Summary of Consolidated Financial Results for the Year Ended March 2018 [Japan GAAP]

Name of Company: KAGA ELECTRONICS CO., LTD.

Stock Code: 8154 URL: http://www.taxan.co.jp/

Stock Exchange Listing: Tokyo Stock Exchange, First Section

Representative Title: President & COO Name: Ryoichi Kado
Contact Person Title: Managing Director, Administration Headquarters Name: Eiji Kawamura

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Date of regular general meeting of shareholders:

Date of commencement of dividend payment:

Date of filing of securities report:

June 28, 2018 (tentative)

June 29, 2018 (tentative)

June 28, 2018 (tentative)

Supplementary explanatory documents: Yes

Earnings presentation: Yes (For institutional investors and analysts)

(Yen in millions, rounded down)

1. Financial results for the current fiscal year (April 1, 2017 - March 31, 2018)

(1) Result of operations (Consolidated)

(Percentage figures represent year on year changes)

| | Net sales | | Operating income | | Ordinary income | | Profit attributable to owners of parent | |
|------------------------------|-------------|-------|------------------|--------|-----------------|-------|---|-------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| Fiscal year ended March 2018 | 235,921 | 3.8 | 8,119 | 18.0 | 8,740 | 19.0 | 6,490 | (7.0) |
| Fiscal year ended March 2017 | 227,209 | (7.4) | 6,879 | (11.7) | 7,343 | (7.1) | 6,975 | 28.3 |

Note: Comprehensive income: FY ended March 31, 2018: 6,544 million yen [(10.6)%] FY ended March 31, 2017: 7,320 million yen [111.1%]

| | Earnings per share | Earnings per share (diluted) | Return on equity | Ratio of ordinary income to assets | Ratio of operating income to net sales |
|------------------------------|--------------------|------------------------------|------------------|------------------------------------|--|
| | Yen | Yen | % | % | % |
| Fiscal year ended March 2018 | 236.58 | - | 9.5 | 6.9 | 3.4 |
| Fiscal year ended March 2017 | 249.43 | - | 10.9 | 5.9 | 3.0 |

Ref.: Share of profit/loss of entities accounted for using equity method: FY ended March 2018: (111) million yen FY ended March 2017: - million yen

(2) Financial Position (Consolidated)

| | Total assets | Net assets | Equity ratio | Net assets per share | |
|----------------------|--------------|-------------|--------------|----------------------|--|
| | Million yen | Million yen | % | Yen | |
| As of March 31, 2018 | 129,493 | 70,631 | 54.5 | 2,571.79 | |
| As of March 31, 2017 | 125,751 | 65,932 | 52.4 | 2,401.00 | |

Ref.: Shareholders' equity FY ended March 2018: 70,556 million yen FY ended March 2017: 65,872 million yen

(3) Cash flow position (Consolidated)

| | Net cash provided by (used in) operating activities | Net cash provided by (used in) investing activities | Net cash provided by (used in) financing activities | Cash and cash equivalents at end of period |
|------------------------------|---|---|---|--|
| | Million yen | Million yen | Million yen | Million yen |
| Fiscal year ended March 2018 | 10,077 | (4,173) | (2,811) | 28,879 |
| Fiscal year ended March 2017 | 10,746 | (258) | (6,118) | 26,021 |

2. Dividends

| | Dividend per share | | | | Annual Payout ratio | Dividends/ | | |
|--|--------------------|-------|-----|-----------|---------------------|---------------------|----------------|------------------------------|
| | 1Q | 2Q | 3Q | Year- end | Full year | aggregate amount | (Consolidated) | net assets (Consolidated) |
| | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| Fiscal year ended March 2017 | - | 25.00 | - | 35.00 | 60.00 | 1,666 | 24.1 | 2.6 |
| Fiscal year ended March 2018 | - | 30.00 | - | 40.00 | 70.00 | 1,920 | 29.6 | 2.8 |
| Fiscal year ending March 2019 (Forecast) | - | 30.00 | 1 | 40.00 | 70.00 | | - | |

Notes: Breakdown of interim dividend for FY3/17: Ordinary dividend: 20.00 yen; Extraordinary dividend: 5.00 yen
Breakdown of year-end dividend for FY3/17: Ordinary dividend: 20.00 yen; Extraordinary dividend: 15.00 yen
Breakdown of interim dividend for FY3/18: Ordinary dividend: 25.00 yen; Extraordinary dividend: 5.00 yen
Breakdown of year-end dividend for FY3/18: Ordinary dividend: 35.00 yen; Extraordinary dividend: 5.00 yen

3. Forecast for the fiscal year ending March 2019 (Consolidated, April 1, 2018 - March 31, 2019)

The consolidated earnings forecast for the fiscal year ending March 2019 is not provided. For details, please see "1. Results of Operations (4) Future outlook" on page 3 of Supplementary Information.

* Notes

- (1) Changes in significant subsidiaries (Changes in specified subsidiaries accompanied by changes in the scope of consolidation): None
- (2) Changes in accounting policies, estimates, and retrospective restatement
 - (a) Changes due to revision of accounting standards: None
 - (b) Changes other than (a): None
 - (c) Changes in accounting estimates: None
 - (d) Retrospective restatement: None

(3) Number of shares outstanding (common stock)

| , | | | | |
|--|-----------------------|------------|-----------------------|------------|
| (a) Shares outstanding (including treasury shares) | As of March 31, 2018: | 28,702,118 | As of March 31, 2017: | 28,702,118 |
| (b) Treasury shares | As of March 31, 2018: | 1,267,393 | As of March 31, 2017: | 1,266,468 |
| (c) Average number of shares outstanding during the year | As of March 31, 2018: | 27,435,139 | As of March 31, 2017: | 27,967,362 |

(Reference) Non-consolidated Financial Results

Financial results for the fiscal year ended March 2018 (April 1, 2017 - March 31, 2018)

(1) Result of operations (Non-consolidated)

(Percentage figures represent year on year changes)

| | Net sales | | Operating income | | Ordinary income | | Profit | |
|------------------------------|-------------|--------|------------------|--------|-----------------|--------|-------------|------|
| | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| Fiscal year ended March 2018 | 73,098 | (3.4) | (629) | - | 3,213 | 26.0 | 3,782 | 28.0 |
| Fiscal year ended March 2017 | 75,666 | (11.7) | 31 | (97.1) | 2,550 | (27.4) | 2,955 | 3.4 |

| | Earnings per share | Earnings per share (diluted) |
|------------------------------|--------------------|------------------------------|
| | Yen | Yen |
| Fiscal year ended March 2018 | 137.89 | - |
| Fiscal year ended March 2017 | 105.67 | - |

(2) Financial Position (Non-consolidated)

| | Total assets | Net assets | Equity ratio | Net assets per share |
|----------------------|--------------|-------------|--------------|----------------------|
| | Million yen | Million yen | % | Yen |
| As of March 31, 2018 | 72,080 | 41,124 | 57.1 | 1,499.00 |
| As of March 31, 2017 | 69,784 | 38,885 | 55.7 | 1,417.34 |

Ref.: Shareholders' equity

Fiscal year ended March 2018: 41,124 million yen

Fiscal year ended March 2017: 38,885 million yen

(Caution regarding forward-looking statements)

Forward-looking statements in these materials are based on information available to management at the time this report was prepared and assumptions that management believes are reasonable. Actual results may differ significantly from these statements for a number of reasons. For information about the forecasts, please see "1. Results of Operations (4) Future outlook" on page 3 of Supplementary Information.

(Supplementary materials for financial results and how to obtain details of the financial results meeting)

The Company plans to hold a financial results meeting for institutional investors and analysts on Thursday, May 24, 2018. The Company also plans to post a streaming video of the meeting and the details of the presentation, along with the presentation materials used at the meeting, on its website promptly after the meeting.

^{*}The audit procedures by certified public accountant or auditing firm are not applicable to this Financial Results report.

^{*}Cautionary statement regarding forecasts of operating results and special notes

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1. Results of Operations

(1) Overview of consolidated business performance

In the fiscal year ended March 31, 2018, the Japanese economy witnessed a gradual recovery as the recovery of overseas economy improved corporate earnings as well as steady growth of capital expenditures, although the recovery of consumer spending has slowed down.

In the electronics industry, the principal sector of operations of the KAGA ELECTRONICS Group ("the Group"), while the markets for PCs and amusement machines remained stagnant, steady growths were observed in the smartphone market supported by growth of demand in emerging countries and responses to advanced functionality, as well as the market for automotive devices where use of electronics in automobiles is expanding. Furthermore, innovative technology-related markets including the IoT (Note 1), big data, and artificial intelligence also showed favorable growth.

Under such an environment, based on our corporate philosophy of "Everything we do is for our customers," the Group focused on increasing sales to existing major customers in Japan and expanding the EMS (Note 2) business, notably in overseas markets.

As a result, consolidated net sales in the fiscal year ended March 2018 came to 235,921 million yen, an increase of 8,712 million yen, or 3.8%, from the previous fiscal year, driven by electronic components and information equipment businesses. Operating income came to 8,119 million yen, an increase of 1,240 million yen, or 18.0%, as a result of improvement in gross profit margin reflecting largely an increase in productivity as well as efforts to control SG&A expenses. Ordinary income came to 8,740 million yen, an increase of 1,397 million yen, or 19.0%, achieving yet another record high. Profit attributable to owners of parent decreased to 6,490 million yen, down 485 million yen, or 7.0%, attributable largely to an increase of 1,950 million yen in income taxes.

- (Note 1) Internet of Things: New services and business models, or technologies that connect all things through the Internet.
- (Note 2) Electronics Manufacturing Service: Provision of product development and manufacturing services on an outsourcing basis

Business segment performance was as follows.

- (a) Electronic components (Development, manufacture and sale of semiconductors, general electronic components and other products, the electronics manufacturing service (EMS), and other activities)
 - EMS business for electronic equipment and sales of semiconductors showed favorable growth. As a result, net sales increased 0.6% to 172,248 million yen, and segment income rose 8.0% to 5,312 million yen.
- (b) Information equipment (Sales of PCs, PC peripherals, home electric appliances, photograph and imaging products, original brand products, and other products)
 - Sales of housing-related and commercial facilities-related products saw favorable growth. As a result, net sales increased 11.8% to 47,582 million yen, and segment income rose 47.7% to 2,202 million yen.
- (c) Software (Production of computer graphics, planning and development of amusement products, and other activities) Orders for production of computer graphics animation and development of game software were sluggish. As a result, net sales decreased 18.7% to 2,568 million yen, and segment income decreased 67.4% to 172 million yen.
- (d) Others (Repair and supports for electronics equipment, manufacture and sales of amusement equipment, and sales of sports goods, and other activities)
 - Sales in Japan of arcade amusement machines and golf products showed solid growth. As a result, net sales increased 31.6% to 13,522 million yen, and segment income was 308 million yen (segment loss of 212 million yen recorded in the previous fiscal year).

(2) Overview of financial condition

Assets, liabilities and net assets

Total assets as of March 31, 2018 increased 3,741 million yen from the previous fiscal year-end to 129,493 million yen, mainly due to increase in cash and deposits.

Liabilities decreased 958 million yen from the previous fiscal year-end to 58,861 million yen, mainly due to repayments of long-term loans payable.

Net assets increased 4,699 million yen from the previous fiscal year-end to 70,631 million yen, as a result of recording profit attributable to owners of parent.

(3) Cash flows

Cash and cash equivalents as of March 31, 2018 increased 2,857 million yen from March 31, 2017 to 28,879 million yen. (Operating activities)

Net cash provided by operating activities was 10,077 million yen (10,746 million yen provided in the previous fiscal year) mainly due to recording profit before income taxes.

(Investing activities)

Net cash used in investing activities was 4,173 million yen (258 million yen used in the previous fiscal year) mainly due to purchase of investment securities.

(Financing activities)

Net cash used by financing activities was 2,811 million yen (6,118 million yen used in the previous fiscal year) mainly due to repayments of long-term loans payable, and cash dividends paid.

(4) Future outlook

In the market environment surrounding the Group, growth of demand for electronic components will likely accelerate amidst expansion in both the automotive devices market where use of electronics in automobiles is increasing and in the medical/healthcare-related market, as well as development of the new markets such as big data and artificial intelligence on the back of rapid IoT spread. Meanwhile the supply side's efforts to increase production tend to fall behind, leading to a tight supply-demand situation which is becoming tangible in certain components and materials.

Under such circumstances, the Group will strive to further strengthen its sales activities in growing sectors such as automotive devices, and will continue its efforts to expand value-added businesses led by the EMS business.

With respect to the fiscal year ending March 2019, consolidated earnings forecast is not provided due to the difficulty in calculating such a forecast at this time, given the substantial uncertainties that exist in the rapidly changing environment as explained above. Still, in this final year of the Medium-term Management Plan 2018 announced on November 4, 2015, the Group will make greater efforts to "Enhance revenue base," "Create new business," and "Strengthen management foundation", and achieve the numerical targets (Note) set out therein.

For the consolidated performance forecasts, these will be disclosed promptly as soon as a reasonable projection becomes possible.

(Note) Medium-term Management Plan 2018 Numerical Targets

| Relevant Fiscal Year Net Sales | | Ordinary Income | ROE |
|--------------------------------|--------------|-----------------|----------------|
| Fiscal year ending March 2019 | ¥290 billion | ¥10 billion | 8.0% or higher |

(5) Basic policy for earnings allocations and dividends in the current and next fiscal years

Our basic policy is to maintain a stable and continuous payment of dividends that reflect a consolidated performance as well as to strengthen financial position and management foundation from a long-term perspective.

Based on this policy, the Medium-term Management Plan 2018 has set out the aim of making stable dividend payments while maintaining a consolidated payout ratio of 25% to 35%.

In light of the foregoing, and reflecting a steady business performance of the fiscal year ended March 2018, the Group plans to pay a year-end dividend of 40 yen per share, which consists of an ordinary dividend of 35 yen per share and an extraordinary dividend of 5 yen per share, as previously announced on February 6, 2018.

As a result, annual dividend, including interim dividend of 30 yen per share, will be 70 yen per share, which represents a 10 yen per share increase from the previous fiscal year.

For the fiscal year ending March 31, 2019, a dividend of 70 yen per share, including an interim dividend of 30 yen, is planned.

2. Basic Approach to the Selection of Accounting Standards

The KAGA ELECTRONICS Group prepares consolidated financial statements based on Japanese accounting standards. Going forward, we will consider adopting IFRS standards with due consideration to financial market trends, share of foreign investors, and the organizational costs resulting from the adoption of IFRS standards.

3. Consolidated Financial Statements and Major Notes

(1) Consolidated balance sheet

| (Million | yen) |
|----------|------|
| | |

| | | (Million yen) |
|--|-----------------------------------|-----------------------------------|
| | FY 2017 (As of March 31, 2017) | FY 2018 (As of March 31, 2018) |
| ASSETS | (73 01 IVIAICII 31, 2017) | (As of Watch 31, 2010) |
| ASSE1S Current assets | | |
| Cash and deposits | 26,423 | 30,803 |
| Notes and accounts receivable - trade | 46,774 | 45,809 |
| | 5,234 | 4,032 |
| Electronically recorded monetary claims - operating Securities | 5,234 188 | 4,032 |
| | | |
| Merchandise and finished goods | 14,675 | 15,060 |
| Work in process | 365 | 575 |
| Raw materials and supplies | 4,284 | 3,818 |
| Deferred tax assets | 1,340 | 1,028 |
| Other | 4,562 | 3,807 |
| Allowance for doubtful accounts | (166) | (133) |
| Total current assets | 103,684 | 105,097 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 7,902 | 8,102 |
| Accumulated depreciation | (3,043) | (3,232) |
| Buildings and structures, net | 4,859 | 4,870 |
| Machinery, equipment and vehicles | 5,593 | 6,315 |
| Accumulated depreciation | (3,579) | (3,731) |
| Machinery, equipment and vehicles, net | 2,014 | 2,583 |
| Tools, furniture and fixtures | 3,774 | 3,556 |
| Accumulated depreciation | (3,032) | (2,846) |
| Tools, furniture and fixtures, net | 742 | 709 |
| Land | 4,126 | 4,036 |
| Construction in progress | 3 | 10 |
| Total property, plant and equipment | 11,745 | 12,210 |
| Intangible assets | <u> </u> | |
| Goodwill | 406 | 317 |
| Software | 363 | 515 |
| Other | 71 | 46 |
| Total intangible assets | 841 | 878 |
| Investments and other assets | 011 | |
| Investment securities | 6,761 | 8,688 |
| Deferred tax assets | 240 | 240 |
| | 735 | 657 |
| Guarantee deposits | | 943 |
| Insurance funds Other | 936 | |
| | 1,529 | 1,363 |
| Allowance for doubtful accounts | (723) | (587) |
| Total investments and other assets | 9,479 | 11,305 |
| Total non-current assets | 22,067 | 24,395 |
| Total assets | 125,751 | 129,493 |

| | | (Million yen) |
|---|-----------------------------------|-----------------------------------|
| | FY 2017 (As of March 31, 2017) | FY 2018 (As of March 31, 2018) |
| LIABILITIES | | |
| Current liabilities | | |
| Notes and accounts payable - trade | 37,553 | 36,392 |
| Short-term loans payable | 4,883 | 5,385 |
| Accrued expenses | 3,387 | 3,711 |
| Income taxes payable | 888 | 901 |
| Provision for directors' bonuses | 204 | 247 |
| Other | 3,325 | 3,070 |
| Total current liabilities | 50,242 | 49,708 |
| Non-current liabilities | | |
| Long-term loans payable | 4,603 | 3,161 |
| Deferred tax liabilities | 1,213 | 2,013 |
| Provision for directors' retirement benefits | 1,222 | 1,264 |
| Net defined benefit liability | 1,669 | 1,737 |
| Asset retirement obligations | 144 | 175 |
| Other | 723 | 800 |
| Total non-current liabilities | 9,576 | 9,152 |
| Total liabilities | 59,819 | 58,861 |
| NET ASSETS | | |
| Shareholders' equity | | |
| Capital stock | 12,133 | 12,133 |
| Capital surplus | 13,912 | 13,853 |
| Retained earnings | 40,476 | 45,183 |
| Treasury shares | (2,040) | (2,042) |
| Total shareholders' equity | 64,481 | 69,127 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 1,159 | 1,504 |
| Deferred gains or losses on hedges | 0 | (16) |
| Foreign currency translation adjustment | 421 | 148 |
| Remeasurements of defined benefit plans | (190) | (208) |
| Total accumulated other comprehensive income | 1,391 | 1,428 |
| Non-controlling interests | 59 | 75 |
| Total net assets | 65,932 | 70,631 |
| Total liabilities and net assets | 125,751 | 129,493 |
| - | | |

Profit

Profit attributable to owners of parent

Profit attributable to non-controlling interests

6,989

6,975

14

6,507

6,490

16

interests

(3) Consolidated statement of changes in equity

For the fiscal year ended March 2017 (April 1, 2016 - March 31, 2017)

| | | | Shareholders' e | quity | (Willion yen) |
|--|---------------|--------------------|-------------------|--------------------|----------------------------------|
| | Capital stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at the beginning of current period | 12,133 | 13,912 | 35,195 | (539) | 60,702 |
| Changes of items during period | | | | | |
| Dividends of surplus | | | (1,695) | | (1,695) |
| Profit attributable to owners of parent | | | 6,975 | | 6,975 |
| Purchase of treasury shares | | | | (1,501) | (1,501) |
| Disposal of treasury shares | | 0 | | 0 | 0 |
| Net changes of items other than shareholders' equity | | | | | |
| Total changes of items during period | - | 0 | 5,280 | (1,501) | 3,779 |
| Balance at the end of current period | 12,133 | 13,912 | 40,476 | (2,040) | 64,481 |

| | Accumulated other comprehensive income | | | | ne | | |
|--|--|---|--|--|--|----------------------------------|------------------------|
| | Valuation difference on available- for-sale securities | Deferred gains or losses on hedges | Foreign currency translation adjustment | Remea- surements of defined benefit plans | Total accumulated other comprehensive income | Non- controlling interests | Total net assets |
| Balance at the beginning of current period | 681 | 4 | 713 | (338) | 1,061 | 44 | 61,808 |
| Changes of items during period | | | | | | | |
| Dividends of surplus | | | | | | | (1,695) |
| Profit attributable to owners of parent | | | | | | | 6,975 |
| Purchase of treasury shares | | | | | | | (1,501) |
| Disposal of treasury shares | | | | | | | 0 |
| Net changes of items other than shareholders' equity | 478 | (4) | (292) | 147 | 329 | 15 | 344 |
| Total changes of items during period | 478 | (4) | (292) | 147 | 329 | 15 | 4,123 |
| Balance at the end of current period | 1,159 | 0 | 421 | (190) | 1,391 | 59 | 65,932 |

| | | | Shareholders' e | quity | (IVIIIIOII YEII) |
|---|---------------|--------------------|-------------------|--------------------|----------------------------------|
| | Capital stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity |
| Balance at the beginning of current period | 12,133 | 13,912 | 40,476 | (2,040) | 64,481 |
| Changes of items during period | | | | | |
| Dividends of surplus | | | (1,783) | | (1,783) |
| Profit attributable to owners of parent | | | 6,490 | | 6,490 |
| Purchase of treasury shares | | | | (2) | (2) |
| Disposal of treasury shares | | 0 | | 0 | 0 |
| Change in ownership interest of parent due to transactions with non-controlling interests | | (58) | | | (58) |
| Net changes of items other than shareholders' equity | | | | | |
| Total changes of items during period | - | (58) | 4,707 | (2) | 4,645 |
| Balance at the end of current period | 12,133 | 13,853 | 45,183 | (2,042) | 69,127 |

| | Accumulated other comprehensive income | | | | | | |
|---|---|---|--|--|--|----------------------------------|---------------------|
| | Valuation difference on available-for- sale securities | Deferred gains or losses on hedges | Foreign currency translation adjustment | Remea- surements of defined benefit plans | Total accumulated other comprehensive income | Non- controlling interests | Total net assets |
| Balance at the beginning of current period | 1,159 | 0 | 421 | (190) | 1,391 | 59 | 65,932 |
| Changes of items during period | | | | | | | |
| Dividends of surplus | | | | | | | (1,783) |
| Profit attributable to owners of parent | | | | | | | 6,490 |
| Purchase of treasury shares | | | | | | | (2) |
| Disposal of treasury shares | | | | | | | 0 |
| Change in ownership interest of parent due to transactions with non-controlling interests | | | | | | | (58) |
| Net changes of items other than shareholders' equity | 344 | (16) | (273) | (17) | 37 | 16 | 54 |
| Total changes of items during period | 344 | (16) | (273) | (17) | 37 | 16 | 4,699 |
| Balance at the end of current period | 1,504 | (16) | 148 | (208) | 1,428 | 75 | 70,631 |

| | | (Million yen) |
|--|----------------------------------|----------------------------------|
| | FY 2017 | FY 2018 |
| | (April 1, 2016 – March 31, 2017) | (April 1, 2017 – March 31, 2018) |
| Cash flows from operating activities | | |
| Profit before income taxes | 7,832 | 9,300 |
| Depreciation | 1,452 | 1,481 |
| Impairment loss | 16 | 228 |
| Amortization of goodwill | 88 | 88 |
| Increase (decrease) in net defined benefit liability | 124 | 40 |
| Increase (decrease) in provision for directors' retirement benefits | 14 | 41 |
| Increase (decrease) in provision for directors' bonuses | 18 | 43 |
| Increase (decrease) in allowance for doubtful accounts | (11) | (85) |
| Interest and dividend income | (162) | (244) |
| Interest expenses | 128 | 132 |
| Share of (profit) loss of entities accounted for using equity method | - | 111 |
| Loss (gain) on sales of shares of subsidiaries | - | (467) |
| Loss (gain) on sales of property, plant and equipment | (18) | (23) |
| Loss on retirement of non-current assets | 15 | 7 |
| Loss (gain) on sales of investment securities | (79) | (567) |
| Loss (gain) on valuation of investment securities | 47 | 269 |
| Decrease (increase) in notes and accounts receivable - trade | 2,602 | 2,076 |
| Decrease (increase) in inventories | (240) | (226) |
| Increase (decrease) in notes and accounts payable - trade | 933 | (1,101) |
| Decrease (increase) in accounts receivable - other | (390) | 1,087 |
| Increase (decrease) in accrued expenses | 45 | 338 |
| Decrease (increase) in advance payments | 143 | (135) |
| Decrease (increase) in consumption taxes refund receivable | 92 | (163) |
| Decrease (increase) in other current assets | 89 | (88) |
| Increase (decrease) in other current liabilities | (94) | (362) |
| Other, net | (138) | (47) |
| Subtotal | 12,509 | 11,734 |
| Interest and dividend income received | 164 | 242 |
| Interest expenses paid | (128) | (130) |
| Income taxes paid | (1,792) | (1,770) |
| Other, net | (5) | 2 |
| Net cash provided by (used in) operating activities | 10,746 | 10,077 |
| | | |

| | | (Million yen) |
|--|---|---|
| | FY 2017 (April 1, 2016 – March 31, 2017) | FY 2018 (April 1, 2017 – March 31, 2018) |
| Cash flows from investing activities | | |
| Payments into time deposits | (630) | (2,773) |
| Proceeds from withdrawal of time deposits | 854 | 1,158 |
| Purchase of property, plant and equipment | (967) | (1,678) |
| Proceeds from sales of property, plant and equipment | 119 | 87 |
| Purchase of intangible assets | (109) | (360) |
| Purchase of investment securities | (387) | (2,481) |
| Proceeds from sales of investment securities | 855 | 1,331 |
| Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation | 20 | - |
| Proceeds from sales of shares of subsidiaries resulting in change in scope of consolidation | - | 504 |
| Payments of short-term loans receivable | (2) | (1) |
| Collection of short-term loans receivable | 5 | 1 |
| Purchase of insurance funds | (17) | (15) |
| Proceeds from cancellation of insurance funds | 2 | 14 |
| Payments for guarantee deposits | (15) | (58) |
| Proceeds from collection of guarantee deposits | 22 | 136 |
| Other payments | (90) | (74) |
| Other proceeds | 81 | 36 |
| Net cash provided by (used in) investing activities | (258) | (4,173) |
| Cash flows from financing activities | | |
| Increase (decrease) in short-term loans payable | (397) | 825 |
| Proceeds from long-term loans payable | 66 | - |
| Repayments of long-term loans payable | (2,428) | (1,641) |
| Purchase of treasury shares | (1,501) | (2) |
| Cash dividends paid | (1,693) | (1,780) |
| Purchase of shares of subsidiaries that does not result in change in scope of consolidation | _ | (58) |
| Other, net | (164) | (153) |
| Net cash provided by (used in) financing activities | (6,118) | (2,811) |
| Effect of exchange rate change on cash and cash equivalents | (227) | (234) |
| Net increase (decrease) in cash and cash equivalents | 4,141 | 2,857 |
| Cash and cash equivalents at beginning of period | 21,879 | 26,021 |
| Cash and cash equivalents at end of period | 26,021 | 28,879 |
| | | |

(5) Notes to consolidated financial statements

(Notes to going concern assumptions)

Not applicable

(Additional information)

(Adoption of consolidated taxation system)

From the fiscal year ended March 31, 2018, the Company and its certain domestic subsidiaries have adopted the consolidated taxation system.

(Segment information, etc.)

a. Segment information

1. Description of reportable segments

The Group's reportable segments are those for which separate financial information is available and regular evaluation by the Company's management is being performed in order to decide how resources are allocated among the Group. The Company classifies subsidiaries and associates according to their products and services, and implements comprehensive strategies in Japan and overseas. Consequently, the Group has four reportable segments that are made of different categories of products and services: electronic components, information equipment, software and others. The electronic components segment includes the development, manufacture and sale of semiconductors, general electronic components and other products, the electronics manufacturing service (EMS), and other activities. The information equipment segment includes sales of PCs, PC peripherals, home electric appliances, photograph and imaging products, original brand products, and other products. The software segment includes the production of computer graphics, planning and development of amusement products, and other activities. The others segment includes the repair and supports for electronics equipment, and sales of amusement equipment and sports goods, and others.

- 2. Methods of measurement for the amounts of net sales, income (loss), assets, and other items for each reportable segment. The accounting policies of each reportable segment are consistent to the accounting standards adopted to prepare consolidated financial statements.
- 3. Information about net sales, profit (loss), assets, and other items is as follows: For the fiscal year ended March 2017 (April 1, 2016 March 31, 2017)

| | Reportable segments | | | | | | |
|---|-----------------------|-----------------------|----------|--------|---------|------------------|--------------------|
| | Electronic components | Information equipment | Software | Others | Total | Adjustment *1 | Consolidated *2 |
| Net sales: | | | | | | | |
| Sales to external customers | 171,227 | 42,547 | 3,159 | 10,274 | 227,209 | - | 227,209 |
| Inter-segment sales or transfers | 695 | 518 | 1,555 | 2,611 | 5,380 | (5,380) | - |
| Total | 171,923 | 43,065 | 4,714 | 12,885 | 232,589 | (5,380) | 227,209 |
| Segment income (loss) | 4,917 | 1,491 | 528 | (212) | 6,724 | 154 | 6,879 |
| Segment assets | 109,053 | 14,320 | 2,083 | 5,185 | 130,642 | (4,890) | 125,751 |
| Others | | | | | | | |
| Depreciation | 898 | 70 | 98 | 94 | 1,162 | (11) | 1,151 |
| Increase in property, plant and equipment and intangible assets | 855 | 86 | 86 | 85 | 1,114 | (37) | 1,076 |

| | Reporting segments | | | | | A 11 | C I'I . I |
|---|-----------------------|-----------------------|----------|--------|---------|------------------|-----------------|
| | Electronic components | Information equipment | Software | Others | Total | Adjustment *1 | Consolidated *2 |
| Net sales: | | | | | | | |
| Sales to external customers | 172,248 | 47,582 | 2,568 | 13,522 | 235,921 | - | 235,921 |
| Inter-segment sales or transfers | 1,610 | 1,242 | 855 | 1,442 | 5,152 | (5,152) | - |
| Total | 173,859 | 48,825 | 3,424 | 14,965 | 241,074 | (5,152) | 235,921 |
| Segment income (loss) | 5,312 | 2,202 | 172 | 308 | 7,996 | 123 | 8,119 |
| Segment assets | 112,878 | 14,692 | 1,847 | 9,191 | 138,609 | (9,116) | 129,493 |
| Others | | | | | | | |
| Depreciation | 916 | 63 | 91 | 92 | 1,165 | (8) | 1,157 |
| Increase in property, plant and equipment and intangible assets | 1,699 | 77 | 42 | 316 | 2,135 | (96) | 2,039 |

Note: 1. The adjustment is as follows:

(1) Segment income

(Million yen)

| | Fiscal year ended March 2017 | Fiscal year ended March 2018 |
|------------------------------------|------------------------------|------------------------------|
| Elimination of inter-segment trade | 154 | 123 |
| Amortization of goodwill | - | - |
| Total | 154 | 123 |

(2) Segment assets

(Million yen)

| | Fiscal year ended March 2017 | Fiscal year ended March 2018 |
|------------------------------------|------------------------------|------------------------------|
| Elimination of inter-segment trade | (6,945) | (11,335) |
| Corporate * | 2,054 | 2,219 |
| Total | (4,890) | (9,116) |

^{*} Total corporate assets principally consist of surplus funds of the Company under management (cash and securities, etc.).

(3) Depreciation

(Million yen)

| | Fiscal year ended March 2017 | Fiscal year ended March 2018 |
|------------------------------------|------------------------------|------------------------------|
| Elimination of inter-segment trade | (11) | (8) |
| Total | (11) | (8) |

(4) Increase in property, plant and equipment and intangible assets

(Million yen)

| | Fiscal year ended March 2017 | Fiscal year ended March 2018 |
|------------------------------------|------------------------------|------------------------------|
| Elimination of inter-segment trade | (37) | (96) |
| Total | (37) | (96) |

2. Segment income is adjusted with operating income on the consolidated statements of income and comprehensive income.

b. Associated information

For the fiscal year ended March 2017 (April 1, 2016 – March 31, 2017)

Geographic information

Net sales

(Million yen)

| Japan | North America | Europe | Europe East Asia | |
|---------|---------------|--------|------------------|---------|
| 151,912 | 5,995 | 2,518 | 66,783 | 227,209 |

- Notes: 1. Net sales are classified according to the customers' geographic locations.
 - 2. Countries and regions are classified according to geographical proximity.
 - 3. Countries and regions outside Japan are broken down into the following geographical areas:
 - (1) North America: United States
 - (2) Europe: United Kingdom, Czech Republic, and Russia
 - (3) East Asia: Hong Kong, Singapore, Taiwan, Korea, China, Malaysia, Thailand, India, and Indonesia

For the fiscal year ended March 2018 (April 1, 2017 – March 31, 2018)

Geographic information

Net sales

(Million yen)

| Japan | North America | Europe | East Asia | Total | |
|---------|---------------|--------|-----------|---------|--|
| 149,024 | 8,628 | 4,034 | 74,234 | 235,921 | |

Notes: 1. Net sales are classified according to the customers' geographic locations.

- 2. Countries and regions are classified according to geographical proximity.
- 3. Countries and regions outside Japan are broken down into the following geographical areas:
 - (1) North America: United States, and Mexico
 - (2) Europe: United Kingdom, Czech Republic, and Russia
 - (3) East Asia: Hong Kong, Singapore, Taiwan, Korea, China, Malaysia, Thailand, India, and Indonesia

(Per-share information)

(Yen)

| | FY 2017 (April 1, 2016 – March 31, 2017) | FY 2018 (April 1, 2017 – March 31, 2018) | | |
|----------------------|---|---|--|--|
| Net assets per share | 2,401.00 | 2,571.79 | | |
| Earnings per share | 249.43 | 236.58 | | |

Notes: 1. Earnings per share (diluted) have not been disclosed because there were no potentially dilutive shares.

2. The basis of calculation of earnings per share is as follows.

| | FY 2017 (April 1, 2016 – March 31, 2017) | FY 2018 (April 1, 2017 – March 31, 2018) |
|---|---|---|
| Earnings per share | | |
| Profit attributable to owners of parent (million yen) | 6,975 | 6,490 |
| Profit not attributable to common shareholders (million yen) | - | - |
| Profit attributable to owners of parent allocated to common stock (million yen) | 6,975 | 6,490 |
| Average number of common stock outstanding during the fiscal year | 27,967,362 | 27,435,139 |

(Subsequent events)

Not applicable

4. Non-consolidated Financial Statements

(1) Balance sheet

| | | (Million yen) |
|--|-----------------------------------|-----------------------------------|
| | FY 2017 (As of March 31, 2017) | FY 2018 (As of March 31, 2018) |
| ASSETS | (115 of Water 51, 2017) | (715 01 Water 31, 2010) |
| Current assets | | |
| Cash and deposits | 11,706 | 14,420 |
| Notes receivable - trade | 977 | 593 |
| Electronically recorded monetary claims - operating | 3,792 | 2,946 |
| Accounts receivable - trade | 17,027 | 16,117 |
| Securities | 188 | 295 |
| Merchandise | 3,699 | 4,007 |
| Work in process | 40 | 45 |
| Supplies | 4 | 3 |
| Advance payments - trade | 566 | 709 |
| Prepaid expenses | 132 | 195 |
| Deferred tax assets | 463 | 394 |
| Short-term loans receivable from subsidiaries and | | |
| associates | 11,784 | 9,865 |
| Accounts receivable - other | 2,192 | 2,679 |
| Other | 203 | 290 |
| Allowance for doubtful accounts | (5,445) | (5,341) |
| Total current assets | 47,334 | 47,224 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings | 2,631 | 2,460 |
| Structures | 16 | 14 |
| Vehicles | 0 | 0 |
| Tools, furniture and fixtures | 197 | 159 |
| Land | 3,411 | 3,388 |
| Lease assets | 77 | 89 |
| Total property, plant and equipment | 6,334 | 6,113 |
| Intangible assets | | • |
| Trademark right | 4 | 5 |
| Software | 139 | 333 |
| Other | 57 | 29 |
| Total intangible assets | 201 | 368 |
| Investments and other assets | - | |
| Investment securities | 6,058 | 7,537 |
| Shares of subsidiaries and associates | 7,923 | 8,838 |
| Investments in capital | 26 | 26 |
| Investments in capital of subsidiaries and | | |
| associates Long-term loans receivable from subsidiaries | 13 637 | 14 345 |
| and associates Claims provable in bankruptcy, claims provable | 1,930 | 398 |
| in rehabilitation and other | | 254 |
| Long-term prepaid expenses | 214 | 254 |
| Deferred tax assets | 126 | 1.450 |
| Other | 1,629 | 1,459 |
| Allowance for doubtful accounts | (2,308) | (424) |
| Allowance for investment loss | (340) | (75) |
| Total investments and other assets | 15,913 | 18,373 |
| Total non-current assets | 22,449 | 24,856 |
| Total assets | 69,784 | 72,080 |

| | | (Million yen) |
|---|-----------------------------------|-----------------------------------|
| | FY 2017 (As of March 31, 2017) | FY 2018 (As of March 31, 2018) |
| LIABILITIES | | |
| Current liabilities | | |
| Notes payable - trade | 1,834 | 1,339 |
| Accounts payable - trade | 13,730 | 11,719 |
| Short-term loans payable | 1,626 | 2,602 |
| Short-term loans payable to subsidiaries and associates | 3,209 | 5,896 |
| Current portion of long-term loans payable | 1,448 | 1,247 |
| Lease obligations | 59 | 34 |
| Accounts payable - other | 499 | 616 |
| Accrued expenses | 1,326 | 1,315 |
| Income taxes payable | 155 | 131 |
| Advances received | 264 | 99 |
| Deposits received | 69 | 73 |
| Provision for directors' bonuses | 200 | 240 |
| Other | 229 | 113 |
| Total current liabilities | 24,654 | 25,430 |
| Non-current liabilities | = 1,00 | |
| Long-term loans payable | 4,376 | 3,129 |
| Lease obligations | 65 | 63 |
| Deferred tax liabilities | - | 536 |
| Provision for retirement benefits | 316 | 319 |
| Provision for directors' retirement benefits | 1,128 | 1,180 |
| Asset retirement obligations | 98 | 100 |
| Other | 257 | 195 |
| Total non-current liabilities | 6,243 | 5,525 |
| Total liabilities | 30,898 | 30,956 |
| NET ASSETS | 30,878 | 30,930 |
| Shareholders' equity | | |
| | 12 122 | 12 122 |
| Capital stock | 12,133 | 12,133 |
| Capital surplus | 12.012 | 12.012 |
| Legal capital surplus | 13,912 | 13,912 |
| Other capital surplus | 0 | 0 |
| Total capital surplus | 13,912 | 13,912 |
| Retained earnings | 610 | 510 |
| Legal retained earnings | 618 | 618 |
| Other retained earnings | - 000 | - 000 |
| General reserve | 7,000 | 7,000 |
| Retained earnings brought forward | 6,214 | 8,214 |
| Total retained earnings | 13,833 | 15,833 |
| Treasury shares | (2,040) | (2,042) |
| Total shareholders' equity | 37,839 | 39,836 |
| Valuation and translation adjustments | | |
| Valuation differences on available-for-sale | 1,046 | 1,290 |
| securities Deferred gains or losses on hedges | (0) | (2) |
| Total valuation and translation adjustments | 1,046 | 1,288 |
| Total net assets | 38,885 | 41,124 |
| | | |
| Total liabilities and net assets | 69,784 | 72,080 |

| | | (Million yen) |
|--|----------------------------------|---------------------------------------|
| | FY 2017 | FY 2018 |
| | (April 1, 2016 – March 31, 2017) | (April 1, 2017 – March 31, 2018) |
| Net sales | 75,666 | 73,098 |
| Cost of sales | 66,739 | 64,740 |
| Gross profit | 8,927 | 8,358 |
| Selling, general and administrative expenses | 8,896 | 8,987 |
| Operating income (loss) | 31 | (629) |
| Non-operating income | | |
| Interest income | 75 | 48 |
| Dividend income | 2,083 | 3,584 |
| Foreign exchange gains | 99 | 18 |
| Other | 394 | 352 |
| Total non-operating income | 2,653 | 4,004 |
| Non-operating expenses | | <u> </u> |
| Interest expenses | 89 | 121 |
| Depreciation of assets for rent | 15 | 13 |
| Other | 28 | 25 |
| Total non-operating expenses | 134 | 160 |
| Ordinary income | 2,550 | 3,213 |
| Extraordinary income | | , , , , , , , , , , , , , , , , , , , |
| Gain on sales of investment securities | 110 | 591 |
| Gain on sales of shares of subsidiaries | - | 424 |
| Reversal of allowance for doubtful accounts | _ | 53 |
| Reversal of allowance for investment loss | 495 | 265 |
| Other | 30 | 14 |
| | 636 | 1,350 |
| Total extraordinary income | | 1,330 |
| Extraordinary losses Loss on sales of investment securities | 31 | 24 |
| Loss on valuation of investment securities | 47 | |
| | 47 | 269 |
| Loss on liquidation of subsidiaries | - | 23 |
| Provision of allowance for doubtful accounts | 174 | - |
| Other | 12 | 0 |
| Total extraordinary losses | 265 | 317 |
| Profit before income taxes | 2,921 | 4,246 |
| Income taxes - current Income taxes - deferred | 102 (136) | (121) 585 |
| Total income taxes | (34) | 463 |
| Profit | 2,955 | 3,782 |
| = = * === | | 5,762 |

(3) Statement of changes in equity

For the fiscal year ended March 2017 (April 1, 2016 – March 31, 2017)

| | | Shareholders' equity | | | | | | • |
|--|------------------|----------------------|--------------------|---------|----------------------|--------------------|--|----------------------|
| | | Capital surplus | | | | Retained earnings | | |
| | Capital stock | Legal | Other | Total | Legal | | retained nings | Total |
| | | capital surplus | capital surplus | capital | retained earnings | General reserve | Retained earnings brought forward | retained earnings |
| Balance at the beginning of current period | 12,133 | 13,912 | 0 | 13,912 | 618 | 7,000 | 4,954 | 12,573 |
| Changes of items during period | | | | | | | | |
| Dividends of surplus | | | | | | | (1,695) | (1,695) |
| Profit | | | | | | | 2,955 | 2,955 |
| Purchase of treasury shares | | | | | | | | |
| Disposal of treasury shares | | | 0 | 0 | | | | |
| Net changes of items other than shareholders' equity | | | | | | | | |
| Total changes of items during period | - | - | 0 | 0 | - | - | 1,259 | 1,259 |
| Balance at the end of current period | 12,133 | 13,912 | 0 | 13,912 | 618 | 7,000 | 6,214 | 13,833 |

| | Sharehold | ers' equity | Valuation ar | nd translation a | djustments | |
|--|--------------------|------------------------------------|--|---|---|---------------------|
| | Treasury shares | Total share- holders' equity | Valuation difference on available-for- sale securities | Deferred gains or losses on hedges | Total valuation and translation adjustments | Total net assets |
| Balance at the beginning of current period | (539) | 38,080 | 587 | 13 | 600 | 38,680 |
| Changes of items during period | | | | | | |
| Dividends of surplus | | (1,695) | | | | (1,695) |
| Profit | | 2,955 | | | | 2,955 |
| Purchase of treasury shares | (1,501) | (1,501) | | | | (1,501) |
| Disposal of treasury shares | 0 | 0 | | | | 0 |
| Net changes of items other than shareholders' equity | | | 459 | (13) | 446 | 446 |
| Total changes of items during period | (1,501) | (241) | 459 | (13) | 446 | 204 |
| Balance at the end of current period | (2,040) | 37,839 | 1,046 | (0) | 1,046 | 38,885 |

| | | Shareholders' equity | | | | | | inion yen) |
|--|---------|-----------------------------|--------------------|--------------------|----------------------|--------------------|--|----------------------|
| | | Capital surplus | | | | tained earn | | |
| | Capital | Lacal | Other | Total | Legal | | retained nings | Total |
| | stock | Legal capital surplus | capital surplus | capital surplus | retained earnings | General reserve | Retained earnings brought forward | retained earnings |
| Balance at the beginning of current period | 12,133 | 13,912 | 0 | 13,912 | 618 | 7,000 | 6,214 | 13,833 |
| Changes of items during period | | | | | | | | |
| Dividends of surplus | | | | | | | (1,783) | (1,783) |
| Profit | | | | | | | 3,782 | 3,782 |
| Purchase of treasury shares | | | | | | | | |
| Disposal of treasury shares | | | 0 | 0 | | | | |
| Net changes of items other than shareholders' equity | | | | | | | | |
| Total changes of items during period | - | - | 0 | 0 | - | - | 1,999 | 1,999 |
| Balance at the end of current period | 12,133 | 13,912 | 0 | 13,912 | 618 | 7,000 | 8,214 | 15,833 |

| | Shareholders' equity | | Valuation and translation adjustments | | | |
|--|----------------------|------------------------------------|--|---|---|---------------------|
| | Treasury shares | Total share- holders' equity | Valuation difference on available- for-sale securities | Deferred gains or losses on hedges | Total valuation and translation adjustments | Total net assets |
| Balance at the beginning of current period | (2,040) | 37,839 | 1,046 | (0) | 1,046 | 38,885 |
| Changes of items during period | | | | | | |
| Dividends of surplus | | (1,783) | | | | (1,783) |
| Profit | | 3,782 | | | | 3,782 |
| Purchase of treasury shares | (2) | (2) | | | | (2) |
| Disposal of treasury shares | 0 | 0 | | | | 0 |
| Net changes of items other than shareholders' equity | | | 244 | (2) | 241 | 241 |
| Total changes of items during period | (2) | 1,997 | 244 | (2) | 241 | 2,238 |
| Balance at the end of current period | (2,042) | 39,836 | 1,290 | (2) | 1,288 | 41,124 |