we aim to strike a good work-life balance and thus realize a safer work environment for employees.

# Total training hours / Training cost Training hours Training cost (thousand yen) 10,258 15,151.0 16,404.5 6,989 4,715.0 2,778.0

2021/3 2022/3 2023/3 2024/3 2025/3

## Number of employees who took childcare leave\* / Ratio of employees reinstated following childcare leave



Note: Includes employees who took specialized childcare leave

## **Together with Our Employees**

### Pursuing a comfortable working environment

## **Initiatives to Promote Health Management**

To ensure the physical and mental well-being of our employees and to maintain and improve their health, we proactively pursue health management. In addition to conducting regular health checkups and stress checks, we have established a consultation system that includes industrial physicians and external counselors to provide support in the prevention of mental health issues. As part of our work-style reform initiatives, we also promote the use of paid leave and are expanding our hourly paid leave system.

Furthermore, we own four domestic recreational facilities and two cruiser boats operating as employee welfare facilities and have secured access to other employee welfare facilities, including domestic and international resorts and contracted golf courses.

We also provide daily health support in the form of physical training rooms within the main headquarters building and its annex. Offering the opportunity to develop exercise habits, these rooms feature the latest Al-assisted exercise machines utilizing electronic tags to deliver optimal training tailored to the physical needs and capabilities of each individual.

We will continue to pursue various health promotion initiatives with an eye to creating an environment in which employees can work with peace of mind, while also empowering them to proactively maintain and improve their health.



Training room established within the Kaga Electronics Head Office Building Annex



Company-owned cruiser boats

## Recognized as a 2025 Outstanding Organization of KENKO Investment for Health



year of our receiving such recognition.

We believe that it is essential for each and every employee to be healthy both mentally and physically, and to operate as a group of professionals with integrity and high corporate ethics. We also believe that an energetic corporate culture centered on a work environment that allows for smooth communication, job satisfaction, and the health of our employees and their families is extremely important for the Company's sustainable growth and that the

value of our existence can be enhanced by continuing to maintain and improve employee health. Accordingly, we have implemented various initiatives, including organizing a Health Management Promotion Committee and analyzing employee health checkup results to identify high-risk individuals and develop targeted approaches. For these efforts, we were recognized as a 2025 Outstanding Organization of KENKO Investment for Health (Large Enterprise Category), the third consecutive

#### SDGs Contribution Award

Based on its corporate philosophy, "Everything we do is for our customers," as outlined in its Sustainability Policy, the Kaga Electronics Group will contribute to the realization of a sustainable society by striking a balance between solving social issues and sustaining growth as a corporation through its business activities. To achieve this, this award system, established in 2022, is aimed at fostering a corporate culture in which each and every employee of the Company is encouraged and motivated to take an interest in and work toward SDGs on a daily basis. Winners are awarded shares of the Company's stock.

In FY2024, the individual award recognized the introduction of sales of IH soldering equipment that reduces CO<sub>2</sub> emissions, while the group award honored various initiatives, including our sponsorship of EV buses for the Osaka-Kansai Expo and development of an app for agricultural machinery control systems to facilitate smart farming.

## **Together with Our Customers**

The Kaga Electronics Group proposes and provides value-added products and services that swiftly meet changes in the times based on its corporate philosophy of "Everything we do is for our customers." By doing so, we support the technological innovation and production streamlining of our customers worldwide.

#### To deliver high-quality products and services

## Quality control system

Within its EMS Business Division, the Group established the Production Center as its headquarters. Centered around three core factory facilities-Japan (KAGA EMS TOWADA CO., LTD.), China (KAGA TAXAN (SUZHOU) ELECTRONICS CO., LTD.), and Thailand (KAGA ELECTRONICS (THAILAND) CO., LTD.)-the Group works to strengthen production technology and quality control across the entire organization. This is achieved through the coordinated efforts of its 21 EMS in-house factory locations across various regions, including the Americas, Europe, Asia/ASEAN, China, and Japan.

In addition to actualizing our commitment to "putting quality first and manufacturing products that satisfy our customers," we have established working groups to handle quality assurance, production control, production technology, IT-based production innovation, global procurement, SDGs, etc., at

every site with the overarching purpose of sharing and standardizing various indicators and standards across the Group. Furthermore, not only do we pursue such lateral development as the supplementation of know-how and resources, we also conduct regular inter-site business trip exchange meetings in order to improve quality and customer service.



A Production Center-led exchange of overseas engineers

#### Pursuing our philosophy of "Everything we do is for our customers"

## Efforts to enhance quality

The Company's Engineering Department controls the technological resources of the entire Group, works to ensure the effective use and optimization of these resources as well as to strengthen technological capabilities and expand business across the organization. The Systems Engineering Department collaborates with the Company and its Group companies to handle everything from

planning and development to design, manufacturing, maintenance, and operation of customer products. The Quality Assurance Department seeks to enhance development quality and manages safety standards throughout the Group. This department works with other departments responsible for quality within the Group, depending on the circumstances, to resolve issues.



Prototype evaluation using a measurement device

#### Status of ISO 9001 certification

KAGA ELECTRONICS and the following Group companies have attained ISO 9000 series certification, an international standard for quality management. The Company is striving to further enhance customer satisfaction through the continuous improvement of its quality management system.

KAGA ELECTRONICS CO., LTD./ AD DEVICE CO., LTD./ KAGA MICRO SOLUTION CO., LTD./

KAGA FEI Co., Ltd./ NV DEVICES Co., Ltd./ KAGA EMS TOWADA CO., LTD./

Kyokuto Electric Co., Ltd./ KAGA TECHNO SERVICE CO., LTD.

Overseas: China: KAGA (H.K.) ELECTRONICS LIMITED/ KAGA (SHENZHEN) ELECTRONICS LTD./

SUZHOU TAXAN KAGA TRADING CO., LTD./ KAGA TECHNOLOGY (SUZHOU)

ELECTRONICS CO., LTD./ HUBEI KAGA ELECTRONICS LIMITED

Asia/ASEAN: KAGA COMPONENTS (MALAYSIA) SDN. BHD./ KAGA ELECTRONICS (THAILAND) CO., LTD./

PT. KAGA ELECTRONICS INDONESIA/ KAGA ELECTRONICS (VIETNAM) CO., LTD./

KAGA ELECTRONICS INDIA PRIVATE LIMITED

The Americas: TAXAN MEXICO S.A. DE C.V./ KAGA FEI AMERICA. Inc.

KD TEC s.ro./ KD TEC TURKEY ELECTRONIK SANAYI VE TICARET LIMITED SIRKETI/

KAGA FEI EUROPE GmbH

## **Together with Society**

Cognizant of the importance of its social responsibilities as a company, the Kaga Electronics Group contributes to sports promotion and to the local community through its business sites worldwide and actively undertakes activities that help drive advances in education, art, and culture.

## Contributing to the local community

The Kaga Electronics Group, which conducts business activities around the world, takes on a variety of social contribution activities at its domestic and overseas sites to foster sustainable local development. Among our overseas sites, TAXAN MEXICO S.A. DE C.V. (Mexico) conducted activities during the



Distributing toys to children living near the factory (TAXAN MEXICO)

Christmas season that involved employees bringing in and distributing toys to children living near the factory in addition to providing candy goody bags for children at a local kindergarten.

As for our domestic sites, KAGA EMS TOWADA CO., LTD. conducts regular cleanup activities not only around its factories but at local tourist spots and also organizes factory tours for local junior high school students as part of their social studies courses. KAGA MICRO SOLUTION CO., LTD. offers work experience training and internship programs to local junior high schools in addition to conducting cleanup activities in the areas surrounding its factories. Kyokuto Electric Co., Ltd. also contributes to the beautification of the local environment through cleanup activities around its factories.



Factory tour for local junior high school students (KAGA EMS TOWADA)



Work experience training for local junior high school students (KAGA MICRO SOLUTIONS)

#### Supporting education, the arts, and culture

Digital Media Lab., Inc., a Group company, is using its copyrighted characters, the Vegetable Fairies,\* to support the Ministry of Agriculture, Forestry and Fisheries' "Let's Eat Vegetables Project," which promotes educational food activities for kids.

This promotional campaign, taking place in such areas as Tokyo's Nerima Ward and Shizuoka City, centered on the essential role of vegetables in a healthy diet, conveying this message through posters distributed to approximately 250 elementary, junior high, and high schools, as well as childcare facilities.

We also provided children with opportunities to learn about healthy vegetable eating through our other educational nutrition workshops. We will continue to collaborate with local communities and educational institutions to foster a greater interest in nutrition.



A promotional poster for the "Let's Eat Vegetables Project"

In addition, the Company contributes to society in a wide range of fields related to education, the arts, and culture. These efforts include Founder & CEO Chairman Isao Tsukamoto presenting lectures as a specially appointed professor for the Faculty of Service Innovation, Chiba University of Commerce, and sponsoring Kanazawa JAZZ STREET, an annual music event in Kanazawa City, Ishikawa Prefecture.

\* Vegetable Fairies N.Y. Salad is an animated series based on an art book created by author Yoshitaka Amano. The series, produced by Digital Media Lab., Inc., began airing on NHK Educational TV from 2007



Educational activities on nutrition at an elementary school



Kanazawa JAZZ STREET 2025

## Together with the Earth

The Kaga Electronics Group views the 21st century as the century for protection of the global environment and, with this in mind, conducts business activities aimed at realizing a sustainable society by reducing the emission of CO2 and other greenhouse gases (GHGs), utilizing renewable energy, and conserving biodiversity.

#### **Environmental Policy**

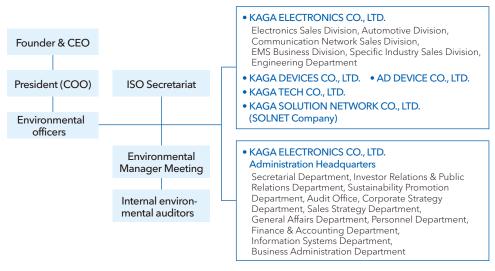
Under our corporate philosophy of "Everything we do is for our customers," the Kaga Electronics Group seeks to meet our customers' needs while striving for the realization of a sustainable society. To achieve this goal, we are committed to conserving and enhancing the natural environment in order to protect our irreplaceable earth.

- 1 The Kaga Electronics Group shall establish an environmental management system involving all executives and employees (including contract and temporary employees. The same applies hereinafter in this environmental policy). Under this management system, we shall promote global environmental conservation and pollution prevention in all business activities, including the provision of products and services.
- 2 In executing our business activities, we shall strictly adhere to environmental laws, regulations, and requirements as well as comply with all other requirements agreed upon by the Kaga Electronics Group.
- 3 We shall reduce CO<sub>2</sub> emissions, promote the use of renewable energy, and thoroughly implement energy and resource conservation initiatives through our business activities to mitigate climate change.
- 4 Products and services handled by the Kaga Electronics Group shall, to the extent possible, meet the following requirements.
  - Must be comprised of environmentally friendly substances
  - Must be able to cut waste through reuse and recycling
  - Must be designed with energy and resource conservation in mind using the latest electronics technology
- 5 We shall raise awareness among our executives and employees regarding environmental and biodiversity conservation, and promote education and training to implement our environmental policy.
- 6 Our Environmental Policy shall be disseminated widely throughout society through such means as the Kaga Electronics Group website and integrated report.

## **Environmental management system**

The Kaga Electronics Group established an environmental management system based on its Environmental Policy. Under the system, environmental officers, the ISO Secretariat, the Environmental Manager Meeting, and internal environmental auditors team up and, guided by the President, conduct environmental management at KAGA ELECTRONICS and its Group companies. In addition, the Company and its Group companies have attained ISO 14001 certification, an international standard for environmental management systems. We are strengthening our system through a PDCA cycle.

#### **Environmental management system**



Note: KAGA FEI, KAGA EMS TOWADA, EXCEL, KAGA TECHNO SERVICE CO., LTD., Kyokuto Electric Co., Ltd., and NV DEVICES Co., Ltd. have each acquired ISO 14000 certification for their respective environmental management systems.

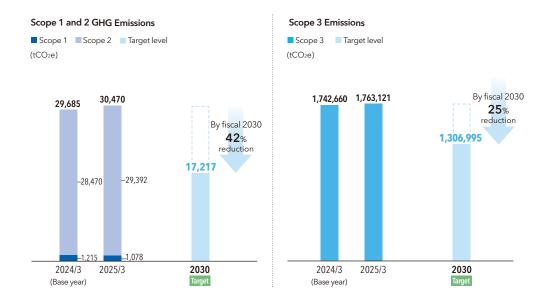
## Together with the Earth

#### Initiatives to reduce environmental burden

## Greenhouse gas emission status and reduction targets

Historically, although the Company has calculated greenhouse gas emissions only for specific areas of activity, in the interest of ensuring continuous emissions management and transparent information disclosure, we have calculated all relevant Scope 1, 2, and 3 emissions for the first time in the fiscal year ended March 31, 2024. Using this period as a baseline, we have set a reduction target of 42% for Scope 1 and 2 emissions and 25% for Scope 3 emissions by fiscal 2030.

The Group is committed to understanding the current situation and working toward achieving its goals. Emissions for the year ended March 31, 2025 are as follows.



## Achieving 100% renewable energy use

The KAGA ELECTRONICS Head Office Building is designed for energy conservation. Notably, it features an exterior air-intake double-skin\* curtain wall that brings outside air into offices to reduce the heat load, introduce natural ventilation, and improve sound insulation. In addition, the Group has installed renewable energy facilities employing solar panels at manufacturing sites in Aomori and

Fukushima prefectures in Japan as well as at overseas manufacturing sites in China, Vietnam, and Mexico. Furthermore, we are advancing the shift to renewable energy while simultaneously purchasing carbon credits and non-fossil certificates.

The Group remains committed to considering environmental issues and will continue to advance initiatives to achieve 100% renewable energy.

\* Double skin refers to a construction technique in which a building's exterior walls are partially or fully covered with a double layer of glass.

Introducing solar panels at manufacturing bases



TAXAN MEXICO's New Plant

## **Biodiversity conservation activities**

In 2023, the Company installed a biotope type rooftop garden at its Head Office building in line with its commitment to preserving biodiversity and protecting the natural environment. To this end,

we also strive toward species conservation and the creation of environments conducive to the survival of living organisms and plants. Furthermore, we regularly host biodiversity lectures for employees and their families, inviting representatives from cooperating NPOs to serve as instructors.

We will continue to regularly survey the habitats of living organisms and plants and provide information through the Company's website.

\*A cohesive space in which local wildlife lives



The biotope on the roof of our Head Office building

## The Kaga Electronics Group's Materiality

Having sincerely considered the various issues and social demands the Company and the world are facing, the Kaga Electronics Group has identified the following key issues that will have a significant impact on its management from the four perspectives of E: Environment, S: Society, G: Governance, and B: Business. By implementing materiality initiatives addressing these issues through corporate activities, we will contribute to the realization of a sustainable society and promote the further enhancement of corporate value.

		Materiality	Related SDGs	Changes in the socio-economic environment	Our initiatives
	Е	Create a clean global environment	7 AFFORDING AND 13 CHARTE ADDITION 13 CHARTE ADDITION 15 CHARTE ADDITION 16 CHARTE ADDITION 16 CHARTE ADDITION 17 CHARTE ADDITION 17 CHARTE ADDITION 18 CHARTE ADDITI	<ul> <li>Growing seriousness of global warming and other environmental problems</li> <li>Urgent call for carbon neutrality</li> </ul>	<ul> <li>Provide products and services designed to help resolve environmental and energy issues</li> <li>Continue initiatives to reduce the environmental burden</li> </ul>
	S	Create an inclusive company as well as an affluent society	5 GINDER 8 DECENT WORK AND TO INCOMENTES  10 REDUCED  10 REDUCED  10 REDUCED  10 REDUCED  10 REDUCED	<ul> <li>Changes in social structure as we move toward the popularization of the new normal</li> <li>Human resource shortages attributable to a low birthrate and an aging population</li> </ul>	<ul> <li>Promote workforce diversity and innovative work styles to better adapt to the new normal</li> <li>Develop human resources by passing down and updating KAGA-ism</li> </ul>
	G	Create a sustainable management base	16 PEACE, JUSTICE AND STRONG SHOUTHOODS SHOUTHOODS	<ul> <li>Public calls for more robust corporate governance</li> <li>Growing need for business resilience against changes in the operating environment</li> </ul>	Further strengthen corporate governance and compliance     Thoroughly practice a profit-focused management approach
N. CALLES	В	Realize sustainable business growth	9 MOUSTRY MOVATION 12 RESPONSIBLE AND PROJUCTION AN	<ul> <li>Progress in digital transformation</li> <li>Coming of a "super-smart" society due to the popularization of ICT, such as IoT and AI</li> <li>Intensification of global competition</li> </ul>	<ul> <li>Provide products and services that contribute to the transition to a digital-driven society</li> <li>Create new businesses aimed at helping solve social issues</li> <li>Further promote global expansion</li> </ul>

## Medium- to Long-Term Sustainability Management Plan

In November 2021, the Group formulated its Medium- to Long-Term Sustainability Management Plan. In line with its corporate philosophy, "Everything we do is for our customers," the Kaga Electronics Group will promote sustainability management that aims to achieve both a sustainable society and its own sustainable growth as a corporate group. In our efforts, we will also cherish dialogue with customers, business partners, shareholders, investors, employees, local communities, and all other stakeholders. In these ways, we will proactively play our part in the realization of a sustainable society while enhancing our corporate value.

## **Sustainability Policy**

Under our corporate philosophy of "Everything we do is for our customers," the Kaga Electronics Group seeks to achieve both a sustainable society and sustainable growth of the Group.

Toward this purpose, we will respect dialogue with customers, business partners, shareholders, investors, employees, local communities, and all other stakeholders, based on our Basic CSR Policy, Environmental Policy, and Action Guidelines. We will work to increase our corporate value as we play an active role in achieving a sustainable society.

We tackle environmental 1 issues through our business activities

Through our business activities, we will take action to cut CO2 emissions, reduce waste, and promote reuse. At the same time, by providing environmentally considerate products and services, we will contribute to bringing about a society that values the global environment.

We respect develop rights 2 and nurture human resources

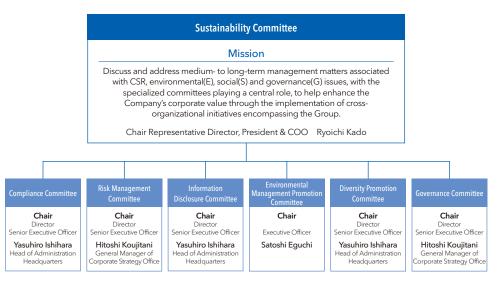
We will respect the human rights of all stakeholders, regardless of gender, age, nationality, social status, disabilities, or other personal attributes. We will develop work environments in which diverse employees can work in safety and health, both physically and mentally, and will develop personnel systems and education and training systems that allow these employees to maximize their individual abilities. We will further work to develop human resources who will take on the challenge of innovation.

We will work to build mutual trust with society We will work to be a company that earns the trust of society by observing laws and regulations, by strengthening our governance structure, and by sincerely engaging in fair competition, the provision of high-quality products and services, timely and appropriate information disclosure, and other corporate activities

## **Sustainability Promotion Structure**

The Kaga Electronics Group recognizes the promotion of CSR and sustainability as an important management issue. We have established a Sustainability Committee chaired by the Representative Director and President of Kaga Electronics Co., Ltd.

Under the committee, we have set up specialized subcommittees for Environmental Management Promotion, Diversity Promotion, Governance, Risk Management, Compliance, and Information Disclosure. This management structure promotes CSR and sustainability across the Group. Under the commitment of top management and in collaboration with business divisions, we work as a united group to promote sustainability through each committee by formulating policies, measures, and targets for ESG issues and managing progress.



The Foundation of the Kaga Electronics Group's Value Creation

## Medium- to Long-Term Sustainability Management Plan



## Progress of the Medium- to Long-Term Sustainability Management Plan

	Main themes	Issues to be tackled or discussed	Medium-term targets*	Long-term targets	Main activities and progress			
	Main thernes	issues to be tackied of discussed	Medidin-term targets	Long-term targets	FY2024/3	FY2025/3		
	Aiming to raise the ratio of	Introducing renewable energy at domestic sales bases			Renewable energy-derived electricity accounted for 5.1% of consumption.  Decided to purchase non-fossil certificates toward achieving the goal of 40% renewable energy by FY2024. The Company also decided to quantify greenhouse gas emissions and set a reduction target for FY2024.	At present, renewable energy-derived electricity accounts for 14.6% of consumption. Purchased non-fossil certificates and achieved the target of 40% renewable energy. Quantified greenhouse gas emissions (Scope 1, 2 & 3 calculations) and set a reduction target, which is published on the Company website.		
E	renewable energy to total energy consumption to 100%	Introducing renewable energy at domestic manufacturing bases	2024: Determine policies via information gathering and analysis In-house power generation/external procurement	2030: 50% 2050: 100%	Introduced solar power generation equipment at Towada Factory (December 2023) and Sukagawa Factory (February 2024).	The self-sufficiency rate due to solar power generation reached 9.2% at the Towada Factory, and additional equipment installation is under consideration. The self-sufficiency rate at the Sukagawa Factory reached 21.9%.		
		Introducing renewable energy at overseas manufacturing bases	Solar panel/biomass power generation/renewable energy power generation businesses	2030: 30% 2050: 100%	Installed solar panels at our new plant in Mexico (April 2024).	The new plant in Mexico received approval for solar power generation and started operation in January 2025. The purchase of an I-REC (International Renewable Energy Certificate) for the leased manufacturing facility is under consideration.		
	Switchover of Company- owned vehicles to EVs	Switchover of vehicles used by domestic sales departments to EVs (including HVs, PHVs, and FCVs)	2024: 85% (78.5%)	2030:100%	The ratio of electric vehicles in the Company fleet increased by 3.0 percentage points from the previous year to 85.0% (as of March 31, 2024).	The ratio of electric vehicles in the Company fleet increased by 5.2 percentage points from the previous year to 90.2% (as of March 31, 2025).		
					Implemented recruitment activities for women among new graduates hired a	is career-track employees in accordance with the Action Plan.		
	Diversity promotion and	Securing diversity in core human resources (women, foreign nationals, and mid-career hires)	Ratio of women among new graduates hired as career-track employees	Ratio of women among new graduates hired as career-track employees	Of the 23 new graduates hired for career-track positions, five were women, an increase of 3.6 percentage points from the previous fiscal year to 21.7%.	Of the 22 new graduates hired for career-track positions, five were women, a 1.0 percentage point increase in the ratio from the previous fiscal year to 22.7%, but still fell short of the 30% target.		
	human resource management	(women, foreign nationals, and mid-career nires)	2023: 30% (5.8%)	2028: 40% Ratio of women among	Discussions were held within the Group to increase the ratio of women among	ng managers, with each company setting its own target number for female managers.		
c			Ratio of women among managers 2024: 15% (13.3%)	managers 2029: 17%	Ratio of women among managers was 17.4%, up 0.9 percentage points from the previous year.	Ratio of women among managers was 17.3%, up 0.1 percentage point from the previous year.		
3		Hiring elderly citizens and people with disabilities			Fully achieved statutory employment ratio for people with disabilities.	Fully achieved statutory employment ratio for people with disabilities.		
	An optimal balance between	Enhancing the content of various programs supporting employees engaged in child rearing, nursing care, and remote working, etc.	2022: Expansion of various programs 2023: Recognized as an outstanding organization under the Certified	2025: Obtain external certification	Considered a permanent remote work system as well as revised in-house rules and regulations.  New rules came into effect from April 2023	Twelve employees utilized the parental leave system for male employees. The utilization rate for the parental leave system among male employees was 100%.		
	work-life management and productivity improvement	Aiming to be selected as an outstanding organization under the KENKO Investment for Health Program	Health & Productivity Management Organization Recognition Program (currently the KENKO Investment for Health Program)	2024-onward: Maintain status as an outstanding organization	Certified in March 2024 for the second consecutive year.	Certified in March 2025 for the third consecutive year. Health management policies and initiatives were published on the Company website.		
	Restructuring the governance structure in	Increasing the number of independent outside directors so that they account for one third or more of the Board membership Stablishing a Nomination and Compensation Committee	Done in June 2021		The number of directors was set at six (including three outside directors) at the June 2023 General Meeting of Shareholders.	A reduced number of outside directors was elected at the June 2024 General Meeting of Shareholders, retaining a structure of six directors (including three outside directors).		
	response to the revision of the CG Code and the reorganization of the Tokyo	Diversifying the composition of the Board of Directors	Through June 2022: Determined policies	Set targets in	Appointed a female outside auditor at the June 2023 General Meeting of Shareholders; appointment of female Director at the June 2024 General Meeting of Shareholders was postponed.	Following the June 2025 General Meeting of Shareholders, the Company plans to appoint a female director in conjunction with the transition to a Company with an Audit and Supervisory Committee.		
G	Stock Exchange	Thoroughly complying with the revised CG Code and other requirements accompanying the Company's listing on the Prime Market	Set targets in conjunction with Done in November 2021 next round of re to the CG Code		No revision of the Corporate Governance Code	No revision of the Corporate Governance Code, but the Company revised its internal response		
	Further strengthening the supervisory and oversight	Introducing a commissioned executive officer system	April 2022: Enforced		Decided to expand the membership of the Group Management Headquarters Council to include delegation-based executive officers. Operation started in April 2024.	Operation is ongoing		
	functions of top manage- ment over business execution	Transitioning to a "company with committees, etc.,"     system	Through March 2023: Determined policies		Continued to be a company with a corporate auditor system. Considered the need for speedy management and the appointment of women among directors, and continued to consider the transition to a Company with an Audit and Supervisory Committee.	The Board of Directors resolved to transition to a Company with an Audit and Supervisory Committee. Transition was made after the General Meeting of Shareholders in June 2025.		

Note: Figures in parentheses are values at the time of the formulation of the plan (November 2021).

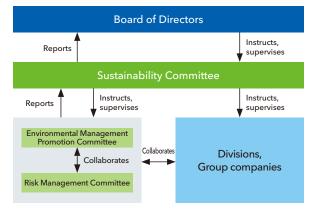
## Disclosure based on TCFD or equivalent framework

The Kaga Electronics Group is currently advancing its contributions to the global environment by reducing CO<sub>2</sub> emissions, promoting waste reduction and reuse throughout its business activities, and providing environmentally friendly products and services. Furthermore, we have set "creating a clean global environment" as one of our material issues and are working to address climate change.

### Basic framework

The Group established the Sustainability Committee through the integration and consolidation of the former CSR and SDGs committees in April 2024, enhancing the Group's overall corporate value by facilitating the implementation of cross-Group initiatives that address mediumto long-term management issues related to the environment, society, governance, and other areas. Under this committee.

### Climate change-related organizational chart



we have established six specialized subcommittees, including the Environmental Management Promotion Committee and the Risk Management Committee.

The roles of the committee include the deliberation of sustainability-related issues identified by such specialized subcommittees as the Environmental Management Promotion Committee, the formulation of strategies and targets and the implementation of measures for the Group's ESG issues, including those related to climate change, and the monitoring of their progress.

The Sustainability Committee considers a range of matters and reports on the outcomes of its deliberations to the Board of Directors after each meeting. The Board of Directors then consults with the committee on these matters, providing instruction and oversight on initiatives it has resolved to implement.

## **Analysis process**

Taking a step by step approach, we examined the risks and opportunities posed by climate change regarding the Group's business operations as follows, with reference to the items identified as risks and opportunities in the TCFD recommendations.

Moreover, we conducted an analysis of the transition of policies and market trends (transition risks and opportunities) and an analysis of physical changes due to disasters and other factors (physical risks and opportunities), under two scenarios: a rise of 1.5°C and a rise of 4°C.

Identification and evaluation of risks and opportunities

Definition of each scenario

Evaluation of financial impact

Consideration of countermeasures

#### Climate change scenarios

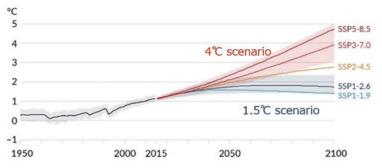
#### 1.5°C scenario (decarbonization scenario)

In this scenario, the increase in global surface temperature is limited to less than 1.5°C compared to preindustrial levels, thanks to the acceleration of initiatives aimed at achieving carbon neutrality to mitigate the impacts of climate change. In the 1.5°C scenario, it is assumed that the impact of policy and legal risks among transition risks will be greater, compared to the assumptions regarding those risks in the 2°C scenario.

#### 4°C scenario (high emissions scenario)

In this scenario, measures against climate change do not progress from the current state, resulting in a global surface temperature rise of approximately 4°C by the end of this century compared to pre-industrial levels. It is assumed that the physical risks of intensifying extreme weather events and sea level rise will increase.

## Global surface temperature change relative to 1850-1900



This figure is a reproduction of Figure SPM.8 from the Summary for Policymakers of the Working Group I (WGI) contribution to the Intergovernmental Panel on Climate Change (IPCC) Sixth Assessment Report (Ministry of Education, Culture, Sports, Science and Technology and Japan Meteorological Agency)

## Disclosure based on TCFD or equivalent framework

## Risks and opportunities

The major transition risks and physical risks and earnings opportunities relating to climate change are as follows.

Тур	es of risks and e	arnings opportunities	Time horizon	Degree of impact	Response policies
		Increase in costs due to taxation on CO <sub>2</sub> emissions from business activities if a carbon tax is introduced in the future	Medium- to Long-term	Large	Electrify the company fleet and increase the use of renewable energy (These are being addressed as part of our Medium- to Long-Term Sustainability Management Plan)
	Legal and	Concerns over potential increase in procurement costs due to the introduction of a carbon tax on suppliers in the future	Medium- to Long-term	Large	Review packaging and transportation methods through engagement with suppliers     Pass on costs to sales prices to the extent possible
Transition	policy risks	Increase in credit prices due to rising demand for carbon offsets aimed at achieving emission reduction targets	Medium- to Long-term	Small	Currently installing solar panels at our facilities (already installed at our Aomori (Towada), Fukushima, Vietnam, Mexico, Hubei China, and Malaysia factories). Also considering the introduction of off-site Power Purchase Agreements (PPAs) Already purchased non-fossil certificates (Plans to promote the purchase have been formulated within the Medium- to Long-Term Sustainability Management Plan.
risks (Most anticipated to materialize in a 1.5-2°C scenario)	Technical risks	Surge in power generation costs due to the increase in the share of renewable energy	Medium-term	Small	Enhance the capacity of our self-generation facilities, such as solar panels (currently installing self-generation facilities at the Aomori (Towada) and Fukushima factories)     Consider the introduction of battery storage systems     Commence purchasing electricity through electricity auctions
	Market risks	Decline in sales due to the inability to meet customer needs for energy-saving and low-carbon products and components in the trading and EMS businesses	Medium- to Long-term	Small	Enhance the lineup and offerings of environmentally superior products and components that meet customer demands
		Rise in procurement costs driven by the tightening demand for mineral resources (such as rare metals) resulting from the expan- sion of the renewable energy and electric vehicle markets	Medium- to Long-term	Small	Consider the diversification of the supply chain Develop alternative products Pass costs on to sales prices
	Reputation risks	Decline in evaluations from customers who prioritize ESG, due to delays in greenhouse gas (GHG) reduction initiatives and insufficient information disclosure	Short- to Long-term	Medium	Thoroughly disclose climate-related information, and actively work to improve external evaluations

Тур	es of risks and ea	arnings opportunities	Time horizon	Degree of impact	Response policies	
		Decline in sales during the recovery period due to the cessation of business activities by customers and suppliers, as well as disruptions in the supply chain	Short- to Medium-term	Small	Diversify the supply chain     Develop a Business Continuity Plan     (BCP) Manual	
Physical risks (Most anticipated to materialize in a 4°C scenario, etc.)	Acute risks	Potential recovery costs incurred due to damage at our company bases	Short- to Long-term	Small	Install new disaster prevention equipment and strengthen disaster preparedness measures for existing equipment Develop a Business Continuity Plan (BCP) Manual Ensure that all of our domestic factories are equipped with hazard maps	
	Chronic risks Increase in costs associated with addressing heat-related illnesses, such as heat stroke, due to deteriorating labor conditions at our factories		Medium- to Long-term		Review the workplace environment, including the air-conditioning systems in our factories (Currently replacing the air-conditioning equipment with high-efficiency models every year)	
	Resource efficiency	Reduction in operational costs through the implementation of energy-saving equipment at worksites	Short- to Medium-term	Small	Implement energy efficiency monitoring and continuous improvement     Use Al-powered energy consumption management products	
	Products and services	Increase in sales due to growing demand for energy-saving and low-carbon products	Medium- to Long-term	Large	Focus on semiconductors and electronic components for electric vehicles     Expand the sales of electric buses	
Earnings		Enhancement of subsidies for energy-saving and low-carbon products	Short- to Medium-term	Medium	Implement measures to drive the expansion of the PC peripheral recycling business	
opportunities	Market	Increase in demand for EMS processing due to the expansion of the market for air-conditioning associated with the rise in average temperatures	Medium- to Long-term	Medium	Establish strategic partnerships with customers and service providers in the air-conditioning industry     Broaden the range of products offered     Promote stable supply in the supply chain	
		Improvement in stakeholder evaluations if initiatives to reduce GHG emissions progress	Short- to Medium-term	Small	Improve the Carbon Disclose Project (CDP) score and obtain Science Based Targets (SBT) certification	

- Time horizon: Short-term: up to 3 years, Medium-term: 3 to 6 years (2030), Long-term: 6 to 26 years (2050)
- Degree of impact: Large: 10% or more of operating income, Medium: 3% to 10% of operating income, Small: Less than 3% of operating income

## Disclosure based on TCFD or equivalent framework

## Risk management

### Process for classifying, evaluating, and managing climate-related risks

We have established the Environmental Management Promotion Committee as a specialized subcommittee directly under the Sustainability Committee. Each department and Group company identifies short-term and medium- to long-term risks associated with climate change. The Environmental Management Promotion Committee then classifies and evaluates these risks and reports the particularly significant ones to the Board of Directors through the Sustainability Committee every six months.

With regard to the classified and evaluated climate change-related risks, the Environmental Management Promotion Committee considers preventive measures and response policies. After deliberation and decision making by the Sustainability Committee, these measures and policies are implemented by each department and Group company. Furthermore, we comprehensively evaluate the importance and prioritization of risks from the perspectives of impact and urgency. The Sustainability Committee also reports on these matters to the Board of Directors in a timely and appropriate manner.

### Integration process into Groupwide risk management

The Risk Management Committee, which oversees Groupwide risks, has been established as a specialized subcommittee directly under the Sustainability Committee. It designates a department to address each specific risk, and under the direction of the department's risk control officers and managers, a necessary and appropriate risk management framework is established. With regard to climate change-related risks, the Environmental Management Promotion Committee and the Risk Management Committee work in collaboration to ensure an integrated Groupwide risk management system.

## **Metrics and targets**

The Group has calculated Scope 1, 2, and 3 emissions for the fiscal year ended March 31, 2024. As a result, we have set a reduction target of 42% for Scopes 1 and 2 and 25% for Scope 3 by 2030, based on the fiscal year ended March 31, 2024.

The Group is committed to understanding the current situation and working toward achieving its goals.

	Base-year emissions (FY2023)	Reduction targets (By FY2030)
Scope1	1,215 tCO₂e	42% reduction
Scope2	28,470 tCO <sub>2</sub> e	42 % reduction
Scope3	1,742,660 tCO <sub>2</sub> e	25% reduction



#### Overview by Segment

## **Electronic Components**



#### **Business description**

Development, manufacture and sale of semiconductors, general electronic components and other products, EMS,\*1 and other activities

#### Review of FY2025/3 performance

In the components sales business, which continued to face the impact of inventory adjustments at key customers, recorded a decline in net sales due partly to sluggish sales of SoC\*2 products by KAGA FEI Co., Ltd. and the termination of transactions with a certain major customer of an overseas subsidiary of EXCEL CO., LTD.

EMS business recorded an increase in net sales due to strong sales in the automotive and medical sectors, a recovery in the industrial equipment sector, and a moderate recovery trend in the air-conditioning equipment sector, which had been in an inventory adjustment phase, that continued from the second quarter.

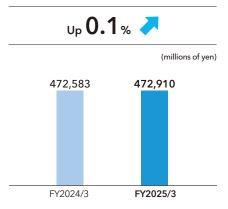
As a result, net sales increased 0.1% year on year to ¥472,910 million, and segment income decreased 19.0% year on year to ¥16,927 million.

- \*1 Electronics Manufacturing Service: A service that undertakes the development and production of products.
- \*2 System on a Chip: A design approach that integrates all the functions necessary for the operation of a device or system onto a single semiconductor chip.

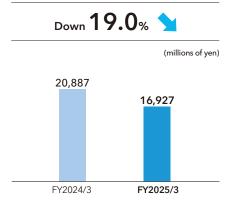
#### Proportion of consolidated net sales



#### Net sales



#### Segment income



## Opportunities and risks

# Electronic component business

- Advance of automobile-related technologies in the areas of EVs (electric vehicles) and CASE\* technologies
- ICT-related technologies such as the 5G mobile communication system, IoT, and AI
- Increased demand due to cloud lift and cloud shift
- $^{\star}$  Stands for Connected, Autonomous, Shared & Services, and Electric

#### Diversification of manufacturing bases in response to U.S. tariff policies, promotion of local production for local consumption

- Growing need for further outsourcing, to improve production efficiency
- Automation of factories and promotion of DX
- Elimination of shortages and extended delivery times for semiconductors and electronic components as well as longer lead times

#### Ris

- Soaring resource and commodity prices due to the emergence and prolongation of geopolitical risks
- Impact of customer inventory adjustments in the supply chain
- Stagnation in demand due to deterioration in the economies of various major countries
- Fluctuations in exchange rates
- Loss of commercial rights due to a change in commercial distribution at a sales destination or supplier
- Labor shortage and brain drain both in Japan and overseas
- Changes in the competitive environment due to such factors as technological innovation
- Natural disasters such as earthquakes, floods, and the spread of infectious diseases
- Unpredictable changes in laws and regulations

#### **EMS** business

## TOPIC1 Construction of new EMS plant in Thailand:

## Addressing growing demand for circuit board mounting and finished product manufacturing as a core ASEAN hub



In 2002, the Company established KAGA ELECTRONICS (THAILAND) CO., LTD. (hereinafter "KAGA Thailand") as its core EMS business base in the ASEAN region. Operating two factories within the Amatanakorn Industrial Estate, KAGA Thailand primarily manufactures circuit board mounting products for air conditioning equipment, office equipment, and automotive-related devices for both the domestic Thai market and export.

The new factory, currently under construction, will introduce automated assembly lines centered on production equipment developed in-house at our production base in China. When it comes online within 2025, the new factory is expected to facilitate a reduction in mass production cycle time and increase the flexibility of the Group's production system by facilitating quick response to fluctuations in production volume, thereby enabling it to meet increased orders for circuit board mounting from existing customers. In addition, by establishing a new finished product assembly line and tapping into demand for assembly in the U.S. market, KAGA Thailand's EMS business aims to achieve net sales of ¥50 billion within five years.

Once these automated facilities are fully operational at KAGA Thailand, they will be rolled out horizontally to our EMS bases in ASEAN countries like Malaysia and Vietnam as well as India. In the future, KAGA Thailand will serve as the Company's mother factory overseas.

#### Overview by Segment

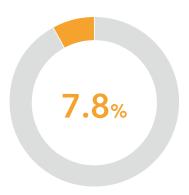
## **Information Equipment**

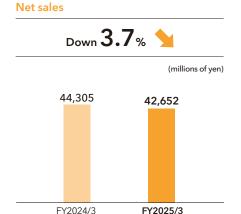


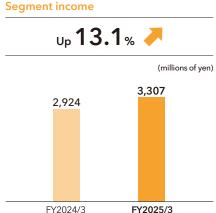
#### **Business description**

#### Review of FY2025/3 performance

#### Proportion of consolidated net sales







### Opportunities and risks

- Creation of new devices to accompany the widespread adoption of Al
- Robust expansion of demand for information-related devices on the back of advances in ICT
- Growing demand for increased PC adoption and security related solutions among higher education institutions
- Development of new commercial products

- Loss of sales opportunities due to a reduction in product lines • Loss of commercial rights and product procurement routes due to changes in the distribution policies of buyers and suppliers
- Intensifying competition due to lower prices and more new market entrants

#### TOPIC2

Information

Equipment

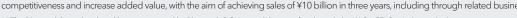
## Full in-house production of small wireless modules: Full-scale mass production of CONTINECT products begins at Group factories in Thailand and TOWADA

In January 2022, KAGA FEI successfully acquired the business rights, development and manufacturing technologies, and intellectual property rights related to TAIYO YUDEN CO., LTD,'s Bluetooth®\*1 and Wireless LAN modules, At the same time, KAGA FEI established the Takasaki Development Center to centralize design and development functions while entering the small wireless module business by launching CONTINECT as a proprietary brand.

In July 2024, we transferred some production functions to KAGA ELECTRONICS (THAILAND) CO., LTD., a KAGA ELECTRONICS Group EMS\*2 company, progressively shifting production in-house. Starting April 2025, we also launched a mass production line at KAGA EMS TOWADA CO., LTD., establishing a framework that will enable us to provide a stable supply in terms of BCM\*3 and achieving 100% in-house production of the small wireless module product CONTINECT.

With its own internal engineering department, KAGA FEI pursued the contract development and manufacturing of such large-scale integrated circuits as LSI. In the wireless field, KAGA FEI boasts an extensive development track record for both software and hardware, including specified low-power wireless modules that employ mesh networking technology. By building on its knowledge and experience through the addition of this technology for a new key device, a small wireless module, KAGA FEI aims to expand its IoT solutions business. The addition will augment its already broad proposal capabilities, which range from existing network/cloud and software development

The wireless module market is expected to grow as demand expands further, and KAGA FEI's CONTINECT in particular is a promising product for worldwide customers engaged in IoT-based product development in the telecommunication equipment, industrial equipment, and consumer electronics fields. By taking a one-stop approach to development, production, and sales, we will strengthen our business competitiveness and increase added value, with the aim of achieving sales of ¥10 billion in three years, including through related businesses.



- \*1 The Bluetooth® wordmark and logos are owned by Bluetooth SIG, Inc. and the use of such marks by KAGA FEI Co., Ltd. is under license.
- \*2 Electronics Manufacturing Services: Provision of product development and manufacturing services on a contract basis



Ultra-small module CONTINECT ES4L15BA1



Mass production line launched at EMS TOWADA

<sup>\*3</sup> BCM: an abbreviation of Business Continuity Management.

### Overview by Segment

## **Software Business**



### **Business description**

#### Review of FY2025/3 performance

#### Proportion of consolidated net sales



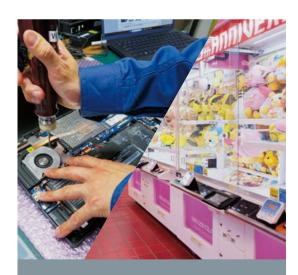
#### Net sales



### Segment income



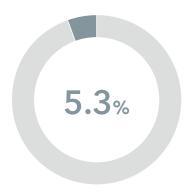
## Other Business



### **Business description**

### Review of FY2025/3 performance

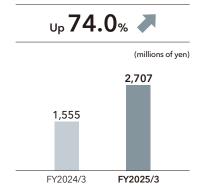
## Proportion of consolidated net sales



#### **Net sales**



#### Segment income



10.8

**The Americas** 

¥50,862 million

¥28,993 million

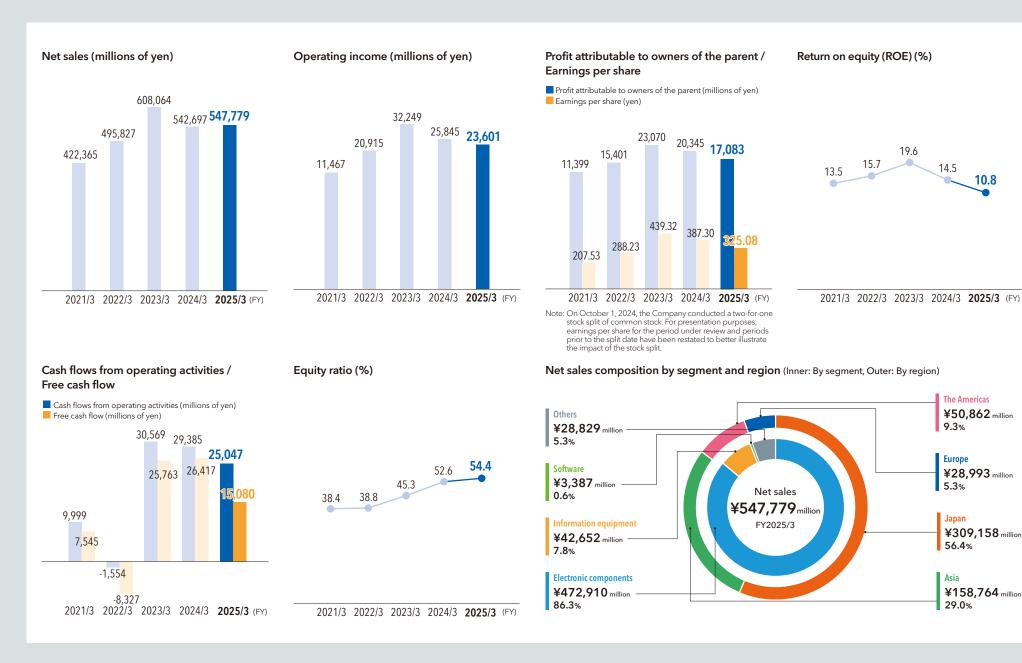
¥309,158 million

¥158,764 million

Asia

29.0%

## **Financial Highlights**



## **Results of operations**

Looking at the global economy during the consolidated fiscal year under review, the U.S. economy remained solid on the back notably of improvement in personal consumption, but overall, uncertainties continued to prevail given the economic slowdown in China, geopolitical risks in Europe and the Middle East, and other situations. Meanwhile, in Japan, despite an improvement in the employment and income environment, and positive corporate activities including capital investment, the economy recovered only moderately due to such factors as sluggish personal consumption that was attributable mainly to increases in energy, food, and other prices.

In the electronics industry to which the Group belongs, demand related to automotive applications remained robust against the backdrop of vehicle electrification. Inventory adjustment showed signs of moderation in applications related to industrial equipment and office equipment, but in some other areas including applications related to air-conditioning equipment, the inventory adjustment phase was prolonged.

Under such circumstances, during the consolidated fiscal year under review, although net sales in the electronic components business decreased as a result of prolonged inventory adjustment and termination of transactions with a certain major customer of an overseas subsidiary, and sales in the information equipment business were also sluggish due to completion of a certain large-scale project, a small increase in net sales was recorded, up 0.9% year on year to ¥547,779 million, reflecting robust performance of the software business and the others business.

Despite slow growth in net sales, gross profit recorded a small increase of 1.7% year on year to ¥71,665 million, with an increase in sales of relatively high-margin products as well as an improved sales mix resulting partly from termination of large-scale transactions that had been low-profit. Gross profit margin improved by 0.1 percentage points year on year.

Operating income decreased by 8.7% year on year to ¥23,601 million, reflecting an increase in selling, general and administrative expenses attributable in part to an increase in personnel expenses resulting from wage increases implemented during the fiscal year under review and rising logistics costs.

Ordinary income decreased by 13.0% year on year to ¥22,593 million, due partly to an increase in foreign exchange losses attributable to exchange rate fluctuations.

Profit attributable to owners of parent decreased by 16.0% year on year to ¥17,083 million, partly reflecting the absence of ¥1,420 million in gain on sale of investment securities and ¥481 million in gain on bargain purchase both recorded in the previous fiscal year.

### **Financial condition**

Total assets as of March 31, 2025 increased by ¥18,879 million from the previous fiscal year-end and amounted to ¥305.671 million. The main items are as follows.

#### **Current assets**

Current assets increased ¥12,535 million to ¥257,164 million. This was primarily due to a ¥13,592 million increase in cash and deposits.

#### Non-current assets

Non-current assets increased ¥6,344 million to ¥48,507 million. This was primarily due to a ¥3,309 million increase in property, plant and equipment, and a ¥2,083 million increase in investment securities.

#### Total liabilities

Liabilities increased ¥3,731 million from March 31, 2024, to ¥139,292 million. This was primarily due to a ¥1,947 million increase in notes and accounts payable-trade, and a ¥1,780 million increase in income taxes payable.

#### Total net assets

Net assets increased ¥15,148 million from March 31, 2024, to ¥166,379 million. This was primarily thanks to an ¥11,302 million increase in retained earnings due mainly to ¥17,083 million in profit attributable to owners of the parent, along with a ¥3,155 million increase in foreign currency translation adjustment.

**Data Section** 

### Overview of Financial Condition and Results of Operations Fiscal year ended March 31, 2025

### **Cash flows**

Cash and cash equivalents as of March 31, 2025 increased ¥10,263 million from March 31, 2024 to ¥72.681 million.

The status and factors thereof for each cash flow category in the fiscal year ended March 31, 2025 are as follows.

#### Cash flow from operating activities

Net cash and cash equivalents provided by operating activities totaled ¥25,047 million, compared with ¥29,385 million provided in the previous fiscal year. This was mainly due to the posting of profit before income taxes.

### Cash flow from investing activities

Net cash and cash equivalents used in investing activities totaled \$9,967 million, compared with \$2,968 million used in the previous fiscal year. This was mainly due to purchases of property, plant and equipment, and of purchase investment securities.

## Cash flow from financing activities

Net cash and cash equivalents used in financing activities totaled ¥7,343 million, compared with ¥16,973 million used in the previous fiscal year. This was mainly due to payment of cash dividends and repayments of loans payable.

## Policy regarding capital resources and cash liquidity

As for the financing of necessary working capital and funds for capital expenditure, the Kaga Electronics Group utilizes such sources as shareholders' equity and borrowings. Looking ahead, the Group intends to procure the necessary working capital and funds for capital expenditure to support its future operations internally, with cash flows from operating activities positioned as its financial base.

#### **Funding requirements**

The main elements of the Group's working capital requirement are funds for the purchase of products to be marketed by the Group and for the purchase of raw materials and components to produce its own products. It also requires funds to cover manufacturing costs and selling, general and administrative expenses. The need for funding for investment purposes is largely connected to capital expenditures and costs associated with new business M&As and securing commercial rights.

### **Financial policy**

With respect to the procurement of short-term working capital, the Group's basic stance is to secure optimal capital efficiency within the Group before resorting to borrowings from financial institutions.

With respect to the procurement of funds for M&As, capital expenditures and long-term working capital, the Group's basic stance is to conduct optimal procurement using the various methods available to it, including both direct and indirect financing, with due consideration given to financial conditions at the time of procurement as well as to the term and purpose of each funding requirement.

## **Consolidated Balance Sheet**

KAGA ELECTRONICS CO., LTD. and Consolidated Subsidiaries As of March 31, 2024 and 2025

		Millions of Yen
ASSETS	2024/3	2025/3
CURRENT ASSETS:		
Cash and deposits	66,596	80,188
Notes receivable—trade, Accounts receivable—trade and electronically recorded monetary claims—operating	112,574	114,139
Inventories	54,739	51,774
Others	10,941	11,298
Allowance for doubtful accounts	-223	-236
Total CURRENT ASSETS	244,629	257,164
NON-CURRENT ASSETS: PROPERTY, PLANT AND EQUIPMENT		
Buildings and structures	7,266	9,839
Machinery, equipment and vehicles	7,647	11,034
Tools, furniture and fixtures	1,362	1,217
Land	6,036	5,940
Construction in progress	2,824	413
Total PROPERTY, PLANT AND EQUIPMENT	25,135	28,445
INTANGIBLE ASSETS		
Software	2,021	1,694
Others	70	44
Total INTANGIBLE ASSETS	2,092	1,738
INVESTMENTS AND OTHER ASSETS		
Investment securities	10,472	12,556
Deferred tax assets	1,179	1,344
Others	3,282	4,422
Total INVESTMENTS AND OTHER ASSETS	14,934	18,323
Total NON-CURRENT ASSETS	42,162	48,507
Total ASSETS	286,792	305,671

		Millions of Yen
LIABILITIES	2024/3	2025/3
CURRENT LIABILITIES:		
Notes and accounts payable-trade	71,392	73,340
Short-term loans payable	10,604	14,890
Current portion of bonds payable	_	5,000
Income taxes payable	2,238	4,018
Others	20,566	20,454
Total CURRENT LIABILITIES	104,803	117,704
NON-CURRENT LIABILITIES:		
Bonds payable	10,000	5,000
Long-term loans payable	10,500	5,500
Deferred tax liabilities	3,241	4,115
Net defined benefit liability	2,342	2,572
Others	4,674	4,399
Total NON-CURRENT LIABILITIES	30,757	21,587
Total LIABILITIES	135,560	139,292
NET ASSETS		
SHAREHOLDERS' EQUITY:		
Capital stock	12,133	12,133
Capital surplus	14,849	14,885
Retained earnings	110,250	121,553
Treasury shares	-5,603	-5,579
Total SHAREHOLDERS' EQUITY	131,629	142,993
Total ACCUMULATED OTHER COMPREHENSIVE INCOME	19,204	23,225
Non-controlling interests	396	160
Total NET ASSETS	151,231	166,379
Total LIABILITIES AND NET ASSETS	286,792	305,671

## Consolidated Statement of Income and **Comprehensive Income**

KAGA ELECTRONICS CO., LTD. and Consolidated Subsidiaries For the years ended March 31, 2024 and 2025

For the years ended March 31, 2024 and 2025		Millions of Yen
	2024/3	2025/3
Net sales	542,697	547,779
Cost of sales	472,244	476,113
Gross profit	70,452	71,665
Selling, general, and administrative expenses	44,607	48,064
Operating income	25,845	23,601
NON-OPERATING INCOME		
Total NON-OPERATING INCOME	2,409	2,569
NON-OPERATING EXPENSES		
Foreign exchange losses	741	2,336
Others	1,536	1,239
Total NON-OPERATING EXPENSES	2,278	3,576
Ordinary income	25,976	22,593
EXTRAORDINARY INCOME		
Gain on sales of investment securities	1,420	754
Gain on reversal of impairment loss	-	642
Others	987	42
Total EXTRAORDINARY INCOME	2,408	1,439
EXTRAORDINARY LOSS		
Loss on valuation of investment securities	238	241
Others	45	82
Total EXTRAORDINARY LOSS	284	324
Profit before income taxes	28,099	23,709
Total income taxes	7,776	6,988
Profit	20,323	16,721
(Breakdown)		
Profit attributable to owners of parent	20,345	17,083
Loss attributable to non-controlling interests	-21	-361
Total OTHER COMPREHENSIVE INCOME	6,889	4,023
Comprehensive income	27,213	20,744

## **Consolidated Statement of Cash Flows**

KAGA ELECTRONICS CO., LTD. and Consolidated Subsidiaries For the years ended March 31, 2024 and 2025

		Millions of Yen
	2024/3	2025/3
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before income taxes	28,099	23,709
Depreciation	4,252	4,464
(Increase) Decrease in notes and accounts receivable—trade	21,260	-1,036
(Increase) Decrease in inventories	4,545	2,356
(Increase) Decrease in notes and accounts payable—trade	-12,257	2,040
(Increase) Decrease in other current assets	-1,513	-1,525
Increase (Decrease) in other current liabilities	-2,861	-208
Others, net	-667	-1,998
Subtotal	40,857	27,800
Income taxes paid	-11,736	-3,523
Others, net	264	770
Net cash provided by (used in) operating activities	29,385	25,047
CASH FLOW FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	-5,417	-5,245
Purchase of investment securities	-547	-2,553
Other payments	-2,303	-4,057
Other proceeds	5,299	1,889
Net cash provided by (used in) investing activities	-2,968	-9,967
CASH FLOW FROM FINANCING ACTIVITIES		
Cash dividends paid	-6,033	-5,773
Others, net	-10,940	-1,570
Net cash provided by (used in) financing activities	-16,973	-7,343
Effect of exchange rate change on cash and cash equivalents	2,667	2,527
Cash and cash equivalents at beginning of period	50,307	62,417
Cash and cash equivalents at end of period	62,417	72,681

## 11-Year Financial Summary

KAGA ELECTRONICS CO., LTD. and Consolidated Subsidiaries For the years ended March 31 from 2015 to 2025

	EV201E/2	EV2017/2	EV/2017/2	E)/2010/2	EV/2010/2	EV(2020/2	EV2024/2	E)/2022/2	E)/2022/2	EV2024/2	EV202E /2
	FY2015/3	FY2016/3	FY2017/3	FY2018/3	FY2019/3	FY2020/3	FY2021/3	FY2022/3	FY2023/3	FY2024/3	FY2025/3
Per share data											
EPS (yen)*1	78.14	96.21	124.71	118.29	146.03	106.60	207.53	288.23	439.32	387.30	325.08
Annual dividend (yen)*1	20.00	27.50	30.00	35.00	40.00	35.00	40.00	60.00	110.00	110.00	110.00
Payout ratio (%)	25.6	28.6	24.1	29.6	27.4	32.8	19.3	20.8	25.0	28.4	33.8
BPS (yen)*1	1,054.02	1,092.97	1,200.50	1,285.90	1,395.49	1,425.50	1,655.62	2,013.11	2,467.68	2,871.11	3,162.68
Major indicators											
Gross profit margin (%)	12.8	13.7	13.7	13.8	12.1	10.6	11.3	12.2	12.9	13.0	13.1
Ratio of SG&A expenses to net sales (%)	10.3	10.5	10.7	10.3	9.6	8.3	8.6	8.0	7.6	8.2	8.8
Operating income margin (%)	2.5	3.2	3.0	3.4	2.6	2.3	2.7	4.2	5.3	4.8	4.3
Ordinary income margin (%)	3.0	3.2	3.2	3.7	2.7	2.3	2.7	4.3	5.4	4.8	4.1
Profit attributable to owners of the parent margin (%)	1.7	2.2	3.1	2.8	2.7	1.3	2.7	3.1	3.8	3.7	3.1
ROE (%)*2	7.8	9.0	10.9	9.5	10.9	7.6	13.5	15.7	19.6	14.5	10.8
ROIC (%)*3	5.2	7.5	8.1	7.2	5.8	6.3	6.9	10.4	13.0	9.7	8.2
ROA (%)*4	3.5	4.3	5.6	5.1	4.7	2.8	5.1	6.1	8.3	7.1	5.8
Equity ratio (%)	46.6	49.7	52.4	54.8	35.8	37.7	38.4	38.8	45.3	52.6	54.4
Debt equity ratio (times)*5	0.24	0.21	0.15	0.13	0.43	0.37	0.42	0.48	0.32	0.23	0.20
CCC (days)*6	49.8	45.9	44.7	40.0	47.1	34.4	46.7	66.6	55.4	55.2	52.6
Receivables turnover period (days)*7	83.2	81.5	83.6	77.1	77.0	75.2	93.7	89.0	77.5	75.7	76.1
Inventory turnover period (days)*8	32.5	28.5	31.0	30.1	35.1	26.3	32.8	46.1	33.7	36.8	34.5
Payables turnover period (days)*°	65.9	64.2	69.9	67.3	65.0	67.0	79.8	68.6	55.8	57.4	58.0
Number of employees (persons)	5,092	5,243	5,216	5,427	6,627	6,731	7,826	7,959	8,092	8,021	8,560

<sup>\*1</sup> The Company conducted a two-for-one stock split of its common stock effective October 1, 2024. For presentation purposes, per share data for earnings, annual dividends, and net assets have been restated to reflect the impact of the stock split, including for periods prior to the split date.

<sup>\*2</sup> ROE = Profit attributable to owners of the parent / Average equity × 100 (%)

<sup>\*3</sup> ROIC = Operating Income After Tax / (Shareholders' Equity + Interest-bearing Debt)

<sup>\*4</sup> ROA = Profit attributable to owners of the parent / Average total assets × 100 (%)

<sup>\*5</sup> Debt equity ratio = Interest-bearing debt / Equity (times)

<sup>\*6</sup> Cash conversion cycle (CCC) = Receivables turnover period (days) + Inventory turnover period (days) - Payables turnover period (days)

<sup>\*7</sup> Receivables turnover period (days) = Notes and accounts receivable-trade / Net sales × 365 (days)

<sup>\*8</sup> Inventory turnover period (days) = Inventories / Net Sales × 365 (days)

<sup>\*9</sup> Payables turnover period (days) = Notes and accounts payable-trade / Total purchase of goods × 365 (days)

Data Section KAGA ELECTRONICS INTEGRATED REPORT 2025 64

11-Year Financial Summary

KAGA ELECTRONICS CO., LTD. and Consolidated Subsidiaries For the years ended March 31 from 2015 to 2025

	FY2015/3	FY2016/3	FY2017/3	FY2018/3	FY2019/3	FY2020/3	FY2021/3	FY2022/3	FY2023/3	FY2024/3	FY2025/3
Fiscal year											
Net sales (millions of yen)	255,143	245,387	227,209	235,921	292,779	443,615	422,365	495,827	608,064	542,697	547,779
Gross profit (millions of yen)	32,738	33,648	31,225	32,498	35,546	47,016	47,936	60,547	78,514	70,452	71,665
Selling, general, and administrative (SG&A) expenses (millions of yen)	26,376	25,859	24,346	24,379	27,976	37,001	36,469	39,632	46,265	44,607	48,064
Operating income (millions of yen)	6,362	7,788	6,879	8,119	7,570	10,014	11,467	20,915	32,249	25,845	23,601
Ordinary income (millions of yen)	7,664	7,908	7,343	8,740	7,859	10,137	11,241	21,456	32,739	25,976	22,593
Profit attributable to owners of parent (millions of yen)	4,416	5,437	6,975	6,490	8,014	5,852	11,399	15,401	23,070	20,345	17,083
Cash flows from operating activities (millions of yen)	9,127	9,546	10,746	10,077	-1,547	22,406	9,999	-1,554	30,569	29,385	25,047
Cash flows from investing activities (millions of yen)	-1,465	-1,263	-258	-4,173	-6,860	-3,651	-2,453	-6,772	-4,805	-2,968	-9,967
Free cash flow (millions of yen)	7,661	8,283	10,487	5,904	-8,408	18,754	7,545	-8,327	25,763	26,417	15,080
Cash flows from financing activities (millions of yen)	-4,431	-3,067	-6,118	-2,811	11,684	-7,544	-6,851	1,155	-15,549	-16,973	-7,343
Depreciation (millions of yen)	1,907	1,604	1,452	1,481	1,740	2,754	3,167	3,738	4,000	4,252	4,464
Capital expenditures / Investment and loans (millions of yen)*	2,660	2,166	1,464	4,520	6,712	6,133	2,906	5,739	4,910	5,736	8,224
Fiscal year-end						-					
Total assets (millions of yen)	127,948	124,281	125,751	128,755	213,761	207,638	237,004	272,139	286,217	286,792	305,671
Net assets (millions of yen)	59,603	61,808	65,932	70,631	84,259	86,250	95,062	105,800	129,737	151,231	166,379
Equity (millions of yen)	59,564	61,764	65,872	70,556	76,604	78,284	90,967	105,680	129,608	150,834	166,218
Interest bearing debt (millions of yen)	14,573	12,739	9,805	8,900	32,851	28,736	38,261	51,171	41,938	34,270	33,496
Cash and deposits (millions of yen)	18,130	22,516	26,423	30,803	35,003	43,384	45,636	41,051	52,600	66,596	80,188
Inventories (millions of yen)	22,703	19,175	19,325	19,455	40,026	31,908	37,948	62,607	56,205	54,739	51,774

<sup>\*</sup> Including spending associated with the purchase of property, plant and equipment, intangible assets and investment securities as well as the purchase of shares of subsidiaries resulting in change in scope of consolidation.

## **ESG Data**

Environment		2021/3	2022/3	2023/3	2024/3	2025/2
Greenhouse gas emissio		2022/3	2023/3	2024/3	2025/3	
	٠,	umption				
CO <sub>2</sub> emissions at the He building (kg-CO <sub>2</sub> )	ead Office	227,427	252,164	310,387	315,361	279,107
Energy consumption at building (kWh)	Head Office	601,660	667,097	821,130	895,914	877,696
CO <sub>2</sub> emission amount (	Scope 1) (t-CO <sub>2</sub> )	-	_	-	1,215	1,078
CO <sub>2</sub> emission amount (	Scope 2)*1,2 (t-CO <sub>2</sub> )	227	252	310	28,470	29,392
CO <sub>2</sub> emission amount (Scope 1+2 combined)	(t-CO <sub>2</sub> )	-	-	-	29,685	30,470
CO2 emission amount (	Scope 3) (t-CO <sub>2</sub> )	-	-	-	1,742,660	1,763,121
Unit requirement for CC (t-CO <sub>2</sub> /million yen)* <sup>3</sup>	O <sub>2</sub> emissions	-	-	-	0.0546	0.0556
	Gasoline (L)	-	_	-	213,444	188,403
Energy consumption (Scope 1)	Kerosene (L)	-	_	-	119,787	103,258
(000 000)	Diesel oil (L)	-	_	-	128,679	110,555
Energy consumption (Scope 2)*2	Electricity (kWh)	601,660	667,097	821,130	43,949,150	46,912,439
Renewable energy Solar power generation	ı (kWh)	_	_	1,157,565	1,698,137	2,439,372
Energy consumption pe (kWh/million yen)	er unit*²,4	_	=	=	100.2	106.1
Resources						
Water consumption (	kl) *5	-	_	23,117	26,968	20,950
Copy paper usage (s	heets) *6	-	_	2,145,125	2,135,914	2,014,798
Amount waste generate	d from office-relate	d activities *7				
Amount of waste ger	nerated (t)	-	_	36.2	38.8	29.0
Amount of waste recycled (t)		-	_	23.4	22.5	16.5
Recycling rate (%)		_	=	64.8	58.0	57.0
Others						
Environmental conserva (thousand yen)	ation costs	-	_	_	132,600	62,800
Volatile organic compo emissions (t)	und (VOC)	-	-	0	0	0

<sup>\*1</sup> Market-based method

Society						
Society		2021/3	2022/3	2023/3	2024/3	2025/3
Employee data						
Number of	Total	556	555	546	549	560
non-consolidated	Male	374	374	364	360	355
employees*8	Female	182	181	182	189	205
Number of	Total	7,826	7,959	8,092	8,021	8,560
consolidated	Male	3,676	3,874	3,823	3,928	4,235
employees*8	Female	4,150	4,085	4,269	4,093	4,325
	Overall	42.8	42.9	43.3	43.3	42.6
Average age of employees	Male	44.9	44.9	45.4	45.3	45.0
, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Female	38.3	38.3	39.1	39.3	38.6
	Overall	15.4	14.8	14.5	14.5	14.0
Average years of employee service	Male	16.4	15.3	14.6	14.6	14.3
, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Female	13.3	13.9	14.2	14.3	13.6
	Total	21	20	24	27	32
	Male	14	16	15	18	18
Number of new graduates hired	Female	7	4	9	9	14
gradutes illica	Of whom, women hired as career-track employees	1	1	1	4	5
	Total	2	3	11	6	23
	Male	2	3	10	5	14
Number of mid-career hires	Female	0	0	1	1	9
mid-Career filles	Of whom, women hired as career-track employees	0	0	0	1	7
Training hours		2,778.0	4,715.0	15,151.0	16,404.50	17,079.50
Number of trainees	<b>*</b> 9	216	756	843	1,513	1,835
Training cost (thous	and yen)	6,989	10,258	12,862	12,334	11,491

<sup>\*8</sup> Excluding temporary employees

<sup>\*2</sup> Up to March 2023, Scope 2 emissions are calculated for the KAGA ELECTRONICS Head Office building only

<sup>\*3</sup>  $CO_2$  emissions divided by consolidated net sales (in millions of yen)

<sup>\*4</sup> Electricity consumption divided by consolidated net sales (in millions of yen)

<sup>\*5</sup> KAGA ELECTRONICS Head Office building, Nagoya Business Office, Osaka Business Office, and three domestic manufacturing sites

<sup>\*6</sup> KAGA ELECTRONICS Head Office building,

Hatchobori Plaza Building
\*7 KAGA ELECTRONICS Head Office building

<sup>\*9</sup> Total number of employees who underwent training during the year

## **ESG** Data

					_	
		2021/3	2022/3	2023/3	2024/3	2025/3
Employee Data						
	Overall	2.0	2.1	2.4	3.0	3.1
Turnover ratio (%)	Male	2.2	2.3	2.7	3.7	3.7
(1-7)	Female	1.7	1.7	1.6	1.6	2.1
	Overall	17.0	17.8	17.9	18.9	18.7
Management ratio (%)	Male	95.8	96.0	93.9	94.3	95.2
	Female	4.2	4.0	6.1	5.7	4.8
Periodic health scr attendance rate (9		93.9	96.5	96.5	100.0	100.0
Smoking rate (resuscreening survey)		27.2	25.9	27.2	25.8	25.6
Percentage of per habitual exercise ( screening survey)	results of health	25.4	25.1	25.4	27.2	27.2
	Percentage of persons of appropriate weight (results of health screening survey) (%)		51.4	58.9	60.0	60.8
Stress check exam	ination rate (%)	99.0	98.8	98.1	99.3	99.1
Aggregate results (percentage of high	of stress checks n-stress individuals) (%)	7.9	8.0	8.0	8.7	8.7
Number of occup	ational accidents	2	2	2	2	1
Number of emplo to injury or illness	yees on leave due	3	3	6	4	7
Number of workd work-related injuri	,	0	0	0	0	0
Work-life balance						
Number of days o granted*1	f annual paid leave	18.7	18.7	18.3	18.3	17.7
Utilization ratio of	annual paid leave	53.2	54.3	56.2	70.1	68.5
Number of .	Total	17	22	19	12	29
employees who took childcare	Male	1	2	0	0	8
leave	Female	16	20	19	12	21
Ratio of employee following childcare		100.0	100.0	100.0	93.8	100.0

<sup>\*1</sup> Average of all employees, excluding carry-over

		2021/3	2022/3	2023/3	2024/3	2025/3
Work-life balance						
Average monthly (hours)	employee overtime	12.7	10.0	14.57	13.34	12.3
Total annual presc	ribed working hours	1,815.0	1,807.5	1,807.5	1,815.0	1,822.50
Total hours worked (per person)	d annually	-	1,984	1,991	1,974	1,971
Salary						
Average annual in (including bonuse		7,815	8,081	8,890	8,901	8,523
1.66	All employees	-	-	66.2	66.6	68.7
Wage difference between men and women (%)	Of whom, full-time employees	-	-	65.6	66.0	67.2
Female average / Male average	Of whom, part-time or fixed- term employees	_	_	49.9	49.8	61.7

Governance						
G dovern	ance	2021/3	2022/3	2023/3	2024/3	2025/3*2
Corporate governa	nce					
	Total	11	11	6	6	6
Number of directors	Male	11	11	6	6	6
	Female	0	0	0	0	0
Number of		4	4	3	3	3
outside directors	(%)	36.4	36.4	50.0	50.0	50.0
	Total	4	4	4	4	4
Number of auditors	Male	4	4	3	3	3
	Female	0	0	1	1	1

<sup>\*2</sup> The Company transitioned to a Company with an Audit and Supervisory Committee pursuant to a resolution adopted at the 57th General Meeting of Shareholders held on June 26, 2025.

As a result, the Board of Directors now comprises 12 members: 11 men and 1 woman (Half of whom (6) are outside

As a result, the Board of Directors now comprises 12 members: 11 men and 1 woman (Half of whom (6) are outside directors; the Audit and Supervisory Committee comprises 3 men and 1 woman).

## Corporate Information As of March 31, 2025

## Company overview

Name KAGA ELECTRONICS CO., LTD.

Address 20 Kandamatsunagacho, Chiyoda-ku,

Tokyo 101-8629, Japan TEL +81-3-5657-0111 FAX +81-3-3254-7131

**Business description** Sale of electronic parts and semiconductors, provision

of EMS,\* and sale of finished products, such as PCs

and PC peripherals, etc.

73 (25 in Japan,

48 overseas)

\* Electronics manufacturing services: Product development and manufacturing services furnished on a contract basis

Founded September 12, 1968

Capital ¥12,133 million

Number of Group companies

(Including KAGA ELECTRONICS CO., LTD.) (As of September 30, 2025)

Number of employees 8,560

(consolidated)



KAGA ELECTRONICS Head Office

## Major affiliates in Japan

KAGA TECH CO., LTD.

KAGA DEVICES CO., LTD.

KAGA SOLUTION NETWORK CO., LTD.

AD DEVICE CO., LTD.

KAGA MICRO SOLUTION CO., LTD.

DIGITAL MEDIA LAB., INC.

KAGA SPORTS CO., LTD.

KAGA AMUSEMENT CO., LTD.

KAGA TECHNO SERVICE CO., LTD.

KAGA FEI CO., LTD.

KAGA EMS TOWADA CO., LTD.

EXCEL CO., LTD.

KYOKUTO ELECTRIC CO., LTD.

KAGA AEROSYSTEMS CO., LTD.

KYOEI SANGYO CO., LTD.

(Became a consolidated subsidiary on July 18, 2025)

## Major affiliates overseas

#### China:

KAGA (H.K.) ELECTRONICS LIMITED

KAGA (SHENZHEN) ELECTRONICS LTD.

KAGA (SHANGHAI) ELECTRONICS CO., LTD.

KAGA TAXAN (SUZHOU) ELECTRONICS CO., LTD.

KAGA FEI ELECTRONICS PACIFIC ASIA LIMITED

#### The ASEAN Region:

KAGA (SINGAPORE) ELECTRONICS PTE LTD
KAGA (TAIWAN) ELECTRONICS CO., LTD.
KAGA COMPONENTS (MALAYSIA) SDN. BHD.
KAGA ELECTRONICS (THAILAND) CO., LTD.
PT. KAGA ELECTRONICS INDONESIA
KAGA ELECTRONICS (VIETNAM) CO., LTD.

KAGA ELECTRONICS INDIA PRIVATE LIMITED

#### The Americas:

TAXAN MEXICO S.A. DE C.V. KAGA FEI AMERICA, INC.

#### Europe:

KD TEC S.R.O.

KD TEC TURKEY ELEKTRONIK SANAYI VE TICARET LIMITED SIRKETI

KAGA FEI EUROPE GmbH

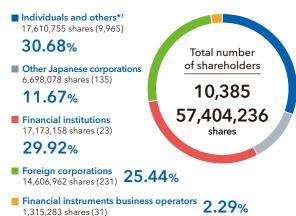
**Data Section** 

## Corporate Information As of March 31, 2025

### **Stock information**

Stock ListingTokyo Stock Exchange (Prime Market)Securities code8154Fiscal year-endMarch 31Total number of shares authorized160,000,000 sharesTotal number of shares outstanding\*157,404,236 sharesNumber of shares constituting one unit100 sharesNumber of shareholders10,385

## Breakdown by shareholder category\*2



<sup>\*2</sup> Figures in parentheses indicate the number of shareholders in each category \*3 Treasury stock of 4,843,430 shares is included in Individuals and others

## **Principal shareholders**

Name	Number of shares held (thousand shares)	Percentage of total shares issued
The Master Trust Bank of Japan, Ltd. (Trust Account)	6,112	11.63
OKOZE CO., LTD.	3,680	7.00
Custody Bank of Japan, Ltd. (Trust Account)	3,471	6.60
Kaga Electronics Employee Shareowners Association	3,140	5.97
MUFG Bank, Ltd.	2,275	4.33
Mizuho Bank, Ltd.	1,900	3.62
Isao Tsukamoto	1,451	2.76
The Bank of New York Mellon 140044	1,046	1.99
State Street Bank and Trust Company 505103	984	1.87
Nippon Life Insurance Company	918	1.75

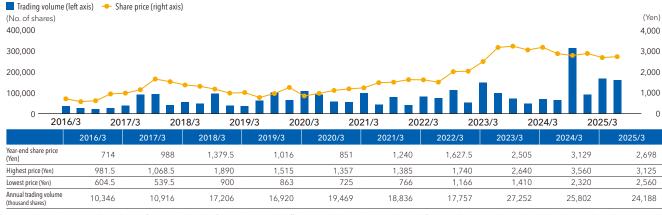
Note: In addition to the above, there are 4,843 thousand shares of treasury stock.

Percentage of total shares issued is calculated after excluding treasury stock.

## Total shareholder returns

					(%)
	2021/3	2022/3	2023/3	2024/3	2025/3
KAGA ELECTRONICS CO., LTD.	150.4	203.0	319.0	412.5	367.6
[Reference] Nikkei Stock Average	154.2	147.1	148.2	213.4	188.3

## Trends in share price and trading volume



Note: The Company conducted a two-for-one stock split of its common stock effective October 1, 2024. Stock prices for periods prior to the stock split have been adjusted retroactively.

<sup>\*1</sup> As a result of canceling 4,917,400 shares on August 18, 2025, the total number of shares outstanding is now 52,486,836 shares



## **Contact: Investor Relations & Public Relations Department**

20 Kandamatsunagacho, Chiyoda-ku, Tokyo 101-8629, Japan

Tel: +81-3-5657-0106 Fax: +81-3-3254-7131 Email: webmaster@taxan.co.jp

Email: webmaster@taxan.co.jp
Web: https://www.taxan.co.jp/en/